S8450-3. U

QUARTERLY STATISTICS

OF

CLASS I AND CLASS II MOTOR CARRIERS OF PROPERTY

(EXCLUSIVE OF 67 REPORTING CARRIERS)

FOR THE FOURTH QUARTER AND TWELVE MONTHS

ENDED DEMCEMBER 31, 1979 AND 1980

PREPARED BY THE ACCOUNTING SECTION
WASHINGTON UTILITIES AND TRANSPORTATION COMMISSION

March, 1981

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G E N E R A L

These statistics are compiled from quarterly reports of sixty-one Class I and Class II motor carriers of property. Sixty-seven other reporting carriers have not been included since they are not engaged in hauling under categories presented in these statistics.

Although these statistics are not considered to be conclusive for rate making purposes, they should prove of value in determining trends and conditions in the motor freight industry and reflect operations generally in the Pacific Northwest and in the State of Washington.

The carriers have been classified in the various categories on the basis of the predominant activity in which they are engaged and the predominant territory in which they serve.

Q U A L I F I C A T I O N S

1. These statistics have been prepared from quarterly reports which have not been subject to field examination.
2. For carriers having "affiliated organizations" the statistics are for the "operating company" only. No adjustments for inter-company transactions or consolidations have been made.
3. Totals in the "Percent of Revenue" columns may not add due to rounding.

C O M M E N T

1. Groups showing improvement in their operating ratios for the twelve months ended December 31, 1980 over the twelve months ended December 31, 1979 are as follows:

Scheduled Line Haul General Freight Carriers
 Local and Statewide
Scheduled Line Haul General Freight Carriers
 Large Interstate
Non-Scheduled General Freight Carriers
Greater Puget Sound Area Carriers
Household Goods Carriers
 Large Interstate
Agricultural and Allied Products Carriers

2. Groups showing a worsening position in their operating ratios are as follows:

Household Goods Carriers
 Local and Statewide
Bulk Commodity Carriers
Heavy Machinery, Building Materials and Forest Products Carriers

SCHEDULED LINE-HAUL GENERAL FREIGHT CARRIERS

LOCAL AND STATEWIDE

REVENUES, EXPENSES, NET INCOME AND OPERATING RATIO
TWELVE MONTHS ENDING DECEMBER 31, 1980
SCHEDULED LINE-HAUL GENERAL FREIGHT CARRIERS - LOCAL AND STATEWIDE
12 CARRIERS INCLUDED

NAME OF CARRIER	CC NO.	PRINCIPAL AREA	REVENUES	EXPENSES	NET OPERATING INCOME (BEFORE INCOME TAXES)	OPERATING RATIO (EXCLUSIVE OF INCOME TAXES) YEAR TO DATE THIS YEAR	LAST YEAR
OAK HARBOR FREIGHT LINES, INC.	3714	SEATTLE-MT. VERNON-WHIDBY ISLAND	$ 5,612,229	$ 5,104,656	$ 507,573	91.0	92.3
COLUMBIA RIVER TRUCK CO., INC.	2853	WASHINGTON-OREGON	1,410,878	1,292,628	118,250	91.6	86.3
SOUTHWEST DELIVERY CO., INC.	4142	WASHINGTON-OREGON	7,531,197	7,069,297	461,900	93.9	90.9
WEST WAY MOTOR FREIGHT, INC.	3391	WEST-EAST	6,118,308	5,769,561	348,747	94.3	93.3
FEDERAL TRANSFER CO., INC.	1454	TACOMA-SEATTLE	631,350	595,431	35,919	94.3	110.1
PENINSULA TRUCK LINES, INC.	1971	OLYMPIC PENINSULA	5,600,290	5,348,883	251,407	95.5	97.2
PUZZI BROS. TRANS., INC.	10425	TACOMA-KENT-SEATTLE	1,799,830	1,719,044	78,786	95.7	107.8
AVERAGE FOR THE GROUP						95.8	97.2
WALLACE-COLVILLE MOTOR FRT., INC.	530	SPOKANE-COLVILLE-IDAHO	3,789,138	3,639,028	150,110	96.1	93.6
SILVER EAGLE CO.	179	SEATTLE-PORTLAND	16,528,202	16,111,686	416,516	97.5	100.5
HOGLAND TRANSFER CO.	25	SEATTLE-EVERETT	1,484,275	1,471,064	13,211	99.1	99.8
RENTON-ISSAQUAH AUTO FREIGHT, INC.	6248	SEATTLE-KING COUNTY	2,050,353	2,038,103	10,250	99.2	105.2
ACME-INTER-CITY FREIGHT LINES	4098	SEATTLE-KING COUNTY-TACOMA-PIERCE COUNTY	5,230,179	5,210,199	19,180	99.7	107.4
TOTAL FOR THE GROUP			$57,778,433	$55,371,576	$2,406,857		

REVENUES, EXPENSES AND STATISTICS
SCHEDULED LINE-HAUL GENERAL FREIGHT CARRIERS
LOCAL AND STATEWIDE
12 CARRIERS INCLUDED

FOR THE FOURTH QUARTER AND TWELVE MONTHS
ENDED DECEMBER 31, 1979 AND 1980

	NON-HOUSEHOLD GOODS CARRIER OPERATING INCOME	FIGURES FOR THE QUARTER — THIS YEAR DOLLARS	THIS YEAR PERCENT OF REVENUE	LAST YEAR DOLLARS	LAST YEAR PERCENT OF REVENUE	PERCENT INCREASE (DECREASE)	CUMULATIVE FIGURES — THIS YEAR DOLLARS	THIS YEAR PERCENT OF REVENUE	LAST YEAR DOLLARS	LAST YEAR PERCENT OF REVENUE	PERCENT INCREASE (DECREASE)
	REVENUES:										
1.	FREIGHT REVENUE - INTERCITY - COMMON CARRIER	13,776,109	90.23	12,148,315	88.42	13.40	51,657,420	89.41	46,994,307	89.06	9.92
2.	FREIGHT REVENUE - INTERCITY - CONTRACT CARRIER	-	-	-	-		-	-	-	-	
3.	FREIGHT REVENUE - INTERCITY - LOCAL CARTAGE	1,411,337	9.24	1,527,260	11.12	(7.59)	5,906,005	10.22	5,621,302	10.65	5.06
4.	INTERCITY TRANSPORTATION FOR OTHER CLASS I & II CARRIERS	-	-	-	-		-	-	-	-	
5.	OTHER OPERATING REVENUE	80,011	0.52	63,908	0.47	25.20	215,008	0.37	150,006	0.28	43.33
6.	TOTAL NON-HOUSEHOLD GOODS CARRIER OPERATING REVENUE	15,267,457	100.00	13,739,483	100.00	11.12	57,778,433	100.00	52,765,615	100.00	9.50
	EXPENSES:										
7.	SALARIES - OFFICE AND SUPERVISORY PERSONNEL	1,280,924	8.39	1,098,280	7.99		4,364,538	7.55	3,751,001	7.11	
8.	SALARIES AND WAGES	6,093,530	39.91	5,902,197	42.96		23,270,531	40.28	22,344,759	42.35	
9.	MISCELLANEOUS PAID TIME OFF	753,330	4.93	526,144	3.83		2,279,494	3.95	1,783,862	3.38	
10.	OTHER FRINGES	1,720,532	11.27	1,760,591	12.81		7,393,772	12.80	7,292,140	13.82	
11.	OPERATING SUPPLIES AND EXPENSES	1,736,457	11.37	1,562,577	11.37		6,525,890	11.29	5,281,244	10.01	
12.	GENERAL SUPPLIES AND EXPENSES	730,835	4.79	610,458	4.44		2,605,166	4.51	2,038,864	3.86	
13.	OPERATING TAXES AND LICENSES	478,554	3.13	438,299	3.19		1,768,745	3.06	1,732,620	3.28	
14.	INSURANCE	323,351	2.12	345,562	2.52		1,397,629	2.42	1,476,657	2.80	
15.	COMMUNICATIONS AND UTILITIES	152,698	1.00	131,300	0.96		553,824	0.96	483,907	0.92	
16.	DEPRECIATION AND AMORTIZATION	336,295	2.20	368,047	2.68		1,320,947	2.29	1,369,525	2.60	
17.	REVENUE EQUIPMENT RENTS & PURCHASED TRANSPORTATION	690,132	4.52	544,091	3.96		2,412,665	4.18	2,446,990	4.64	
18.	BUILDING AND OFFICE EQUIPMENT RENTS	212,987	1.40	223,221	1.62		1,012,889	1.75	820,242	1.55	
19.	GAIN OR LOSS ON DISPOSITION OF OPERATING ASSETS - NET	(13,762)	(0.09)	(16,724)	(0.12)		(69,253)	(0.12)	(56,301)	(0.11)	
20.	MISCELLANEOUS EXPENSES	156,494	1.03	160,247	1.17		534,739	0.93	517,250	0.98	
21.	TOTAL NON-HOUSEHOLD GOODS CARRIER OPERATING EXPENSES	14,652,357	95.97	13,654,290	99.38	7.31	55,371,576	95.83	51,282,760	97.19	7.97
22.	NET NON-HOUSEHOLD GOODS CARRIER OPERATING INCOME	615,100	4.03	85,193	0.62		2,406,857	4.17	1,482,855	2.81	62.31
23.	HOUSEHOLD GOODS CARRIER OPERATING INCOME	162	-	668	-		500	-	(4,007)	(0.01)	
24.	NET CARRIER OPERATING INCOME	615,262	4.03	85,861	0.62		2,407,357	4.17	1,478,848	2.80	62.79
25.	NET OTHER INCOME (DEDUCTIONS)	36,255	0.24	(8,166)	(0.06)		25,970	0.04	88,991	0.17	
26.	ORDINARY INCOME BEFORE INCOME TAXES	651,517	4.27	77,695	0.57		2,433,327	4.21	1,567,839	2.97	55.20
27.	INCOME TAXES ON ORDINARY INCOME	136,261	0.89	78,227	0.57		492,590	0.85	456,148	0.86	
28.	ORDINARY INCOME	515,256	3.37	(532)	-		1,940,737	3.36	1,111,691	2.11	74.58
29.	TOTAL EXTRAORDINARY AND PRIOR PERIOD ITEMS	(629,458)	(4.12)	-	-		(399,448)	(0.69)	(19,257)	(0.04)	
30.	NET INCOME (OR LOSS)	(114,202)	(0.75)	(532)	-		1,541,289	2.67	1,092,434	2.07	41.09
31.	OPERATING RATIO (LINE 21 / LINE 6)	95.97		99.38			95.83		97.19		

SCHEDULED LINE-HAUL GENERAL FREIGHT CARRIERS

LARGE INTERSTATE

REVENUES, EXPENSES, NET INCOME AND OPERATING RATIO
TWELVE MONTHS ENDING DECEMBER 31, 1980
SCHEDULED LINE-HAUL GENERAL FREIGHT CARRIERS - LARGE INTERSTATE
8 CARRIERS INCLUDED

NAME OF CARRIER	CC NO.	PRINCIPAL AREA	REVENUES	EXPENSES	NET OPERATING INCOME (BEFORE INCOME TAXES)	OPERATING RATIO (EXCLUSIVE OF INCOME TAXES) YEAR TO DATE THIS YEAR	LAST YEAR
CONSOLIDATED FREIGHTWAYS CORP. OF DELAWARE	6	NATIONWIDE	$ 936,353,667	$ 859,332,900	$ 77,020,767	91.8	92.5
GARRETT FREIGHTLINES, INC.	13190	WESTERN STATES	146,069,242	135,741,616	10,327,626	92.9	95.0
AVERAGE FOR THE GROUP						95.3	95.6
PACIFIC INTERMOUNTAIN EXPRESS	11382	NATIONWIDE	408,142,309	390,684,397	17,457,912	95.7	94.0
UNION PACIFIC MOTOR FREIGHT CO.	16084	WESTERN STATES	9,007,122	8,625,211	381,911	95.8	92.5
T.I.M.E. - DC, INC.	3990	WESTERN-CENTRAL-EASTERN STATES	156,141,184	153,401,019	2,740,165	98.2	97.3
AN TRANSPORT., INC.	8040	NORTHWEST- NORTH CENTRAL STATES	62,259,630	62,029,523	230,107	99.6	95.1
MC LEAN TRUCKING COMPANY*	3881	NATIONWIDE	590,487,177	588,848,503	1,638,674	99.7	100.9
SILVER WHEEL FREIGHTLINES, INC.	1430	PACIFIC NORTHWEST	25,228,248	25,458,368	(230,120)	100.9	104.8
TOTAL FOR THE GROUP			$2,333,698,575	$2,224,121,537	$109,567,038		

*Includes OHC Operations from May 1, 1979

REVENUES, EXPENSES AND STATISTICS
SCHEDULED LINE-HAUL GENERAL FREIGHT CARRIERS
LARGE INTERSTATE
8 CARRIERS INCLUDED

FOR THE FOURTH QUARTER AND TWELVE MONTHS
ENDED DECEMBER 31, 1979 AND 1980

		FIGURES FOR THE QUARTER					CUMULATIVE FIGURES				
	NON-HOUSEHOLD GOODS CARRIER OPERATING INCOME	THIS YEAR DOLLARS	THIS YEAR PERCENT OF REVENUE	LAST YEAR DOLLARS	LAST YEAR PERCENT OF REVENUE	PERCENT INCREASE (DECREASE)	THIS YEAR DOLLARS	THIS YEAR PERCENT OF REVENUE	LAST YEAR DOLLARS	LAST YEAR PERCENT OF REVENUE	PERCENT INCREASE (DECREASE)
	REVENUES:										
1.	FREIGHT REVENUE - INTERCITY - COMMON CARRIER	579,837,515	98.30	583,996,224	97.24	(0.71)	2,298,963,924	98.38	2,134,200,800	97.66	7.53
2.	FREIGHT REVENUE - INTERCITY - CONTRACT CARRIER	36,424	0.01	-	-		41,066	-	-	-	
3.	FREIGHT REVENUE - INTERCITY - LOCAL CARTAGE	6,301,877	1.07	7,122,303	1.19	(11.52)	24,839,501	1.06	23,632,459	1.08	5.11
4.	INTERCITY TRANSPORTATION FOR OTHER CLASS I & II CARRIERS	3,319,045	0.56	8,569,472	1.43	(61.27)	12,298,684	0.53	25,912,382	1.19	(52.54)
5.	OTHER OPERATING REVENUE	358,370	0.06	869,535	0.14	(58.79)	1,545,400	0.07	1,662,801	0.08	(7.06)
6.	TOTAL NON-HOUSEHOLD GOODS CARRIER OPERATING REVENUE	589,853,231	100.00	600,557,534	100.00	(1.78)	2,333,688,575	100.00	2,185,408,442	100.00	6.79
	EXPENSES:										
7.	SALARIES - OFFICE AND SUPERVISORY PERSONNEL	48,803,694	8.27	43,569,060	7.25		184,994,597	7.93	161,725,372	7.40	
8.	SALARIES AND WAGES	220,274,925	37.34	231,026,338	38.47		867,615,375	37.18	836,839,282	38.29	
9.	MISCELLANEOUS PAID TIME OFF	31,949,794	5.42	28,896,804	4.81		113,471,702	4.86	97,224,956	4.45	
10.	OTHER FRINGES	67,212,294	11.39	65,857,413	10.97		269,767,731	11.56	244,216,539	11.17	
11.	OPERATING SUPPLIES AND EXPENSES	81,632,160	13.84	87,424,448	14.56		325,099,780	13.93	293,076,070	13.41	
12.	GENERAL SUPPLIES AND EXPENSES	21,553,229	3.65	21,072,389	3.51		80,344,531	3.44	75,117,691	3.44	
13.	OPERATING TAXES AND LICENSES	15,044,026	2.55	16,227,004	2.70		62,150,620	2.66	63,303,213	2.90	
14.	INSURANCE	12,666,672	2.15	13,837,957	2.30		57,219,977	2.45	58,112,453	2.66	
15.	COMMUNICATIONS AND UTILITIES	8,259,908	1.40	7,456,234	1.24		31,909,440	1.37	28,399,444	1.30	
16.	DEPRECIATION AND AMORTIZATION	23,333,519	3.96	22,278,923	3.71		92,113,720	3.95	82,427,203	3.77	
17.	REVENUE EQUIPMENT RENTS & PURCHASED TRANSPORTATION	30,542,779	5.18	32,961,114	5.49		117,803,075	5.05	130,449,733	5.97	
18.	BUILDING AND OFFICE EQUIPMENT RENTS	3,350,177	0.57	3,636,554	0.61		15,502,127	0.66	14,009,393	0.64	
19.	GAIN OR LOSS ON DISPOSITION OF OPERATING ASSETS - NET	(1,578,351)	(0.27)	(1,401,748)	(0.23)		(2,182,528)	(0.09)	(3,443,025)	(0.16)	
20.	MISCELLANEOUS EXPENSES	2,305,393	0.39	2,063,351	0.34		8,311,390	0.36	7,506,935	0.34	
21.	TOTAL NON-HOUSEHOLD GOODS CARRIER OPERATING EXPENSES	565,350,219	95.85	574,905,841	95.73	(1.66)	2,224,121,537	95.30	2,088,965,259	95.59	6.47
22.	NET NON-HOUSEHOLD GOODS CARRIER OPERATING INCOME	24,503,012	4.15	25,651,693	4.27	(4.48)	109,567,038	4.70	96,443,183	4.41	13.61
23.	HOUSEHOLD GOODS CARRIER OPERATING INCOME	-	-	-	-		-	-	-	-	
24.	NET CARRIER OPERATING INCOME	24,503,012	4.15	25,651,693	4.27	(4.48)	109,567,038	4.70	96,443,183	4.41	13.61
25.	NET OTHER INCOME (DEDUCTIONS)	1,243,901	0.21	1,036,889	0.17		(13,270,543)	(0.57)	(8,458,942)	(0.39)	
26.	ORDINARY INCOME BEFORE INCOME TAXES	25,746,913	4.36	26,688,582	4.44	(3.53)	96,296,495	4.13	87,984,241	4.03	9.45
27.	INCOME TAXES ON ORDINARY INCOME	9,171,020	1.55	10,079,866	1.68		35,899,463	1.54	29,717,752	1.36	
28.	ORDINARY INCOME	16,575,893	2.81	16,608,716	2.77	(0.20)	60,397,032	2.59	58,266,489	2.67	3.66
29.	TOTAL EXTRAORDINARY AND PRIOR PERIOD ITEMS	(61,851,811)	(10.48)	-	-		(61,851,811)	(2.65)	-	-	
30.	NET INCOME (OR LOSS)	(45,275,918)	(7.67)	16,608,716	2.77		(1,454,779)	(0.06)	58,266,489	2.67	
31.	OPERATING RATIO (LINE 21 / LINE 6)	95.85		95.73			95.30		95.59		

SCHEDULED LINE-HAUL GENERAL FREIGHT CARRIERS

LOCAL, STATEWIDE AND LARGE INTERSTATE

REVENUES, EXPENSES, NET INCOME AND OPERATING RATIO
TWELVE MONTHS ENDING DECEMBER 31, 1980
SCHEDULED LINE-HAUL GENERAL FREIGHT CARRIERS - LOCAL, STATEWIDE & LARGE INTERSTATE
21 CARRIERS INCLUDED

NAME OF CARRIER	CC NO.	PRINCIPAL AREA	REVENUES	EXPENSES	NET OPERATING INCOME (BEFORE INCOME TAXES)	OPERATING RATIO (EXCLUSIVE OF INCOME TAXES) YEAR TO DATE THIS YEAR	OPERATING RATIO (EXCLUSIVE OF INCOME TAXES) YEAR TO DATE LAST YEAR
OAK HARBOR FREIGHT LINES, INC.	3714	SEATTLE-MT. VERNON-WHIDBY ISLAND	$ 5,612,229	$ 5,104,656	$ 507,573	91.0	92.3
COLUMBIA RIVER TRUCK CO., INC.	2853	WASHINGTON-OREGON	1,410,878	1,292,624	118,254	91.6	86.3
CONSOLIDATED FREIGHTWAYS CORP. OF DELAWARE	6	NATIONWIDE	936,353,667	859,332,900	77,020,767	91.8	92.5
GARRETT FREIGHTLINES, INC.	13190	WESTERN STATES	146,069,242	135,741,616	10,327,626	92.9	95.0
SOUTHWEST DELIVERY CO., INC.	4142	WASHINGTON-OREGON	7,531,197	7,069,297	461,900	93.9	90.9
WEST WAY MOTOR FREIGHT, INC.	3391	WEST-EAST	6,118,308	5,769,561	348,747	94.3	93.3
FEDERAL TRANSFER CO., INC.	1454	TACOMA-SEATTLE	631,350	595,431	35,919	94.3	110.1
AVERAGE FOR THE GROUP						95.3	95.6
PENINSULA TRUCK LINES, INC.	1971	OLYMPIC PENINSULA	5,600,290	5,348,883	251,407	95.5	97.2
	15933		1,711,624	1,637,132	74,492	95.6	92.2
PACIFIC INTERMOUNTAIN EXPRESS	11382	NATIONWIDE	408,142,309	390,684,397	17,457,912	95.7	94.0
PIZZI BROS. TRANS., INC.	10425	TACOMA-KENT-SEATTLE	1,795,830	1,719,044	76,786	95.7	107.8
UNION PACIFIC MOTOR FREIGHT CO.	16084	WESTERN STATES	9,007,122	8,625,211	381,911	95.8	92.5
WALLACE-COLVILLE MOTOR FRT., INC.	530	SPOKANE-COLVILLE-IDAHO	3,785,138	3,639,028	146,110	96.1	93.6
SILVER EAGLE CO.	179	SEATTLE-PORTLAND	16,527,202	16,111,686	416,516	97.5	100.5
T.I.M.E. - DC, INC.	3990	WESTERN-CENTRAL-EASTERN STATES	156,141,184	153,401,019	2,740,165	98.2	97.3
HIGHLAND TRANSFER CO.	25	SEATTLE-EVERETT	1,484,275	1,471,064	13,211	99.1	98.8
RENTON-ISSAQUAH AUTO FREIGHT, INC.	6248	SEATTLE-KING COUNTY	2,050,357	2,034,103	16,254	99.2	105.2
HN TRANSPORT., INC.	8040	NORTHWEST- NORTH CENTRAL STATES	62,259,630	62,029,523	230,107	99.6	95.1
MC LEAN TRUCKING COMPANY	3881	NATIONWIDE	590,087,177	588,888,503	1,638,674	99.7	100.9
ACME-INTER-CITY FREIGHT LINES	4098	SEATTLE-KING COUNTY-TACOMA-PIERCE COUNTY	5,230,379	5,216,199	14,180	99.7	107.4
SILVER WHEEL FREIGHTLINES, INC.	1430	PACIFIC NORTHWEST	25,228,244	25,458,368	(230,124)	100.9	104.8
TOTAL FOR THE GROUP			$2,393,178,632	$2,281,130,245	$112,048,387		

REVENUES, EXPENSES AND STATISTICS
SCHEDULED LINE-HAUL GENERAL FREIGHT CARRIERS
LOCAL, STATEWIDE AND LARGE INTERSTATE
21 CARRIERS INCLUDED

FOR THE FOURTH QUARTER AND TWELVE MONTHS
ENDED DECEMBER 31, 1979 AND 1980

		FIGURES FOR THE QUARTER					CUMULATIVE FIGURES				
		THIS YEAR		LAST YEAR			THIS YEAR		LAST YEAR		
	NON-HOUSEHOLD GOODS CARRIER OPERATING INCOME	DOLLARS	PERCENT OF REVENUE	DOLLARS	PERCENT OF REVENUE	PERCENT INCREASE (DECREASE)	DOLLARS	PERCENT OF REVENUE	DOLLARS	PERCENT OF REVENUE	PERCENT INCREASE (DECREASE)
	REVENUES:										
1.	FREIGHT REVENUE - INTERCITY - COMMON CARRIER	593,899,180	98.07	596,493,615	97.04	(0.43)	2,347,850,953	98.11	2,182,847,366	97.45	7.56
2.	FREIGHT REVENUE - INTERCITY - CONTRACT CARRIER	36,424	0.01	-	-		41,066	-	-	-	
3.	FREIGHT REVENUE - INTERCITY - LOCAL CARTAGE	7,713,214	1.27	8,649,563	1.41	(10.82)	30,745,506	1.28	29,253,761	1.31	5.10
4.	INTERCITY TRANSPORTATION FOR OTHER CLASS I & II CARRIERS	3,319,045	0.55	8,569,472	1.39	(61.27)	12,298,684	0.51	25,912,382	1.16	(52.54)
5.	OTHER OPERATING REVENUE	596,444	0.10	994,445	0.16	(40.02)	2,242,423	0.09	2,059,870	0.09	8.86
6.	TOTAL NON-HOUSEHOLD GOODS CARRIER OPERATING REVENUE	605,564,307	100.00	614,707,095	100.00	(1.49)	2,393,178,632	100.00	2,240,073,379	100.00	6.83
	EXPENSES:										
7.	SALARIES - OFFICE AND SUPERVISORY PERSONNEL	50,096,341	8.27	44,674,492	7.27		189,407,202	7.91	165,510,039	7.39	
8.	SALARIES AND WAGES	226,441,320	37.39	236,982,735	38.55		891,144,273	37.24	859,434,800	38.37	
9.	MISCELLANEOUS PAID TIME OFF	32,709,099	5.40	29,427,995	4.79		115,772,436	4.84	99,033,006	4.42	
10.	OTHER FRINGES	68,970,219	11.39	67,626,615	11.00		277,269,969	11.59	251,548,379	11.23	
11.	OPERATING SUPPLIES AND EXPENSES	83,511,728	13.79	89,121,440	14.50		332,132,375	13.88	298,872,865	13.34	
12.	GENERAL SUPPLIES AND EXPENSES	22,301,927	3.68	21,695,881	3.53		83,015,021	3.47	77,206,335	3.45	
13.	OPERATING TAXES AND LICENSES	15,573,106	2.57	16,705,440	2.72		64,071,360	2.68	65,193,563	2.91	
14.	INSURANCE	12,998,843	2.15	14,196,048	2.31		58,660,415	2.45	59,640,984	2.66	
15.	COMMUNICATIONS AND UTILITIES	8,421,537	1.39	7,595,063	1.24		32,497,336	1.36	28,917,325	1.29	
16.	DEPRECIATION AND AMORTIZATION	23,689,366	3.91	22,670,746	3.69		93,521,050	3.91	83,892,566	3.75	
17.	REVENUE EQUIPMENT RENTS & PURCHASED TRANSPORTATION	31,298,795	5.17	33,609,017	5.47		120,520,896	5.04	133,384,329	5.95	
18.	BUILDING AND OFFICE EQUIPMENT RENTS	3,565,002	0.59	3,861,616	0.63		16,522,316	0.69	14,837,077	0.66	
19.	GAIN OR LOSS ON DISPOSITION OF OPERATING ASSETS - NET	(1,592,113)	(0.26)	(1,418,472)	(0.23)		(2,251,781)	(0.09)	(3,499,326)	(0.16)	
20.	MISCELLANEOUS EXPENSES	2,463,636	0.41	2,222,731	0.36		8,847,373	0.37	8,027,903	0.36	
21.	TOTAL NON-HOUSEHOLD GOODS CARRIER OPERATING EXPENSES	580,444,806	95.85	588,971,347	95.81	(1.45)	2,281,130,245	95.32	2,141,999,805	95.62	6.50
22.	NET NON-HOUSEHOLD GOODS CARRIER OPERATING INCOME	25,119,501	4.15	25,735,748	4.19	(2.39)	112,048,387	4.68	98,073,574	4.38	14.25
23.	HOUSEHOLD GOODS CARRIER OPERATING INCOME	162	-	668	-		500	-	(4,007)	-	
24.	NET CARRIER OPERATING INCOME	25,119,663	4.15	25,736,416	4.19	(2.40)	112,048,887	4.68	98,069,527	4.38	14.25
25.	NET OTHER INCOME (DEDUCTIONS)	1,280,156	0.21	1,028,281	0.17		(13,244,573)	(0.55)	(8,370,393)	(0.37)	
26.	ORDINARY INCOME BEFORE INCOME TAXES	26,399,819	4.36	26,764,697	4.35	(1.36)	98,804,314	4.13	89,699,134	4.00	10.15
27.	INCOME TAXES ON ORDINARY INCOME	9,307,281	1.54	10,158,093	1.65		36,392,053	1.52	30,173,900	1.35	
28.	ORDINARY INCOME	17,092,538	2.82	16,606,604	2.70	2.93	62,412,261	2.61	59,525,234	2.66	4.85
29.	TOTAL EXTRAORDINARY AND PRIOR PERIOD ITEMS	(62,481,269)	(10.32)	-	-		(62,251,259)	(2.60)	(19,257)	-	
30.	NET INCOME (OR LOSS)	(45,388,731)	(7.49)	16,606,604	2.70		161,002	0.01	59,505,977	2.66	(99.73)
31.	OPERATING RATIO (LINE 21 / LINE 6)	95.85		95.81			95.32		95.62		

NON-SCHEDULED GENERAL FREIGHT CARRIERS

REVENUES, EXPENSES, NET INCOME AND OPERATING RATIO
TWELVE MONTHS ENDING DECEMBER 31, 1980
NON-SCHEDULED GENERAL FREIGHT CARRIERS
2 CARRIERS INCLUDED

NAME OF CARRIER	CC NO.	PRINCIPAL AREA	REVENUES	EXPENSES	NET OPERATING INCOME (BEFORE INCOME TAXES)	OPERATING RATIO (EXCLUSIVE OF INCOME TAXES) YEAR TO DATE	
						THIS YEAR	LAST YEAR
LYNDEN TRANSPORT, INC.	634	WASHINGTON-ALASKA	$39,965,767	$36,503,183	$3,462,584	91.3	95.1
AVERAGE FOR THE GROUP						93.2	96.3
PUGET SOUND TRUCK LINES, INC.	8886	WASHINGTON-OREGON	22,558,019	21,797,221	760,798	96.6	98.2
TOTAL FOR THE GROUP			$62,523,786	$58,300,404	$4,223,382		

REVENUES, EXPENSES AND STATISTICS
NON-SCHEDULED GENERAL FREIGHT CARRIERS
2 CARRIERS INCLUDED

FOR THE FOURTH QUARTER AND TWELVE MONTHS
ENDED DECEMBER 31, 1979 AND 1980

		FIGURES FOR THE QUARTER					CUMULATIVE FIGURES				
		THIS YEAR		LAST YEAR			THIS YEAR		LAST YEAR		
	NON-HOUSEHOLD GOODS CARRIER OPERATING INCOME	DOLLARS	PERCENT OF REVENUE	DOLLARS	PERCENT OF REVENUE	PERCENT INCREASE (DECREASE)	DOLLARS	PERCENT OF REVENUE	DOLLARS	PERCENT OF REVENUE	PERCENT INCREASE (DECREASE)
	REVENUES:										
1.	FREIGHT REVENUE - INTERCITY - COMMON CARRIER	14,005,690	95.84	12,437,711	95.24	12.61	60,175,011	96.24	49,513,530	95.23	21.53
2.	FREIGHT REVENUE - INTERCITY - CONTRACT CARRIER	-	-	-	-		-	-	112,404	0.22	(100.00)
3.	FREIGHT REVENUE - INTERCITY - LOCAL CARTAGE	507,895	3.48	409,149	3.13	24.13	1,968,632	3.15	1,659,527	3.19	18.63
4.	INTERCITY TRANSPORTATION FOR OTHER CLASS I & II CARRIERS	-	-	-	-		-	-	-	-	
5.	OTHER OPERATING REVENUE	99,427	0.68	211,940	1.62	(53.09)	380,143	0.61	710,664	1.37	(46.51)
6.	TOTAL NON-HOUSEHOLD GOODS CARRIER OPERATING REVENUE	14,613,012	100.00	13,058,800	100.00	11.90	62,523,786	100.00	51,996,125	100.00	20.25
	EXPENSES:										
7.	SALARIES - OFFICE AND SUPERVISORY PERSONNEL	997,470	6.83	902,145	6.91		4,197,807	6.71	3,583,747	6.89	
8.	SALARIES AND WAGES	3,391,197	23.21	3,214,397	24.61		14,354,470	22.96	13,033,077	25.07	
9.	MISCELLANEOUS PAID TIME OFF	485,370	3.32	404,808	3.10		1,575,459	2.52	1,277,775	2.46	
10.	OTHER FRINGES	890,016	6.09	949,508	7.27		4,737,151	7.58	4,591,230	8.83	
11.	OPERATING SUPPLIES AND EXPENSES	2,419,611	16.56	2,687,125	20.58		10,753,135	17.20	9,351,798	17.99	
12.	GENERAL SUPPLIES AND EXPENSES	631,557	4.32	524,429	4.02		2,291,270	3.66	1,906,661	3.67	
13.	OPERATING TAXES AND LICENSES	452,888	3.10	457,254	3.50		1,840,129	2.94	1,826,245	3.51	
14.	INSURANCE	397,560	2.72	232,192	1.78		1,078,750	1.73	929,032	1.79	
15.	COMMUNICATIONS AND UTILITIES	125,682	0.86	103,229	0.79		429,844	0.69	407,707	0.78	
16.	DEPRECIATION AND AMORTIZATION	571,607	3.91	549,825	4.21		2,214,852	3.54	2,147,100	4.13	
17.	REVENUE EQUIPMENT RENTS & PURCHASED TRANSPORTATION	3,300,203	22.58	2,596,870	19.89		13,538,747	21.65	9,884,883	19.01	
18.	BUILDING AND OFFICE EQUIPMENT RENTS	94,533	0.65	90,838	0.70		352,563	0.56	369,533	0.71	
19.	GAIN OR LOSS ON DISPOSITION OF OPERATING ASSETS - NET	(17,610)	(0.12)	(35,758)	(0.27)		(89,173)	(0.14)	(61,397)	(0.12)	
20.	MISCELLANEOUS EXPENSES	202,855	1.39	197,898	1.52		1,025,400	1.64	824,518	1.59	
21.	TOTAL NON-HOUSEHOLD GOODS CARRIER OPERATING EXPENSES	13,942,939	95.41	12,874,760	98.59	8.30	58,300,404	93.25	50,071,909	96.30	16.43
22.	NET NON-HOUSEHOLD GOODS CARRIER OPERATING INCOME	670,073	4.59	184,040	1.41		4,223,382	6.75	1,924,216	3.70	119.49
23.	HOUSEHOLD GOODS CARRIER OPERATING INCOME	16,358	0.11	12,362	0.09		48,602	0.08	47,764	0.09	
24.	NET CARRIER OPERATING INCOME	686,431	4.70	196,402	1.50		4,271,984	6.83	1,971,980	3.79	116.63
25.	NET OTHER INCOME (DEDUCTIONS)	290,429	1.99	(141,442)	(1.08)		447,084	0.72	387,183	0.74	
26.	ORDINARY INCOME BEFORE INCOME TAXES	976,860	6.68	54,960	0.42		4,719,068	7.55	2,359,163	4.54	100.03
27.	INCOME TAXES ON ORDINARY INCOME	477,597	3.27	86,819	0.66		1,852,715	2.96	1,027,571	1.98	
28.	ORDINARY INCOME	499,263	3.42	(31,859)	(0.24)		2,866,353	4.58	1,331,592	2.56	115.26
29.	TOTAL EXTRAORDINARY AND PRIOR PERIOD ITEMS	(149,200)	(1.02)	-	-		(288,300)	(0.46)	-	-	
30.	NET INCOME (OR LOSS)	350,063	2.40	(31,859)	(0.24)		2,578,053	4.12	1,331,592	2.56	93.61
31.	OPERATING RATIO (LINE 21 / LINE 6)	95.41		98.59			93.25		96.30		

GREATER PUGET SOUND AREA CARRIERS

REVENUES, EXPENSES, NET INCOME AND OPERATING RATIO
TWELVE MONTHS ENDING DECEMBER 31, 1980
GREATER PUGET SOUND AREA CARRIERS
13 CARRIERS INCLUDED

NAME OF CARRIER	CC NO.	PRINCIPAL AREA	REVENUES	EXPENSES	NET OPERATING INCOME (BEFORE INCOME TAXES)	OPERATING RATIO (EXCLUSIVE OF INCOME TAXES) YEAR TO DATE THIS YEAR	LAST YEAR
SYSTEM TRANSFER & STG. CO.	790	SEATTLE	$ 1,715,944	$ 1,482,852	$233,092	86.4	91.9
OHL TRANSFER & STG. CO., INC.	763	SEATTLE	635,730	560,681	75,049	88.2	103.3
FEDERAL TRANSFER CO., INC.	1454	TACOMA-SEATTLE	631,350	595,431	35,919	94.3	110.1
PACIFIC STG., INC.	1040	TACOMA AREA	2,830,568	2,704,716	125,852	95.6	100.8
PUZZI BROS. TRANS., INC.	10425	TACOMA-KENT-SEATTLE	1,795,830	1,719,044	76,786	95.7	107.8
NATIONAL TRANSFER, INC.	1936	SEATTLE AREA	3,301,640	3,176,324	125,316	96.2	102.1
WESTERN CARTAGE, INC.	1451	SEATTLE	3,524,708	3,407,446	117,262	96.7	97.5
AVERAGE FOR THE GROUP						96.9	100.3
GREAT SOUTHWEST WAREHOUSES, INC.*	3744	SEATTLE-STATEWIDE	2,973,493	2,887,068	86,425	97.1	90.8
MIDLAND TRANSFER CO.	25	SEATTLE-EVERETT	1,484,275	1,471,064	13,211	99.1	94.8
RENTON-ISSAQUAH AUTO FREIGHT, INC.	6248	SEATTLE-KING COUNTY	2,050,357	2,034,103	16,254	99.2	105.2
ACME-INTER-CITY FREIGHT LINES	4098	SEATTLE-KING COUNTY-TACOMA-PIERCE COUNTY	5,230,379	5,216,199	14,180	99.7	107.4
RIC'S TRANSFER CO., INC.	5482	SEATTLE	1,084,456	1,093,533	(9,077)	100.8	103.2
TAYLOR-EDWARDS WHSE. & TRANSFER CO.	3740	SEATTLE	970,342	1,001,995	(31,653)	103.3	92.8
TOTAL FOR THE GROUP			$28,229,072	$27,350,456	$878,616		

* Not Including Household Goods Operations

REVENUES, EXPENSES AND STATISTICS
GREATER PUGET SOUND AREA CARRIERS
13 CARRIERS INCLUDED

FOR THE FOURTH QUARTER AND TWELVE MONTHS
ENDED DECEMBER 31, 1979 AND 1980

		FIGURES FOR THE QUARTER					CUMULATIVE FIGURES				
	NON-HOUSEHOLD GOODS CARRIER OPERATING INCOME	THIS YEAR DOLLARS	THIS YEAR PERCENT OF REVENUE	LAST YEAR DOLLARS	LAST YEAR PERCENT OF REVENUE	PERCENT INCREASE (DECREASE)	THIS YEAR DOLLARS	THIS YEAR PERCENT OF REVENUE	LAST YEAR DOLLARS	LAST YEAR PERCENT OF REVENUE	PERCENT INCREASE (DECREASE)
	REVENUES:										
1.	FREIGHT REVENUE - INTERCITY - COMMON CARRIER	2,354,309	32.81	1,989,113	29.73	18.36	9,281,481	32.88	8,509,836	33.26	9.07
2.	FREIGHT REVENUE - INTERCITY - CONTRACT CARRIER	26,788	0.37	26,962	0.40	(0.64)	124,858	0.44	108,393	0.42	15.19
3.	FREIGHT REVENUE - INTERCITY - LOCAL CARTAGE	4,592,607	64.01	4,517,134	67.51	1.67	18,079,208	64.04	16,386,484	64.04	10.33
4.	INTERCITY TRANSPORTATION FOR OTHER CLASS I & II CARRIERS	-	-	-	-		-	-	-	-	
5.	OTHER OPERATING REVENUE	201,393	2.81	158,010	2.36	27.46	743,525	2.63	584,235	2.28	27.26
6.	TOTAL NON-HOUSEHOLD GOODS CARRIER OPERATING REVENUE	7,175,097	100.00	6,691,219	100.00	7.23	28,229,072	100.00	25,588,948	100.00	10.32
	EXPENSES:										
7.	SALARIES - OFFICE AND SUPERVISORY PERSONNEL	481,092	6.71	470,198	7.03		1,848,518	6.55	1,664,127	6.50	
8.	SALARIES AND WAGES	3,186,047	44.40	3,151,954	47.11		12,406,034	43.95	11,935,890	46.64	
9.	MISCELLANEOUS PAID TIME OFF	353,806	4.93	320,501	4.79		1,143,108	4.05	1,012,113	3.96	
10.	OTHER FRINGES	894,079	12.46	905,249	13.53		3,787,467	13.42	3,719,388	14.54	
11.	OPERATING SUPPLIES AND EXPENSES	956,087	13.33	806,076	12.05		3,650,062	12.93	2,899,408	11.33	
12.	GENERAL SUPPLIES AND EXPENSES	284,773	3.97	244,522	3.65		1,084,880	3.84	900,387	3.52	
13.	OPERATING TAXES AND LICENSES	242,572	3.38	237,713	3.55		938,674	3.33	974,236	3.81	
14.	INSURANCE	137,197	1.91	154,397	2.31		590,514	2.09	609,413	2.38	
15.	COMMUNICATIONS AND UTILITIES	60,130	0.84	59,447	0.89		225,423	0.80	222,007	0.87	
16.	DEPRECIATION AND AMORTIZATION	183,161	2.55	196,351	2.93		755,671	2.68	700,991	2.74	
17.	REVENUE EQUIPMENT RENTS & PURCHASED TRANSPORTATION	50,912	0.71	91,125	1.36		199,682	0.71	353,139	1.38	
18.	BUILDING AND OFFICE EQUIPMENT RENTS	105,508	1.47	108,196	1.62		457,547	1.62	448,991	1.74	
19.	GAIN OR LOSS ON DISPOSITION OF OPERATING ASSETS - NET	(13,178)	(0.18)	(17,640)	(0.26)		(102,814)	(0.36)	(65,804)	(0.26)	
20.	MISCELLANEOUS EXPENSES	91,107	1.27	67,827	1.01		365,690	1.30	288,609	1.13	
21.	TOTAL NON-HOUSEHOLD GOODS CARRIER OPERATING EXPENSES	7,013,293	97.74	6,795,916	101.56	3.20	27,350,456	96.89	25,658,895	100.27	6.59
22.	NET NON-HOUSEHOLD GOODS CARRIER OPERATING INCOME	161,804	2.26	(104,697)	(1.56)		878,616	3.11	(69,947)	(0.27)	
23.	HOUSEHOLD GOODS CARRIER OPERATING INCOME	13,986	0.19	816	0.01		28,088	0.10	9,262	0.04	
24.	NET CARRIER OPERATING INCOME	175,790	2.45	(103,881)	(1.55)		906,704	3.21	(60,685)	(0.24)	
25.	NET OTHER INCOME (DEDUCTIONS)	138,626	1.93	64,322	0.96		418,801	1.48	597,758	2.34	
26.	ORDINARY INCOME BEFORE INCOME TAXES	314,416	4.38	(39,559)	(0.59)		1,325,505	4.70	537,073	2.10	146.80
27.	INCOME TAXES ON ORDINARY INCOME	77,706	1.08	146,543	2.19		4 9,601	1.70	509,839	1.99	
28.	ORDINARY INCOME	236,710	3.30	(186,102)	(2.78)		845,904	3.00	27,234	0.11	
29.	TOTAL EXTRAORDINARY AND PRIOR PERIOD ITEMS	(14,474)	(0.20)	-	-		(909)	-	(19,257)	(0.07)	
30.	NET INCOME (OR LOSS)	222,236	3.10	(186,102)	(2.78)		844,995	2.99	7,977	0.03	
31.	OPERATING RATIO (LINE 21 / LINE 6)	97.74		101.56			96.89		100.27		

HOUSEHOLD GOODS CARRIERS

LOCAL AND STATEWIDE

REVENUES, EXPENSES, NET INCOME AND OPERATING RATIO
TWELVE MONTHS ENDING DECEMBER 31, 1980
HOUSEHOLD GOODS CARRIERS - LOCAL & STATEWIDE
4 CARRIERS INCLUDED

NAME OF CARRIER	CC NO.	PRINCIPAL AREA	REVENUES	EXPENSES	NET OPERATING INCOME (BEFORE INCOME TAXES)	OPERATING RATIO (EXCLUSIVE OF INCOME TAXES) YEAR TO DATE THIS YEAR	LAST YEAR
GREAT SOUTHWEST WAREHOUSES, INC.*	3744	SEATTLE-STATEWIDE	$ 184,762	$ 157,174	$ 27,588	85.1	92.3
CHIPMAN MOVING & ST., (SPOKANE) INC.	565	SPOKANE-STATEWIDE	382,848	340,192	42,656	88.9	92.0
CITY TRANSFER & STG. CO.	428	SEATTLE-STATEWIDE	2,166,000	2,067,087	98,913	95.4	97.2
AVERAGE FOR THE GROUP						96.1	95.9
BEKINS MOVING & STG. CO.	908	SEATTLE-STATEWIDE	5,083,921	4,906,548	137,373	97.3	95.8
TOTAL FOR THE GROUP			$7,777,531	$7,471,001	$306,530		

* Household Goods Operation Only

REVENUES, EXPENSES AND STATISTICS
HOUSEHOLD GOODS CARRIERS - LOCAL & STATEWIDE
4 CARRIERS INCLUDED

FOR THE FOURTH QUARTER AND TWELVE MONTHS
ENDED DECEMBER 31, 1979 AND 1980

		FIGURES FOR THE QUARTER					CUMULATIVE FIGURES				
		THIS YEAR		LAST YEAR			THIS YEAR		LAST YEAR		
	HOUSEHOLD GOODS CARRIER OPERATING INCOME	DOLLARS	PERCENT OF REVENUE	DOLLARS	PERCENT OF REVENUE	PERCENT INCREASE (DECREASE)	DOLLARS	PERCENT OF REVENUE	DOLLARS	PERCENT OF REVENUE	PERCENT INCREASE (DECREASE)
	REVENUES:										
1.	MOVING REVENUE - INTERCITY COMMON CARRIER, OWN RIGHTS	394,337	20.93	459,150	24.82	(14.11)	1,779,100	22.87	2,022,033	28.26	(12.01)
2.	MOVING REVENUE - INTERCITY CONTRACT CARRIER, OWN RIGHTS	7,340	0.39	697	0.04		15,667	0.20	2,701	0.04	
3.	MOVING REVENUE - LOCAL	1,075,027	57.06	1,045,028	56.49	2.87	4,411,338	56.72	3,781,047	52.85	16.67
4.	MOVING REVENUE - INTERCITY TRANSPORTATION, OTHER MOTOR CARRIER	103,545	5.50	100,503	5.43	3.03	420,858	5.41	265,444	3.71	58.55
5.	CONTAINERS, PACKING AND UNPACKING SERVICE	-	-	-	-		-	-	-	-	
6.	SUPPLEMENTARY TRANSPORTATION SERVICE	30,883	1.64	29,750	1.61	3.81	107,288	1.38	124,746	1.74	(13.99)
7.	WAREHOUSE REVENUE	-	-	-	-		-	-	-	-	
8.	COMMISSION REVENUE	119,037	6.32	83,300	4.50	42.90	413,883	5.32	341,058	4.77	21.35
9.	OTHER OPERATING REVENUE	153,926	8.17	131,550	7.11	17.01	629,397	8.09	617,782	8.63	1.88
10.	TOTAL HOUSEHOLD GOODS CARRIER OPERATING REVENUE	1,884,095	100.00	1,849,978	100.00	1.84	7,777,531	100.00	7,154,811	100.00	8.70
	EXPENSES:										
11.	SALARIES	372,525	19.77	376,564	20.36		1,495,698	19.23	1,421,441	19.87	
12.	OPERATING WAGES - TRANSPORTATION ONLY	540,285	28.68	559,618	30.25		2,225,993	28.62	2,147,198	30.01	
13.	PACKER WAGES	-	-	-	-		-	-	-	-	
14.	WAREHOUSE LABOR	-	-	-	-		-	-	-	-	
15.	REPAIR WAGES	13,832	0.73	14,203	0.77		56,112	0.72	61,549	0.86	
16.	COMMISSION AGENT FEES	707	0.04	497	0.03		3,585	0.05	2,915	0.04	
17.	OTHER WAGES	410	0.02	614	0.03		2,448	0.03	2,150	0.03	
18.	FRINGE BENEFITS	253,297	13.44	234,469	12.67		920,547	11.84	821,915	11.49	
19.	PAYROLL TAXES	61,166	3.25	57,347	3.10		320,544	4.12	300,966	4.21	
20.	TRANSPORTATION FUEL AND MOTOR OIL	67,422	3.58	60,692	3.28		275,806	3.55	221,725	3.10	
21.	TIRES AND TUBES	13,196	0.70	11,730	0.63		54,459	0.70	45,370	0.63	
22.	OTHER VEHICLES REPAIR AND SUPPLIES	10,313	0.55	11,466	0.62		54,973	0.71	51,041	0.71	
23.	VEHICLE REPAIR PARTS	1,558	0.08	2,497	0.13		3,581	0.05	6,504	0.09	
24.	REPAIR MATERIALS (OTHER THAN VEHICLE)	-	-	-	-		-	-	-	-	
25.	PRINTING AND OFFICE SUPPLIES	19,351	1.03	18,332	0.99		73,536	0.95	65,831	0.92	
26.	PACKING AND CRATING MATERIALS, ETC.	-	-	-	-		-	-	-	-	
27.	MISCELLANEOUS SUPPLIES	12,014	0.64	10,354	0.56		47,214	0.61	41,616	0.58	
28.	OUTSIDE SERVICES - VEHICLE REPAIR, ETC.	91,928	4.88	101,896	5.51		316,609	4.07	302,360	4.23	
29.	OUTSIDE SERVICES - REPAIRS (OTHER THAN VEHICLE)	6,898	0.37	3,643	0.20		12,705	0.16	8,920	0.12	
30.	OTHER OUTSIDE SERVICES	31,858	1.69	33,119	1.79		132,388	1.70	141,162	1.97	

REVENUES, EXPENSES AND STATISTICS
HOUSEHOLD GOODS CARRIERS - LOCAL & STATEWIDE
4 CARRIERS INCLUDED

FOR THE FOURTH QUARTER AND TWELVE MONTHS
ENDED DECEMBER 31, 1979 AND 1980

		FIGURES FOR THE QUARTER					CUMULATIVE FIGURES				
		THIS YEAR		LAST YEAR			THIS YEAR		LAST YEAR		
	HOUSEHOLD GOODS CARRIER OPERATING INCOME (CONTINUED)	DOLLARS	PERCENT OF REVENUE	DOLLARS	PERCENT OF REVENUE	PERCENT INCREASE (DECREASE)	DOLLARS	PERCENT OF REVENUE	DOLLARS	PERCENT OF REVENUE	PERCENT INCREASE (DECREASE)
	EXPENSES: (CONTINUED)										
31.	UTILITIES	2,284	0.12	1,457	0.08		7,864	0.10	3,888	0.05	
32.	COMMUNCIATION SERVICES	32,440	1.72	24,693	1.33		120,079	1.54	91,427	1.28	
33.	PURCHASED LABOR AND TRANSPORTATION	46,190	2.45	90,797	4.91		316,491	4.07	260,155	3.64	
34.	TRAVEL EXPENSES - COMPANY DRIVERS, ETC.	18,240	0.97	14,847	0.80		72,814	0.94	74,177	1.04	
35.	TRAVEL & ENTERTAINMENT - SALES, OFFICE & MANAGEMENT PERSONNEL	62,826	3.33	53,090	2.87		221,977	2.85	175,226	2.45	
36.	GENERAL EXPENSES	41,628	2.21	22,979	1.24		137,202	1.76	76,164	1.06	
37.	DEPRECIATION	28,158	1.49	18,515	1.00		108,899	1.40	73,384	1.03	
38.	AMORTIZATION EXPENSES	-	-	-	-		-	-	70	-	
39.	RENTS - OTHER THAN REVENUE EQUIPMENT	14,014	0.74	9,958	0.54		56,286	0.72	37,137	0.52	
40.	TAXES AND LICENSES	48,017	2.55	44,963	2.43		170,133	2.19	164,026	2.29	
41.	INSURANCE	37,632	2.00	31,802	1.72		153,012	1.97	158,036	2.21	
42.	PROVISION FOR CLAIMS - SELF INSURED PORTION	15,071	0.80	30,479	1.65		89,477	1.15	93,426	1.31	
43.	UNCOLLECTIBLE REVENUE	5,774	0.31	4,053	0.22		25,528	0.33	16,213	0.23	
44.	GAINS AND LOSSES ON DISPOSITION OF OPERATING ASSETS	2,420	0.13	-	-		(4,919)	(0.06)	(7,000)	(0.10)	
45.	TOTAL HOUSEHOLD GOODS CARRIER OPERATING EXPENSES	1,851,454	98.27	1,844,674	99.71	0.37	7,471,001	96.06	6,858,992	95.87	8.92
46.	HOUSEHOLD GOODS CARRIER OPERATING INCOME	32,641	1.73	5,304	0.29		306,530	3.94	295,819	4.13	3.62
47.	NET NON-HOUSEHOLD GOODS CARRIER OPERATING INCOME	43,372	2.30	133,072	7.19		86,425	1.11	315,238	4.41	
48.	NET CARRIER OPERATING INCOME	76,013	4.03	138,376	7.48	(45.07)	392,955	5.05	611,057	8.54	(35.69)
49.	NET OTHER INCOME (DEDUCTIONS)	305,332	16.21	184,397	9.97		1,203,957	15.48	957,096	13.38	
50.	ORDINARY INCOME BEFORE INCOME TAXES	381,345	20.24	322,773	17.45	18.15	1,596,912	20.53	1,568,153	21.92	1.83
51.	INCOME TAXES ON ORDINARY INCOME	60,985	3.24	149,224	8.07		416,824	5.36	529,046	7.39	
52.	ORDINARY INCOME	320,360	17.00	173,549	9.38	84.59	1,180,088	15.17	1,039,107	14.52	13.57
53.	TOTAL EXTRAORDINARY AND PRIOR PERIOD ITEMS	(21,541)	(1.14)	(6,660)	(0.36)		(39,521)	(0.51)	(26,640)	(0.37)	
54.	NET INCOME (OR LOSS)	298,819	15.86	166,889	9.02	79.05	1,140,567	14.66	1,012,467	14.15	12.65
55.	OPERATING RATIO (LINE 45 / LINE 10)	98.27		99.71			96.06		95.87		

HOUSEHOLD GOODS CARRIERS

LARGE INTERSTATE

REVENUES, EXPENSES, NET INCOME AND OPERATING RATIO
TWELVE MONTHS ENDING DECEMBER 31, 1980
HOUSEHOLD GOODS CARRIERS - LARGE INTERSTATE
3 CARRIERS INCLUDED

NAME OF CARRIER	CC NO.	PRINCIPAL AREA	REVENUES	EXPENSES	NET OPERATING INCOME (BEFORE INCOME TAXES)	OPERATING RATIO (EXCLUSIVE OF INCOME TAXES) YEAR TO DATE THIS YEAR	LAST YEAR
CARTWRIGHT VAN LINES, INC.	16451	NATIONWIDE	$ 11,972,845	$ 11,821,577	$151,268	98.7	99.2
ALLIED VAN LINES, INC.	5221	NATIONWIDE	291,910,485	290,897,336	1,013,149	99.7	99.2
AVERAGE FOR THE GROUP						99.7	99.7
LYON MOVING & STG. CO.	2062	NATIONWIDE	30,248,577	30,443,167	(194,590)	100.6	104.7
TOTAL FOR THE GROUP			$334,131,907	$333,162,080	$969,827		

REVENUES, EXPENSES AND STATISTICS
HOUSEHOLD GOODS CARRIERS - LARGE INTERSTATE
3 CARRIERS INCLUDED

FOR THE FOURTH QUARTER AND TWELVE MONTHS
ENDED DECEMBER 31, 1979 AND 1980

	HOUSEHOLD GOODS CARRIER OPERATING INCOME	FIGURES FOR THE QUARTER - THIS YEAR DOLLARS	THIS YEAR PERCENT OF REVENUE	FIGURES FOR THE QUARTER - LAST YEAR DOLLARS	LAST YEAR PERCENT OF REVENUE	PERCENT INCREASE (DECREASE)	CUMULATIVE FIGURES - THIS YEAR DOLLARS	THIS YEAR PERCENT OF REVENUE	CUMULATIVE FIGURES - LAST YEAR DOLLARS	LAST YEAR PERCENT OF REVENUE	PERCENT INCREASE (DECREASE)
	REVENUES:										
1.	MOVING REVENUE - INTERCITY COMMON CARRIER, OWN RIGHTS	73,283,719	95.68	71,251,083	95.49	2.85	321,096,628	96.10	293,492,809	95.44	9.41
2.	MOVING REVENUE - INTERCITY CONTRACT CARRIER, OWN RIGHTS	-	-	-	-		-	-	-	-	
3.	MOVING REVENUE - LOCAL	393,514	0.51	750,464	1.01	(47.56)	1,524,400	0.46	2,464,633	0.80	(38.15)
4.	MOVING REVENUE - INTERCITY TRANSPORTATION, OTHER MOTOR CARRIER	27,380	0.04	31,269	0.04	(12.44)	91,304	0.03	77,864	0.03	17.26
5.	CONTAINERS, PACKING AND UNPACKING SERVICE	-	-	-	-		-	-	-	-	
6.	SUPPLEMENTARY TRANSPORTATION SERVICE	78,539	0.10	144,029	0.19	(45.47)	341,041	0.10	475,360	0.15	(28.26)
7.	WAREHOUSE REVENUE	-	-	-	-		-	-	-	-	
8.	COMMISSION REVENUE	66,518	0.09	103,209	0.14	(35.55)	335,902	0.10	319,019	0.10	5.29
9.	OTHER OPERATING REVENUE	2,741,404	3.58	2,338,053	3.13	17.25	10,742,632	3.22	10,691,540	3.48	0.48
10.	TOTAL HOUSEHOLD GOODS CARRIER OPERATING REVENUE	76,591,074	100.00	74,618,107	100.00	2.64	334,131,907	100.00	307,521,229	100.00	8.65
	EXPENSES:										
11.	SALARIES	4,233,956	5.53	4,442,457	5.95		15,670,111	4.69	15,318,530	4.98	
12.	OPERATING WAGES - TRANSPORTATION ONLY	132,560	0.17	213,763	0.29		644,928	0.19	1,277,563	0.42	
13.	PACKER WAGES	-	-	-	-		-	-	-	-	
14.	WAREHOUSE LABOR	-	-	-	-		-	-	-	-	
15.	REPAIR WAGES	34,801	0.05	29,824	0.04		134,112	0.04	125,121	0.04	
16.	COMMISSION AGENT FEES	9,651,892	12.60	11,462,953	15.36		50,063,241	14.98	45,669,121	14.85	
17.	OTHER WAGES	53,129	0.07	44,954	0.06		197,299	0.06	187,068	0.06	
18.	FRINGE BENEFITS	483,581	0.63	846,058	1.13		2,319,285	0.69	2,651,494	0.86	
19.	PAYROLL TAXES	283,100	0.37	305,999	0.41		1,248,661	0.37	1,579,310	0.51	
20.	TRANSPORTATION FUEL AND MOTOR OIL	34,130	0.04	58,420	0.08		143,156	0.04	190,533	0.06	
21.	TIRES AND TUBES	143,633	0.19	124,394	0.17		409,219	0.12	404,788	0.13	
22.	OTHER VEHICLES REPAIR AND SUPPLIES	152,150	0.20	(16,794)	(0.02)		257,251	0.08	95,096	0.03	
23.	VEHICLE REPAIR PARTS	11,570	0.02	11,334	0.02		55,849	0.02	52,060	0.02	
24.	REPAIR MATERIALS (OTHER THAN VEHICLE)	290	-	154	-		917	-	1,999	-	
25.	PRINTING AND OFFICE SUPPLIES	185,579	0.24	253,040	0.34		796,384	0.24	906,758	0.29	
26.	PACKING AND CRATING MATERIALS, ETC.	-	-	-	-		-	-	-	-	
27.	MISCELLANEOUS SUPPLIES	21,465	0.03	16,610	0.02		92,129	0.03	74,154	0.02	
28.	OUTSIDE SERVICES - VEHICLE REPAIR, ETC.	193,843	0.25	208,407	0.28		774,655	0.23	710,058	0.23	
29.	OUTSIDE SERVICES - REPAIRS (OTHER THAN VEHICLE)	96,478	0.13	92,262	0.12		318,584	0.10	300,162	0.10	
30.	OTHER OUTSIDE SERVICES	443,628	0.58	645,662	0.87		2,268,969	0.68	2,212,248	0.72	

REVENUES, EXPENSES AND STATISTICS
HOUSEHOLD GOODS CARRIERS - LARGE INTERSTATE
3 CARRIERS INCLUDED

FOR THE FOURTH QUARTER AND TWELVE MONTHS
ENDED DECEMBER 31, 1979 AND 1980

		FIGURES FOR THE QUARTER					CUMULATIVE FIGURES				
		THIS YEAR		LAST YEAR			THIS YEAR		LAST YEAR		
	HOUSEHOLD GOODS CARRIER OPERATING INCOME (CONTINUED)	DOLLARS	PERCENT OF REVENUE	DOLLARS	PERCENT OF REVENUE	PERCENT INCREASE (DECREASE)	DOLLARS	PERCENT OF REVENUE	DOLLARS	PERCENT OF REVENUE	PERCENT INCREASE (DECREASE)
	EXPENSES: (CONTINUED)										
31.	UTILITIES	59,160	0.08	67,981	0.09		289,577	0.09	288,933	0.09	
32.	COMMUNCIATION SERVICES	656,031	0.86	787,922	1.06		2,860,083	0.86	3,285,751	1.07	
33.	PURCHASED LABOR AND TRANSPORTATION	55,271,750	72.16	51,635,294	69.20		234,307,802	70.12	212,051,016	68.95	
34.	TRAVEL EXPENSES - COMPANY DRIVERS, ETC.	8,050	0.01	54,896	0.07		43,637	0.01	90,625	0.03	
35.	TRAVEL & ENTERTAINMENT - SALES, OFFICE & MANAGEMENT PERSONNEL	299,091	0.39	235,813	0.32		912,127	0.27	821,929	0.27	
36.	GENERAL EXPENSES	1,172,124	1.53	588,879	0.79		3,158,906	0.95	2,166,411	0.70	
37.	DEPRECIATION	922,843	1.20	468,726	0.63		2,522,203	0.75	2,160,039	0.70	
38.	AMORTIZATION EXPENSES	12,309	0.02	8,994	0.01		53,649	0.02	50,721	0.02	
39.	RENTS - OTHER THAN REVENUE EQUIPMENT	612,981	0.80	511,739	0.69		2,180,936	0.65	1,970,460	0.64	
40.	TAXES AND LICENSES	5,340	0.01	(8,633)	(0.01)		277,885	0.08	341,760	0.11	
41.	INSURANCE	299,202	0.39	124,767	0.17		1,242,530	0.37	548,139	0.18	
42.	PROVISION FOR CLAIMS - SELF INSURED PORTION	1,913,775	2.50	2,692,241	3.61		9,420,200	2.82	11,364,932	3.70	
43.	UNCOLLECTIBLE REVENUE	387,236	0.51	356,482	0.48		1,008,692	0.30	445,855	0.14	
44.	GAINS AND LOSSES ON DISPOSITION OF OPERATING ASSETS	(64,494)	(0.08)	(12,022)	(0.02)		(510,897)	(0.15)	(630,532)	(0.20)	
45.	TOTAL HOUSEHOLD GOODS CARRIER OPERATING EXPENSES	77,711,179	101.46	76,252,584	102.19	1.91	333,162,080	99.71	306,720,062	99.74	8.62
46.	HOUSEHOLD GOODS CARRIER OPERATING INCOME	(1,120,105)	(1.46)	(1,634,477)	(2.19)		969,827	0.29	801,167	0.26	21.05
47.	NET NON-HOUSEHOLD GOODS CARRIER OPERATING INCOME	-	-	-	-		-	-	-	-	
48.	NET CARRIER OPERATING INCOME	(1,120,105)	(1.46)	(1,634,477)	(2.19)		969,827	0.29	801,167	0.26	21.05
49.	NET OTHER INCOME (DEDUCTIONS)	1,229,881	1.61	444,049	0.60		8,040,821	2.41	35,784	0.01	
50.	ORDINARY INCOME BEFORE INCOME TAXES	109,776	0.14	(1,190,428)	(1.59)		9,010,648	2.70	836,951	0.27	
51.	INCOME TAXES ON ORDINARY INCOME	181,064	0.24	(67,619)	(0.09)		2,847,982	0.85	862,602	0.28	
52.	ORDINARY INCOME	(71,288)	(0.09)	(1,122,809)	(1.50)		6,162,666	1.84	(25,651)	(0.01)	
53.	TOTAL EXTRAORDINARY AND PRIOR PERIOD ITEMS	(296,277)	(0.39)	119,000	0.16		(296,277)	(0.09)	119,000	0.04	
54.	NET INCOME (OR LOSS)	(367,565)	(0.48)	(1,003,809)	(1.34)		5,866,389	1.76	93,349	0.03	
55.	OPERATING RATIO (LINE 45 / LINE 10)	101.46		102.19			99.71		99.74		

HOUSEHOLD GOODS CARRIERS

LOCAL, STATEWIDE AND LARGE INTERSTATE

REVENUES, EXPENSES, NET INCOME AND OPERATING RATIO
TWELVE MONTHS ENDING DECEMBER 31, 1980
TOTAL HOUSEHOLD GOODS CARRIERS - LOCAL, STATEWIDE AND LARGE INTERSTATE
7 CARRIERS INCLUDED

NAME OF CARRIER	CC NO.	PRINCIPAL AREA	REVENUES	EXPENSES	NET OPERATING INCOME (BEFORE INCOME TAXES)	OPERATING RATIO (EXCLUSIVE OF INCOME TAXES) YEAR TO DATE THIS YEAR	LAST YEAR
GREAT SOUTHWEST WAREHOUSES, INC.*	3744	SEATTLE-STATEWIDE	$ 184,762	$ 157,174	$ 27,588	85.1	92.3
CHIPMAN MOVING & ST., (SPOKANE) INC.	565	SPOKANE-STATEWIDE	382,888	340,192	42,656	88.9	92.0
CITY TRANSFER & STG. CO.	428	SEATTLE-STATEWIDE	2,166,000	2,067,087	98,913	95.4	97.2
REKINS MOVING & STG. CO.	908	SEATTLE-STATEWIDE	5,043,921	4,906,548	137,373	97.3	95.8
CARTWRIGHT VAN LINES, INC.	16451	NATIONWIDE	11,972,845	11,821,577	151,268	98.7	99.2
AVERAGE FOR THE GROUP						99.6	99.7
ALLIED VAN LINES, INC.	5221	NATIONWIDE	291,910,485	290,897,336	1,013,149	99.7	99.2
LYON MOVING & STG. CO.	2062	NATIONWIDE	30,288,577	30,483,167	(194,590)	100.6	104.7
TOTAL FOR THE GROUP			$341,909,438	$340,633,081	$1,276,357		

* Household Goods Operation Only

REVENUES, EXPENSES AND STATISTICS
TOTAL HOUSEHOLD GOODS CARRIERS - LOCAL, STATEWIDE & LARGE INTERSTATE
7 CARRIERS INCLUDED

FOR THE FOURTH QUARTER AND TWELVE MONTHS
ENDED DECEMBER 31, 1979 AND 1980

		FIGURES FOR THE QUARTER					CUMULATIVE FIGURES				
	HOUSEHOLD GOODS CARRIER OPERATING INCOME	THIS YEAR DOLLARS	THIS YEAR PERCENT OF REVENUE	LAST YEAR DOLLARS	LAST YEAR PERCENT OF REVENUE	PERCENT INCREASE (DECREASE)	THIS YEAR DOLLARS	THIS YEAR PERCENT OF REVENUE	LAST YEAR DOLLARS	LAST YEAR PERCENT OF REVENUE	PERCENT INCREASE (DECREASE)
	REVENUES:										
1.	MOVING REVENUE - INTERCITY COMMON CARRIER, OWN RIGHTS	73,678,056	93.89	71,710,233	93.78	2.74	322,875,728	94.43	295,514,842	93.91	9.26
2.	MOVING REVENUE - INTERCITY CONTRACT CARRIER, OWN RIGHTS	7,340	0.01	697	-		15,667	-	2,701	-	
3.	MOVING REVENUE - LOCAL	1,468,541	1.87	1,795,492	2.35	(18.21)	5,935,738	1.74	6,245,680	1.98	(4.96)
4.	MOVING REVENUE - INTERCITY TRANSPORTATION, OTHER MOTOR CARRIER	130,925	0.17	131,772	0.17	(0.64)	512,162	0.15	343,309	0.11	49.18
5.	CONTAINERS, PACKING AND UNPACKING SERVICE	-	-	-	-		-	-	-	-	
6.	SUPPLEMENTARY TRANSPORTATION SERVICE	109,422	0.14	173,779	0.23	(37.03)	448,329	0.13	600,106	0.19	(25.29)
7.	WAREHOUSE REVENUE	-	-	-	-		-	-	-	-	
8.	COMMISSION REVENUE	185,555	0.24	186,509	0.24	(0.51)	749,785	0.22	660,077	0.21	13.59
9.	OTHER OPERATING REVENUE	2,895,330	3.69	2,469,603	3.23	17.24	11,372,029	3.33	11,309,326	3.59	0.55
10.	TOTAL HOUSEHOLD GOODS CARRIER OPERATING REVENUE	78,475,169	100.00	76,468,085	100.00	2.62	341,909,438	100.00	314,676,040	100.00	8.65
	EXPENSES:										
11.	SALARIES	4,606,481	5.87	4,819,021	6.30		17,165,809	5.02	16,739,971	5.32	
12.	OPERATING WAGES - TRANSPORTATION ONLY	672,845	0.86	773,381	1.01		2,870,921	0.84	3,424,761	1.09	
13.	PACKER WAGES	-	-	-	-		-	-	-	-	
14.	WAREHOUSE LABOR	-	-	-	-		-	-	-	-	
15.	REPAIR WAGES	48,633	0.06	44,031	0.06		190,224	0.06	186,670	0.06	
16.	COMMISSION AGENT FEES	9,652,599	12.30	11,463,450	14.99		50,066,826	14.64	45,672,036	14.51	
17.	OTHER WAGES	53,539	0.07	45,568	0.06		199,747	0.06	189,218	0.06	
18.	FRINGE BENEFITS	736,878	0.94	1,080,527	1.41		3,239,832	0.95	3,473,409	1.10	
19.	PAYROLL TAXES	344,266	0.44	363,346	0.48		1,569,205	0.46	1,880,276	0.60	
20.	TRANSPORTATION FUEL AND MOTOR OIL	101,552	0.13	119,112	0.16		418,962	0.12	416,258	0.13	
21.	TIRES AND TUBES	156,829	0.20	136,124	0.18		463,678	0.14	454,118	0.14	
22.	OTHER VEHICLES REPAIR AND SUPPLIES	162,463	0.21	(5,328)	(0.01)		312,224	0.09	146,137	0.05	
23.	VEHICLE REPAIR PARTS	13,128	0.02	13,831	0.02		59,430	0.02	58,564	0.02	
24.	REPAIR MATERIALS (OTHER THAN VEHICLE)	290	-	158	-		917	-	1,999	-	
25.	PRINTING AND OFFICE SUPPLIES	200,930	0.26	271,372	0.35		869,920	0.25	972,589	0.31	
26.	PACKING AND CRATING MATERIALS, ETC.	-	-	-	-		-	-	-	-	
27.	MISCELLANEOUS SUPPLIES	33,479	0.04	26,964	0.04		139,343	0.04	115,770	0.04	
28.	OUTSIDE SERVICES - VEHICLE REPAIR, ETC.	285,771	0.36	310,303	0.41		1,091,264	0.32	1,012,418	0.32	
29.	OUTSIDE SERVICES - REPAIRS (OTHER THAN VEHICLE)	103,372	0.13	95,905	0.13		331,289	0.10	309,082	0.10	
30.	OTHER OUTSIDE SERVICES	475,486	0.61	678,781	0.89		2,401,357	0.70	2,353,410	0.75	

REVENUES, EXPENSES AND STATISTICS
TOTAL HOUSEHOLD GOODS CARRIERS - LOCAL, STATEWIDE & LARGE INTERSTATE
7 CARRIERS INCLUDED

FOR THE FOURTH QUARTER AND TWELVE MONTHS
ENDED DECEMBER 31, 1979 AND 1980

		FIGURES FOR THE QUARTER					CUMULATIVE FIGURES				
		THIS YEAR		LAST YEAR			THIS YEAR		LAST YEAR		
	HOUSEHOLD GOODS CARRIER OPERATING INCOME (CONTINUED)	DOLLARS	PERCENT OF REVENUE	DOLLARS	PERCENT OF REVENUE	PERCENT INCREASE (DECREASE)	DOLLARS	PERCENT OF REVENUE	DOLLARS	PERCENT OF REVENUE	PERCENT INCREASE (DECREASE)
	EXPENSES: (CONTINUED)										
31.	UTILITIES	61,444	0.08	69,438	0.09		297,441	0.09	292,821	0.09	
32.	COMMUNCIATION SERVICES	688,471	0.88	812,615	1.06		2,980,162	0.87	3,377,178	1.07	
33.	PURCHASED LABOR AND TRANSPORTATION	55,317,940	70.49	51,726,091	67.64		234,624,293	68.62	212,311,171	67.47	
34.	TRAVEL EXPENSES - COMPANY DRIVERS, ETC.	26,290	0.03	69,743	0.09		116,451	0.03	164,802	0.05	
35.	TRAVEL & ENTERTAINMENT - SALES, OFFICE & MANAGEMENT PERSONNEL	361,917	0.46	288,903	0.38		1,134,104	0.33	997,155	0.32	
36.	GENERAL EXPENSES	1,213,752	1.55	611,858	0.80		3,296,108	0.96	2,242,575	0.71	
37.	DEPRECIATION	951,001	1.21	487,241	0.64		2,631,102	0.77	2,233,423	0.71	
38.	AMORTIZATION EXPENSES	12,309	0.02	8,994	0.01		53,649	0.02	50,791	0.02	
39.	RENTS - OTHER THAN REVENUE EQUIPMENT	626,995	0.80	521,697	0.68		2,237,182	0.65	2,007,597	0.64	
40.	TAXES AND LICENSES	53,357	0.07	36,330	0.05		448,018	0.13	505,786	0.16	
41.	INSURANCE	336,834	0.43	156,569	0.20		1,395,542	0.41	706,175	0.22	
42.	PROVISION FOR CLAIMS - SELF INSURED PORTION	1,928,846	2.46	2,722,720	3.56		9,509,677	2.78	11,458,358	3.64	
43.	UNCOLLECTIBLE REVENUE	393,010	0.50	360,535	0.47		1,034,220	0.30	462,068	0.15	
44.	GAINS AND LOSSES ON DISPOSITION OF OPERATING ASSETS	(62,074)	(0.08)	(12,022)	(0.01)		(515,816)	(0.15)	(637,532)	(0.20)	
45.	TOTAL HOUSEHOLD GOODS CARRIER OPERATING EXPENSES	79,562,633	101.39	78,097,258	102.13	1.88	340,633,081	99.63	313,579,054	99.65	8.63
46.	HOUSEHOLD GOODS CARRIER OPERATING INCOME	(1,087,464)	(1.38)	(1,629,173)	(2.13)		1,276,357	0.37	1,096,986	0.35	16.35
47.	NET NON-HOUSEHOLD GOODS CARRIER OPERATING INCOME	43,372	0.06	133,072	0.17		86,425	0.03	315,238	0.10	
48.	NET CARRIER OPERATING INCOME	(1,044,092)	(1.33)	(1,496,101)	(1.96)		1,362,782	0.40	1,412,224	0.45	(3.50)
49.	NET OTHER INCOME (DEDUCTIONS)	1,535,213	1.96	628,446	0.82		9,244,778	2.70	992,880	0.32	
50.	ORDINARY INCOME BEFORE INCOME TAXES	491,121	0.63	(867,655)	(1.13)		10,607,560	3.10	2,405,104	0.76	
51.	INCOME TAXES ON ORDINARY INCOME	242,049	0.31	81,605	0.11		3,264,806	0.95	1,391,648	0.44	
52.	ORDINARY INCOME	249,072	0.32	(949,260)	(1.24)		7,342,754	2.15	1,013,456	0.32	
53.	TOTAL EXTRAORDINARY AND PRIOR PERIOD ITEMS	(317,818)	(0.40)	112,340	0.15		(335,798)	(0.10)	92,360	0.03	
54.	NET INCOME (OR LOSS)	(68,746)	(0.09)	(836,920)	(1.09)		7,006,956	2.05	1,105,816	0.35	
55.	OPERATING RATIO (LINE 45 / LINE 10)	101.39		102.13			99.63		99.65		

BULK COMMODITY CARRIERS

REVENUES, EXPENSES, NET INCOME AND OPERATING RATIO
TWELVE MONTHS ENDING DECEMBER 31, 1980
BULK COMMODITY CARRIERS
8 CARRIERS INCLUDED

NAME OF CARRIER	CC NO.	PRINCIPAL AREA	REVENUES	EXPENSES	NET OPERATING INCOME (BEFORE INCOME TAXES)	OPERATING RATIO (EXCLUSIVE OF INCOME TAXES) YEAR TO DATE THIS YEAR	LAST YEAR
CF TANK LINES, INC.*	22158	NATIONWIDE	$194,904,116	$171,700,127	$23,203,989	88.1	86.8
AVERAGE FOR THE GROUP						90.2	89.3
ARROW TRANSPORTATION CO.	316	WASHINGTON-OREGON-IDAHO	12,880,171	12,011,512	868,659	93.3	90.6
INLAND TRANS. CO., INC.	1135	WASHINGTON-OREGON-IDAHO-MONTANA-B.C.	5,393,479	5,139,151	254,328	95.3	103.8
WIDING TRANSPORTATION, INC.	567	WESTERN STATES	22,200,245	21,873,799	326,446	98.5	101.9
LEE & EASTES TANK LINES, INC.	209	WASHINGTON-OREGON-IDAHO	4,515,440	4,477,029	38,411	99.1	97.7
FEDDERLY-MARION FREIGHT LINES, INC.	3932	WASHINGTON	1,993,465	1,980,246	13,219	99.3	97.2
ASBURY TRANSPORTATION CO.	6935	WASHINGTON-OREGON-CALIFORNIA	5,715,860	5,817,338	(101,478)	101.8	101.9
JAMES J. WILLIAMS, INC.	5165	WASHINGTON-OREGON-IDAHO-MONTANA-B.C.	1,427,739	1,516,683	(88,944)	106.2	94.4
TOTAL FOR THE GROUP			$249,030,515	$224,515,885	$24,514,630		

*Acquisition of Control granted to Matlack, Inc. Results shown depict combined operations since January 22, 1979.

REVENUES, EXPENSES AND STATISTICS
BULK COMMODITY CARRIERS
8 CARRIERS INCLUDED

FOR THE FOURTH QUARTER AND TWELVE MONTHS
ENDED DECEMBER 31, 1979 AND 1980

	NON-HOUSEHOLD GOODS CARRIER OPERATING INCOME	FIGURES FOR THE QUARTER - THIS YEAR DOLLARS	THIS YEAR PERCENT OF REVENUE	LAST YEAR DOLLARS	LAST YEAR PERCENT OF REVENUE	PERCENT INCREASE (DECREASE)	CUMULATIVE FIGURES - THIS YEAR DOLLARS	THIS YEAR PERCENT OF REVENUE	LAST YEAR DOLLARS	LAST YEAR PERCENT OF REVENUE	PERCENT INCREASE (DECREASE)
	REVENUES:										
1.	FREIGHT REVENUE - INTERCITY - COMMON CARRIER	56,110,934	91.28	60,570,115	91.84	(7.36)	226,941,389	91.13	236,373,154	91.94	(3.99)
2.	FREIGHT REVENUE - INTERCITY - CONTRACT CARRIER	1,695,030	2.76	1,655,934	2.51	2.36	5,922,025	2.38	5,952,602	2.32	(0.51)
3.	FREIGHT REVENUE - INTERCITY - LOCAL CARTAGE	2,491,673	4.05	2,623,685	3.98	(5.03)	11,596,508	4.66	9,645,900	3.75	20.22
4.	INTERCITY TRANSPORTATION FOR OTHER CLASS I & II CARRIERS	160,322	0.26	485,873	0.74	(67.00)	1,003,021	0.40	2,346,201	0.91	(57.25)
5.	OTHER OPERATING REVENUE	1,015,433	1.65	616,476	0.93	64.72	3,567,572	1.43	2,777,358	1.08	28.45
6.	TOTAL NON-HOUSEHOLD GOODS CARRIER OPERATING REVENUE	61,473,392	100.00	65,952,083	100.00	(6.79)	249,030,515	100.00	257,095,211	100.00	(3.14)
	EXPENSES:										
7.	SALARIES - OFFICE AND SUPERVISORY PERSONNEL	2,784,694	4.53	2,585,732	3.92		10,163,423	4.08	9,204,288	3.58	
8.	SALARIES AND WAGES	16,386,505	26.66	17,965,819	27.24		66,159,496	26.57	71,873,458	27.96	
9.	MISCELLANEOUS PAID TIME OFF	1,927,989	3.14	1,646,953	2.50		6,558,444	2.63	6,030,460	2.35	
10.	OTHER FRINGES	5,268,159	8.57	5,734,014	8.69		21,024,393	8.44	21,162,734	8.23	
11.	OPERATING SUPPLIES AND EXPENSES	11,564,325	18.81	12,944,735	19.63		48,293,970	19.39	46,764,534	18.19	
12.	GENERAL SUPPLIES AND EXPENSES	1,331,632	2.17	1,336,817	2.03		5,224,133	2.10	5,247,783	2.04	
13.	OPERATING TAXES AND LICENSES	2,412,676	3.92	2,660,026	4.03		9,221,641	3.70	10,261,287	3.99	
14.	INSURANCE	1,045,585	1.70	1,301,743	1.97		4,797,530	1.93	5,405,586	2.10	
15.	COMMUNICATIONS AND UTILITIES	1,013,298	1.65	879,393	1.33		3,685,248	1.48	3,366,653	1.31	
16.	DEPRECIATION AND AMORTIZATION	4,814,606	7.83	4,677,557	7.09		18,127,842	7.28	16,793,353	6.53	
17.	REVENUE EQUIPMENT RENTS & PURCHASED TRANSPORTATION	7,835,142	12.75	9,053,022	13.73		32,534,361	13.06	37,509,977	14.59	
18.	BUILDING AND OFFICE EQUIPMENT RENTS	310,161	0.50	41,529	0.06		1,150,623	0.46	1,041,538	0.41	
19.	GAIN OR LOSS ON DISPOSITION OF OPERATING ASSETS - NET	(106,299)	(0.17)	(1,047,128)	(1.59)		(3,479,221)	(1.40)	(5,684,125)	(2.21)	
20.	MISCELLANEOUS EXPENSES	326,029	0.53	184,959	0.28		1,050,002	0.42	689,937	0.27	
21.	TOTAL NON-HOUSEHOLD GOODS CARRIER OPERATING EXPENSES	56,914,502	92.58	59,965,171	90.92	(5.09)	224,515,885	90.16	229,667,463	89.33	(2.24)
22.	NET NON-HOUSEHOLD GOODS CARRIER OPERATING INCOME	4,558,890	7.42	5,986,912	9.08	(23.85)	24,514,630	9.84	27,427,748	10.67	(10.62)
23.	HOUSEHOLD GOODS CARRIER OPERATING INCOME	-	-	-	-		-	-	-	-	
24.	NET CARRIER OPERATING INCOME	4,558,890	7.42	5,986,912	9.08	(23.85)	24,514,630	9.84	27,427,748	10.67	(10.62)
25.	NET OTHER INCOME (DEDUCTIONS)	(1,747,745)	(2.84)	(1,723,270)	(2.61)		(5,396,045)	(2.17)	(5,173,404)	(2.01)	
26.	ORDINARY INCOME BEFORE INCOME TAXES	2,811,145	4.57	4,263,642	6.46	(34.07)	19,118,585	7.68	22,254,344	8.66	(14.09)
27.	INCOME TAXES ON ORDINARY INCOME	1,283,910	2.09	2,766,491	4.19		7,767,056	3.12	9,296,313	3.62	
28.	ORDINARY INCOME	1,527,235	2.48	1,497,151	2.27	2.01	11,351,529	4.56	12,958,031	5.04	(12.40)
29.	TOTAL EXTRAORDINARY AND PRIOR PERIOD ITEMS	(341,856)	(0.56)	82,347	0.12		(8,056,775)	(3.23)	82,347	0.03	
30.	NET INCOME (OR LOSS)	1,185,379	1.93	1,579,498	2.39	(24.95)	3,294,754	1.32	13,040,378	5.07	(74.73)
31.	OPERATING RATIO (LINE 21 / LINE 6)	92.58		90.92			90.16		89.33		

AGRICULTURAL & ALLIED PRODUCTS CARRIERS

REVENUES, EXPENSES, NET INCOME AND OPERATING RATIO
TWELVE MONTHS ENDING DECEMBER 31, 1980
AGRICULTURAL AND ALLIED PRODUCTS CARRIERS
5 CARRIERS INCLUDED

NAME OF CARRIER	CC NO.	PRINCIPAL AREA	REVENUES	EXPENSES	NET OPERATING INCOME (BEFORE INCOME TAXES)	OPERATING RATIO (EXCLUSIVE OF INCOME TAXES) YEAR TO DATE	
						THIS YEAR	LAST YEAR
FAIRCHILD GENERAL FREIGHT, INC.	2864	WESTERN STATES	$ 2,186,723	$ 2,050,009	$136,714	93.7	94.3
SKAGIT VALLEY TRUCKING CO., INC.	1997	WASHINGTON-OREGON	2,494,399	2,361,275	133,124	94.7	93.9
AVERAGE FOR THE GROUP						94.9	95.1
EASLEY HAULING SERVICE, INC.	986	WASHINGTON-OREGON	3,928,127	3,730,603	197,524	95.0	94.6
BRADER HAULING SERVICE, INC.	1026	PACIFIC COAST	3,460,485	3,292,848	167,637	95.2	98.0
HERRETT TRUCKING CO., INC.	2462	PACIFIC COAST	352,145	350,474	1,671	99.5	99.8
TOTAL FOR THE GROUP			$12,421,879	$11,785,209	$636,670		

REVENUES, EXPENSES AND STATISTICS
AGRICULTURAL & ALLIED PRODUCTS CARRIERS
5 CARRIERS INCLUDED

FOR THE FOURTH QUARTER AND TWELVE MONTHS
ENDED DECEMBER 31, 1979 AND 1980

	NON-HOUSEHOLD GOODS CARRIER OPERATING INCOME	FIGURES FOR THE QUARTER — THIS YEAR DOLLARS	THIS YEAR PERCENT OF REVENUE	LAST YEAR DOLLARS	LAST YEAR PERCENT OF REVENUE	PERCENT INCREASE (DECREASE)	CUMULATIVE FIGURES — THIS YEAR DOLLARS	THIS YEAR PERCENT OF REVENUE	LAST YEAR DOLLARS	LAST YEAR PERCENT OF REVENUE	PERCENT INCREASE (DECREASE)
	REVENUES:										
1.	FREIGHT REVENUE - INTERCITY - COMMON CARRIER	2,667,459	87.36	4,021,771	94.32	(33.67)	11,057,727	89.02	13,499,463	93.11	(18.09)
2.	FREIGHT REVENUE - INTERCITY - CONTRACT CARRIER	142,300	4.66	123,293	2.89	15.42	495,443	3.99	414,972	2.86	19.39
3.	FREIGHT REVENUE - INTERCITY - LOCAL CARTAGE	33,293	1.09	82,840	1.94	(59.81)	171,104	1.38	173,384	1.20	(1.31)
4.	INTERCITY TRANSPORTATION FOR OTHER CLASS I & II CARRIERS	210,064	6.88	34,656	0.81		692,382	5.57	350,532	2.42	97.52
5.	OTHER OPERATING REVENUE	270	0.01	1,560	0.04	(82.69)	5,223	0.04	60,557	0.42	(91.37)
6.	TOTAL NON-HOUSEHOLD GOODS CARRIER OPERATING REVENUE	3,053,386	100.00	4,264,120	100.00	(28.39)	12,421,879	100.00	14,498,908	100.00	(14.32)
	EXPENSES:										
7.	SALARIES - OFFICE AND SUPERVISORY PERSONNEL	117,317	3.84	132,884	3.12		390,610	3.14	413,131	2.85	
8.	SALARIES AND WAGES	870,800	28.52	1,248,438	29.28		3,699,405	29.78	4,569,593	31.52	
9.	MISCELLANEOUS PAID TIME OFF	40,109	1.31	43,906	1.03		219,970	1.77	207,214	1.43	
10.	OTHER FRINGES	282,734	9.26	336,742	7.90		1,075,960	8.66	1,345,969	9.28	
11.	OPERATING SUPPLIES AND EXPENSES	1,019,035	33.37	1,099,522	25.79		3,902,799	31.42	3,705,160	25.55	
12.	GENERAL SUPPLIES AND EXPENSES	81,343	2.66	99,892	2.34		325,511	2.62	446,724	3.08	
13.	OPERATING TAXES AND LICENSES	178,839	5.86	253,839	5.95		836,061	6.73	973,723	6.72	
14.	INSURANCE	81,794	2.68	145,574	3.41		320,491	2.58	430,752	2.97	
15.	COMMUNICATIONS AND UTILITIES	33,049	1.08	39,783	0.93		141,995	1.14	144,286	1.00	
16.	DEPRECIATION AND AMORTIZATION	107,670	3.53	190,194	4.46		611,926	4.93	760,532	5.25	
17.	REVENUE EQUIPMENT RENTS & PURCHASED TRANSPORTATION	278,386	9.12	339,539	7.97		1,038,726	8.36	903,214	6.23	
18.	BUILDING AND OFFICE EQUIPMENT RENTS	14,170	0.46	8,620	0.20		39,984	0.32	41,071	0.28	
19.	GAIN OR LOSS ON DISPOSITION OF OPERATING ASSETS - NET	(478,543)	(15.67)	(71,775)	(1.68)		(900,846)	(7.25)	(224,915)	(1.55)	
20.	MISCELLANEOUS EXPENSES	29,540	0.97	13,514	0.32		82,617	0.67	66,568	0.46	
21.	TOTAL NON-HOUSEHOLD GOODS CARRIER OPERATING EXPENSES	2,656,243	86.99	3,881,072	91.02	(31.56)	11,785,209	94.87	13,783,022	95.06	(14.49)
22.	NET NON-HOUSEHOLD GOODS CARRIER OPERATING INCOME	397,143	13.01	383,048	8.98	3.68	636,670	5.13	715,886	4.94	(11.06)
23.	HOUSEHOLD GOODS CARRIER OPERATING INCOME	-	-	-	-		-	-	-	-	
24.	NET CARRIER OPERATING INCOME	397,143	13.01	383,048	8.98	3.68	636,670	5.13	715,886	4.94	(11.06)
25.	NET OTHER INCOME (DEDUCTIONS)	(30,712)	(1.00)	(38,816)	(0.91)		(203,194)	(1.63)	(116,204)	(0.80)	
26.	ORDINARY INCOME BEFORE INCOME TAXES	366,431	12.00	344,232	8.07	6.45	433,476	3.49	599,682	4.14	(27.71)
27.	INCOME TAXES ON ORDINARY INCOME	138,903	4.55	149,547	3.51		34,942	0.28	127,575	0.88	
28.	ORDINARY INCOME	227,528	7.45	194,685	4.57	16.87	398,534	3.21	472,107	3.26	(15.58)
29.	TOTAL EXTRAORDINARY AND PRIOR PERIOD ITEMS	(44,820)	(1.47)	-	-		(47,484)	(0.38)	-	-	
30.	NET INCOME (OR LOSS)	182,708	5.98	194,685	4.57	(6.15)	351,050	2.83	472,107	3.26	(25.64)
31.	OPERATING RATIO (LINE 21 / LINE 6)	86.99		91.02			94.87		95.06		

HEAVY MACHINERY, BUILDING MATERIALS

AND FOREST PRODUCTS CARRIERS

REVENUES, EXPENSES, NET INCOME AND OPERATING RATIO
TWELVE MONTHS ENDING DECEMBER 31, 1980
HEAVY MACHINERY, BUILDING MATERIALS AND FOREST PRODUCTS CARRIERS
3 CARRIERS INCLUDED

NAME OF CARRIER	CC NO.	PRINCIPAL AREA	REVENUES	EXPENSES	NET OPERATING INCOME (BEFORE INCOME TAXES)	OPERATING RATIO (EXCLUSIVE OF INCOME TAXES) YEAR TO DATE THIS YEAR	LAST YEAR
MITCHELL BROS. TRUCK LINES	7226	WESTERN STATES	$18,742,853	$17,787,233	$955,620	94.9	93.5
AVERAGE FOR THE GROUP						96.1	94.0
A-LINE TRANSPORT CO., INC.	1597	PACIFIC NORTHWEST	1,815,361	1,862,161	(46,800)	102.6	95.2
BROOKS TRUCK LINES, INC.	1574	WASHINGTON-OREGON	855,421	936,397	(80,976)	109.5	102.1
TOTAL FOR THE GROUP			$21,413,635	$20,585,791	$827,844		

REVENUES, EXPENSES AND STATISTICS
HEAVY MACHINERY, BUILDING MATERIALS & FOREST PRODUCTS
3 CARRIERS INCLUDED

FOR THE FOURTH QUARTER AND TWELVE MONTHS
ENDED DECEMBER 31, 1979 AND 1980

	NON-HOUSEHOLD GOODS CARRIER OPERATING INCOME	FIGURES FOR THE QUARTER - THIS YEAR DOLLARS	THIS YEAR PERCENT OF REVENUE	LAST YEAR DOLLARS	LAST YEAR PERCENT OF REVENUE	PERCENT INCREASE (DECREASE)	CUMULATIVE FIGURES - THIS YEAR DOLLARS	THIS YEAR PERCENT OF REVENUE	LAST YEAR DOLLARS	LAST YEAR PERCENT OF REVENUE	PERCENT INCREASE (DECREASE)
	REVENUES:										
1.	FREIGHT REVENUE - INTERCITY - COMMON CARRIER	4,819,099	93.78	5,559,183	94.18	(13.31)	20,242,902	94.53	21,277,122	96.63	(4.86)
2.	FREIGHT REVENUE - INTERCITY - CONTRACT CARRIER	-	-	-	-		-	-	-	-	
3.	FREIGHT REVENUE - INTERCITY - LOCAL CARTAGE	21,616	0.42	33,967	0.58	(36.36)	172,022	0.80	97,291	0.44	76.81
4.	INTERCITY TRANSPORTATION FOR OTHER CLASS I & II CARRIERS	234,501	4.56	298,573	5.06	(21.46)	850,356	3.97	608,207	2.76	39.81
5.	OTHER OPERATING REVENUE	63,536	1.24	10,872	0.18		148,355	0.69	36,307	0.16	
6.	TOTAL NON-HOUSEHOLD GOODS CARRIER OPERATING REVENUE	5,138,752	100.00	5,902,596	100.00	(12.94)	21,413,635	100.00	22,018,927	100.00	(2.75)
	EXPENSES:										
7.	SALARIES - OFFICE AND SUPERVISORY PERSONNEL	347,574	6.76	368,331	6.24		1,086,810	5.08	1,073,823	4.88	
8.	SALARIES AND WAGES	480,071	9.34	536,173	9.08		1,892,058	8.84	1,956,328	8.88	
9.	MISCELLANEOUS PAID TIME OFF	37,177	0.72	29,236	0.50		102,319	0.48	101,388	0.46	
10.	OTHER FRINGES	173,885	3.38	171,352	2.90		611,607	2.86	649,690	2.95	
11.	OPERATING SUPPLIES AND EXPENSES	313,940	6.11	464,035	7.86		1,366,717	6.38	1,438,583	6.53	
12.	GENERAL SUPPLIES AND EXPENSES	173,749	3.38	144,424	2.45		569,858	2.66	575,411	2.61	
13.	OPERATING TAXES AND LICENSES	125,800	2.45	153,632	2.60		453,155	2.12	483,384	2.20	
14.	INSURANCE	126,303	2.46	50,085	0.85		246,335	1.15	204,974	0.93	
15.	COMMUNICATIONS AND UTILITIES	86,813	1.69	80,294	1.36		353,561	1.65	364,970	1.66	
16.	DEPRECIATION AND AMORTIZATION	95,789	1.86	128,961	2.18		439,208	2.05	490,968	2.23	
17.	REVENUE EQUIPMENT RENTS & PURCHASED TRANSPORTATION	3,114,986	60.62	3,475,957	58.89		13,090,661	61.13	12,942,757	58.78	
18.	BUILDING AND OFFICE EQUIPMENT RENTS	96,745	1.88	85,862	1.45		377,891	1.76	314,278	1.43	
19.	GAIN OR LOSS ON DISPOSITION OF OPERATING ASSETS - NET	(524)	(0.01)	(214)	-		(40,927)	(0.21)	(10,159)	(0.05)	
20.	MISCELLANEOUS EXPENSES	(11,248)	(0.22)	12,180	0.21		39,542	0.18	121,584	0.55	
21.	TOTAL NON-HOUSEHOLD GOODS CARRIER OPERATING EXPENSES	5,161,060	100.43	5,700,308	96.57	(9.46)	20,585,791	96.13	20,707,975	94.05	(0.59)
22.	NET NON-HOUSEHOLD GOODS CARRIER OPERATING INCOME	(22,308)	(0.43)	202,288	3.43		827,844	3.87	1,310,952	5.95	(36.85)
23.	HOUSEHOLD GOODS CARRIER OPERATING INCOME	-	-	-	-		-	-	-	-	
24.	NET CARRIER OPERATING INCOME	(22,308)	(0.43)	202,288	3.43		827,844	3.87	1,310,952	5.95	(36.85)
25.	NET OTHER INCOME (DEDUCTIONS)	(151,807)	(2.95)	(115,322)	(1.95)		(484,002)	(2.26)	(493,126)	(2.24)	
26.	ORDINARY INCOME BEFORE INCOME TAXES	(174,115)	(3.39)	86,966	1.47		343,842	1.61	817,826	3.71	(57.96)
27.	INCOME TAXES ON ORDINARY INCOME	-	-	90,000	1.52		(34,400)	(0.16)	414,337	1.88	
28.	ORDINARY INCOME	(174,115)	(3.39)	(3,034)	(0.05)		378,242	1.77	403,489	1.83	(6.26)
29.	TOTAL EXTRAORDINARY AND PRIOR PERIOD ITEMS	(392,923)	(7.65)	-	-		(392,923)	(1.83)	-	-	
30.	NET INCOME (OR LOSS)	(567,038)	(11.03)	(3,034)	(0.05)		(14,681)	(0.07)	403,489	1.83	
31.	OPERATING RATIO (LINE 21 / LINE 6)	100.43		96.57			96.13		94.05		

MISCELLANEOUS COMMON CARRIERS

REVENUES, EXPENSES AND STATISTICS
MISCELLANEOUS COMMODITY CARRIERS
TWELVE MONTHS ENDED DECEMBER 31, 1979 AND 1980
8 CARRIERS INCLUDED

	NON-HOUSEHOLD GOODS CARRIER OPERATING INCOME	CC-7022 TRANSPORT STG. & DIST. CO. THIS YEAR	CC-7022 LAST YEAR	CC-9129 NELLO PISTORESI & SON, INC THIS YEAR	CC-9129 LAST YEAR	CC-9663* PUROLATOR COURIER CORP. THIS YEAR	CC-9663* LAST YEAR	CC-10178 CONVOY CO. THIS YEAR	CC-10178 LAST YEAR
	REVENUES:								
1.	FREIGHT REVENUE - INTERCITY - COMMON CARRIER	3,638,598	3,437,669	2,052,645	1,926,638	-	-	21,962,583	21,321,169
2.	FREIGHT REVENUE - INTERCITY - CONTRACT CARRIER	-	-	-	-	-	-	-	-
3.	FREIGHT REVENUE - INTERCITY - LOCAL CARTAGE	139,211	95,232	-	-	3,875,875	3,306,733	4,069,618	4,438,785
4.	INTERCITY TRANSPORTATION FOR OTHER CLASS I & II CARRIERS	-	-	-	-	-	-	280,355	189,542
5.	OTHER OPERATING REVENUE	84,372	50,987	9,363	1,974	-	-	1,063,346	1,264,289
6.	TOTAL NON-HOUSEHOLD GOODS CARRIER OPERATING REVENUE	3,862,181	3,583,888	2,062,008	1,928,612	3,875,875	3,306,733	27,375,862	27,213,785
	EXPENSES:								
7.	SALARIES - OFFICE AND SUPERVISORY PERSONNEL	261,888	220,060	52,190	55,483	112,661	96,568	1,634,183	1,445,436
8.	SALARIES AND WAGES	1,161,924	1,170,347	531,043	447,190	1,734,928	1,656,755	9,244,028	9,501,683
9.	MISCELLANEOUS PAID TIME OFF	128,302	126,749	8,17[illegible]	5,112	161,461	146,101	944,114	1,010,866
10.	OTHER FRINGES	400,003	404,718	107,770	113,749	533,205	484,429	2,977,415	3,039,781
11.	OPERATING SUPPLIES AND EXPENSES	618,168	523,262	996,956	832,648	377,698	218,237	4,915,175	4,326,645
12.	GENERAL SUPPLIES AND EXPENSES	153,316	171,550	62,050	56,904	170,760	115,493	911,384	908,909
13.	OPERATING TAXES AND LICENSES	164,728	155,752	132,159	132,220	56,258	102,964	1,100,786	1,204,145
14.	INSURANCE	336,988	301,311	63,787	74,805	88,620	73,703	1,318,920	1,185,360
15.	COMMUNICATIONS AND UTILITIES	24,703	19,051	37,945	33,266	37,424	32,379	289,109	280,821
16.	DEPRECIATION AND AMORTIZATION	251,068	218,861	72,486	55,187	101,381	86,550	1,423,807	1,353,871
17.	REVENUE EQUIPMENT RENTS & PURCHASED TRANSPORTATION	5,736	51,738	6,621	22,865	75,896	20,823	2,024,836	1,910,553
18.	BUILDING AND OFFICE EQUIPMENT RENTS	66,508	50,311	11,489	10,290	37,702	22,087	507,458	394,067
19.	GAIN OF LOSS ON DISPOSITION OF OPERATING ASSETS - NET	(2,200)	(4,163)	-	-	(4,713)	(7,388)	(55,823)	(20,550)
20.	MISCELLANEOUS EXPENSES	31,767	24,197	786	3,765	173,319	120,297	300,932	285,135
21.	TOTAL NON-HOUSEHOLD GOODS CARRIER OPERATING EXPENSES	3,602,899	3,433,744	2,083,456	1,843,484	3,656,592	3,168,998	27,536,324	26,826,722
22.	NET NON-HOUSEHOLD GOODS CARRIER OPERATING INCOME	259,282	150,144	(21,448)	85,128	219,283	137,735	(160,462)	387,063
23.	HOUSEHOLD GOODS CARRIER OPERATING INCOME	-	-	-	-	-	-	-	-
24.	NET CARRIER OPERATING INCOME	259,282	150,144	(21,448)	85,128	219,283	137,735	(160,462)	387,063
25.	NET OTHER INCOME (DEDUCTIONS)	(154,819)	6,590	(34,299)	(26,545)	-	-	(176,920)	(95,405)
26.	ORDINARY INCOME BEFORE INCOME TAXES	104,463	156,734	(55,747)	58,583	219,283	137,735	(337,382)	291,658
27.	INCOME TAXES ON ORDINARY INCOME	37,277	10,830	-	-	100,870	64,735	(63,323)	45,030
28.	ORDINARY INCOME	67,186	145,904	(55,747)	58,583	118,413	73,000	(274,059)	246,628
29.	TOTAL EXTRAORDINARY AND PRIOR PERIOD ITEMS	(33,183)	(1,679)	-	-	-	-	(222,023)	-
30.	NET INCOME (OR LOSS)	34,003	144,225	(55,747)	58,583	118,413	73,000	(496,082)	246,628
31.	OPERATING RATIO (LINE 21 / LINE 6)	93.3	95.8	101.0	95.6	94.3	95.8	100.6	98.6
32.	PRINCIPAL AREA	WASHINGTON-OREGON		WESTERN STATES		SEATTLE-VICINITY		WESTERN STATES	
33.	PRINCIPAL COMMODITY	MOTOR VEHICLES		LIVESTOCK		PARCEL DELIVERY		MOTOR VEHICLES	

* State of Washington Operations Only

REVENUES, EXPENSES AND STATISTICS
MISCELLANEOUS COMMODITY CARRIERS
TWELVE MONTHS ENDED DECEMBER 31, 1979 AND 1980
8 CARRIERS INCLUDED

	NON-HOUSEHOLD GOODS CARRIER OPERATING INCOME	CC-16270 INCO EXPRESS, INC THIS YEAR	CC-16270 INCO EXPRESS, INC LAST YEAR	CC-16295 UNITED PARCEL SERVICE, INC THIS YEAR	CC-16295 UNITED PARCEL SERVICE, INC LAST YEAR	CC-17113 PARKER REFRIGERATED SERVIC THIS YEAR	CC-17113 PARKER REFRIGERATED SERVIC LAST YEAR	CN-92 SANTRY TRUCKING CO., INC. THIS YEAR	CN-92 SANTRY TRUCKING CO., INC. LAST YEAR
	REVENUES:								
1.	FREIGHT REVENUE - INTERCITY - COMMON CARRIER	13,949,265	12,445,397	2,789,798,094	2,321,633,431	11,712,468	11,769,430	2,529,809	2,109,615
2.	FREIGHT REVENUE - INTERCITY - CONTRACT CARRIER	-	-	-	-	-	-	7,390,492	6,135,548
3.	FREIGHT REVENUE - INTERCITY - LOCAL CARTAGE	296	884	-	-	-	-	-	2,221
4.	INTERCITY TRANSPORTATION FOR OTHER CLASS I & II CARRIERS	-	-	-	-	-	-	-	-
5.	OTHER OPERATING REVENUE	1,735	8,919	35,708	-	300,620	340,112	-	13
6.	TOTAL NON-HOUSEHOLD GOODS CARRIER OPERATING REVENUE	13,951,296	12,455,200	2,789,833,802	2,321,633,431	12,013,088	12,109,542	9,920,301	8,247,397
	EXPENSES:								
7.	SALARIES - OFFICE AND SUPERVISORY PERSONNEL	292,050	298,288	294,148,764	245,929,156	175,669	114,150	403,488	355,062
8.	SALARIES AND WAGES	920,969	860,248	1,136,552,603	1,014,679,509	1,671,182	1,624,665	3,656,284	3,203,867
9.	MISCELLANEOUS PAID TIME OFF	58,571	48,061	130,701,095	106,035,081	-	6,926	324,769	303,124
10.	OTHER FRINGES	323,585	281,645	323,989,521	268,361,998	371,132	353,308	925,329	798,113
11.	OPERATING SUPPLIES AND EXPENSES	2,663,986	1,698,983	230,828,952	188,210,106	2,367,048	2,040,909	2,415,771	1,779,750
12.	GENERAL SUPPLIES AND EXPENSES	173,778	177,584	57,703,948	53,468,759	165,832	130,860	363,924	257,146
13.	OPERATING TAXES AND LICENSES	450,851	500,065	31,042,897	27,912,061	334,863	326,470	519,378	494,953
14.	INSURANCE	586,517	638,807	42,434,233	38,169,886	261,003	191,009	162,015	122,419
15.	COMMUNICATIONS AND UTILITIES	115,931	107,804	34,709,096	31,799,882	129,956	113,463	64,351	57,576
16.	DEPRECIATION AND AMORTIZATION	408,216	297,334	45,383,646	38,397,412	526,805	395,516	545,258	506,675
17.	REVENUE EQUIPMENT RENTS & PURCHASED TRANSPORTATION	6,628,208	6,136,668	152,924,450	145,707,944	5,498,036	6,211,832	83,427	65,852
18.	BUILDING AND OFFICE EQUIPMENT RENTS	59,892	69,296	39,831,982	34,904,832	43,600	36,000	-	1,372
19.	GAIN OF LOSS ON DISPOSITION OF OPERATING ASSETS - NET	(29,065)	(17,999)	416,679	471,544	(45,762)	8,606	(18,898)	(50,947)
20.	MISCELLANEOUS EXPENSES	84,551	67,151	12,330,867	11,740,568	44,067	51,360	16,172	13,936
21.	TOTAL NON-HOUSEHOLD GOODS CARRIER OPERATING EXPENSES	12,738,040	11,163,935	2,532,998,733	2,205,788,738	11,543,431	11,605,074	9,461,268	7,908,898
22.	NET NON-HOUSEHOLD GOODS CARRIER OPERATING INCOME	1,213,256	1,291,265	256,835,069	115,844,693	469,657	504,468	459,033	338,499
23.	HOUSEHOLD GOODS CARRIER OPERATING INCOME	-	-	-	-	-	-	-	-
24.	NET CARRIER OPERATING INCOME	1,213,256	1,291,265	256,835,069	115,844,693	469,657	504,468	459,033	338,499
25.	NET OTHER INCOME (DEDUCTIONS)	247,119	89,917	(17,149,112)	(17,876,041)	(232,485)	(143,173)	22,692	2,905
26.	ORDINARY INCOME BEFORE INCOME TAXES	1,460,375	1,381,182	239,685,957	97,968,652	237,172	361,295	481,725	341,404
27.	INCOME TAXES ON ORDINARY INCOME	653,262	633,057	107,344,080	39,790,260	-	60,406	180,054	118,845
28.	ORDINARY INCOME	807,113	748,125	132,341,877	58,178,392	237,172	300,889	301,671	222,559
29.	TOTAL EXTRAODINARY AND PRIOR PERIOD ITEMS	-	-	-	-	-	-	-	-
30.	NET INCOME (OR LOSS)	807,113	748,125	132,341,877	58,178,392	237,172	300,889	301,671	222,559
31.	OPERATING RATIO (LINE 21 / LINE 6)	91.3	89.6	90.8	95.0	96.1	95.8	95.4	95.9
32.	PRINCIPAL AREA	WASHINGTON-OREGON-CALIFORNIA		NATIONWIDE		WESTERN STATES		WESTERN STATES	
33.	PRINCIPAL COMMODITY	REFRIGERATED PRODUCTS		PARCEL DELIVERY		REFRIGERATED PRODUCTS		BEER	

S8450-3-U

QUARTERLY STATISTICS

OF

CLASS I AND CLASS II MOTOR CARRIERS OF PROPERTY

(EXCLUSIVE OF 25 REPORTING CARRIERS)

FOR THE FOURTH QUARTER AND TWELVE MONTHS

ENDED DECEMBER 31, 1980 AND 1981

PREPARED BY THE ACCOUNTING SECTION
WASHINGTON UTILITIES AND TRANSPORTATION COMMISSION

March, 1982

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G E N E R A L

These statistics are compiled from quarterly reports of eighty-seven Class I and Class II motor carriers of property. Twenty-five other reporting carriers have not been included since they are not engaged in hauling under categories presented in these statistics.

Although these statistics are not considered to be conclusive for rate making purposes, they should prove of value in determining trends and conditions in the motor freight industry and reflect operations generally in the Pacific Northwest and in the State of Washington.

The carriers have been classified in the various categories on the basis of the predominant activity in which they are engaged and the predominant territory in which they serve.

Q U A L I F I C A T I O N S

1. These statistics have been prepared from quarterly reports which have not been subject to field examination.
2. For carriers having "affiliated organizations" the statistics are for the "operating company" only. No adjustments for inter-company transactions or consolidations have been made.
3. Totals in the "Percent of Revenue" columns may not add due to rounding.

C O M M E N T

1. Groups showing improvement in their operating ratios for the nine months ended December 31, 1981 over the twelve months ended December 31, 1980 are as follows:

Scheduled Line Haul General Freight Carriers
 Local & Statewide
Household Goods Carriers
 Local & Statewide
Agricultural and Allied Products Carriers

2. Groups showing a worsening position in their operating ratios are as follows:

Scheduled Line Haul General Freight Carriers
 Large Interstate
Non-Scheduled General Freight Carriers
Greater Puget Sound Area Carriers
Household Goods Carriers
 Large Interstate
Bulk Commodity Carriers
Heavy Machinery, Building Materials and Forest Products Carriers

SCHEDULED LINE-HAUL GENERAL FREIGHT CARRIERS

LOCAL AND STATEWIDE

REVENUES, EXPENSES, NET INCOME AND OPERATING RATIO
TWELVE MONTHS ENDING DECEMBER 31, 1981
SCHEDULED LINE-HAUL GENERAL FREIGHT CARRIERS - LOCAL AND STATEWIDE
10 CARRIERS INCLUDED

NAME OF CARRIER	CC NO.	PRINCIPAL AREA	REVENUES	EXPENSES	NET OPERATING INCOME (BEFORE INCOME TAXES)	OPERATING RATIO (EXCLUSIVE OF INCOME TAXES) YEAR TO DATE THIS YEAR	LAST YEAR
LYNDEN TRANSPORT, INC.	634	WASHINGTON-ALASKA	$ 55,352,024	$ 49,447,828	$5,904,196	89.3	91.3
OAK HARBOR FREIGHT LINES, INC.	3714	SEATTLE-OLYMPIC PENINSULA	6,357,252	5,681,868	675,384	89.4	91.0
AVERAGE FOR THE GROUP						92.7	93.8
SOUTHWEST DELIVERY CO., INC.	4142	PORTLAND-SEATTLE	7,782,215	7,251,593	530,622	93.2	93.9
WALLACE-COLVILLE MOTOR FRT., INC.	530	WASHINGTON-IDAHO	4,080,782	3,822,580	258,202	93.7	96.1
BEST WAY MOTOR FREIGHT, INC.	3391	SEATTLE-SPOKANE	6,768,503	6,489,129	279,374	95.9	94.3
PENINSULA TRUCK LINES, INC.	1971	OLYMPIC PENINSULA	5,981,529	5,849,800	131,729	97.8	95.5
SILVER EAGLE CO.	179	WASHINGTON-OREGON	19,107,908	18,678,362	429,546	97.8	97.5
HOGLAND TRANSFER CO.	25	SEATTLE-EVERETT	1,528,678	1,501,530	27,148	98.2	99.1
ACME-INTERCITY FREIGHT LINES	4098	PUGET SOUND	5,240,159	5,196,184	43,975	99.2	99.7
COLUMBIA RIVER TRUCK CO., INC.	2853	WASHINGTON-OREGON	1,393,652	1,398,153	(4,501)	100.3	91.6
TOTAL FOR THE GROUP			$113,592,702	$105,317,027	$8,275,675		

REVENUES, EXPENSES AND STATISTICS
SCHEDULED LINE-HAUL GENERAL FREIGHT CARRIERS
LOCAL AND STATEWIDE
10 CARRIERS INCLUDED

FOR THE FOURTH QUARTER AND TWELVE MONTHS
ENDED DECEMBER 31, 1980 AND 1981

		FIGURES FOR THE QUARTER					CUMULATIVE FIGURES				
		THIS YEAR		LAST YEAR			THIS YEAR		LAST YEAR		
	NON-HOUSEHOLD GOODS CARRIER OPERATING INCOME	DOLLARS	PERCENT OF REVENUE	DOLLARS	PERCENT OF REVENUE	PERCENT INCREASE (DECREASE)	DOLLARS	PERCENT OF REVENUE	DOLLARS	PERCENT OF REVENUE	PERCENT INCREASE (DECREASE)
	REVENUES:										
1.	FREIGHT REVENUE - INTERCITY - COMMON CARRIER	27,069,728	97.68	23,297,393	97.30	16.19	110,997,954	97.72	90,332,949	96.85	22.88
2.	FREIGHT REVENUE - INTERCITY - CONTRACT CARRIER	-	-	-	-		-	-	-	-	
3.	FREIGHT REVENUE - INTERCITY - LOCAL CARTAGE	533,987	1.93	530,088	2.21	0.74	2,126,484	1.87	2,479,628	2.66	(14.24)
4.	INTERCITY TRANSPORTATION FOR OTHER CLASS I & II CARRIERS	-	-	-	-		-	-	-	-	
5.	OTHER OPERATING REVENUE	108,608	0.39	115,600	0.48	(6.05)	468,264	0.41	454,086	0.49	3.12
6.	TOTAL NON-HOUSEHOLD GOODS CARRIER OPERATING REVENUE	27,712,323	100.00	23,943,081	100.00	15.74	113,592,702	100.00	93,266,663	100.00	21.79
	EXPENSES:										
7.	SALARIES - OFFICERS AND SUPERVISORY PERSONNEL	2,124,151	7.67	1,794,432	7.49		8,451,473	7.44	6,644,224	7.12	
8.	SALARIES AND WAGES	7,549,696	27.24	7,273,077	30.38		30,428,647	26.78	27,845,094	29.86	
9.	MISCELLANEOUS PAID TIME OFF	971,015	3.50	934,297	3.90		3,594,632	3.16	2,904,456	3.11	
10.	OTHER FRINGES	2,677,430	9.66	2,178,876	9.10		11,040,805	9.72	9,321,430	9.99	
11.	OPERATING SUPPLIES AND EXPENSES	3,421,399	12.35	2,873,737	12.00		13,222,531	11.64	11,092,908	11.89	
12.	GENERAL SUPPLIES AND EXPENSES	1,593,180	5.75	1,243,363	5.19		5,799,445	5.11	4,423,551	4.74	
13.	OPERATING TAXES AND LICENSES	690,268	2.49	593,653	2.48		2,333,641	2.05	2,251,384	2.41	
14.	INSURANCE	522,059	1.88	638,322	2.67		1,946,973	1.71	2,146,569	2.30	
15.	COMMUNICATIONS AND UTILITIES	333,684	1.20	254,668	1.06		1,156,045	1.02	898,316	0.96	
16.	DEPRECIATION AND AMORTIZATION	993,660	3.59	746,348	3.12		3,603,077	3.17	2,930,349	3.14	
17.	REVENUE EQUIPMENT RENTS & PURCHASED TRANSPORTATION	5,544,489	20.01	3,831,067	16.00		21,303,373	18.75	15,124,987	16.22	
18.	BUILDING AND OFFICE EQUIPMENT RENTS	375,729	1.36	240,337	1.00		1,397,865	1.23	1,106,281	1.19	
19.	GAIN OR LOSS ON DISPOSITION OF OPERATING ASSETS - NET	(15,894)	(0.06)	(19,958)	(0.08)		(240,560)	(0.21)	(105,800)	(0.11)	
20.	MISCELLANEOUS EXPENSES	388,100	1.40	236,320	0.99		1,283,080	1.13	942,432	1.01	
21.	TOTAL NON-HOUSEHOLD GOODS CARRIER OPERATING EXPENSES	27,168,966	98.04	22,818,539	95.30	19.07	105,317,027	92.71	87,526,181	93.85	20.33
22.	NET NON-HOUSEHOLD GOODS CARRIER OPERATING INCOME	543,357	1.96	1,124,542	4.70	(51.68)	8,275,675	7.29	5,740,482	6.15	44.16
23.	HOUSEHOLD GOODS CARRIER OPERATING INCOME	23,314	0.08	16,520	0.07		31,010	0.03	49,102	0.05	
24.	NET CARRIER OPERATING INCOME	566,671	2.04	1,141,062	4.77	(50.34)	8,306,685	7.31	5,789,584	6.21	43.48
25.	NET OTHER INCOME (DEDUCTIONS)	232,341	0.84	353,986	1.48		867,420	0.76	636,824	0.68	
26.	ORDINARY INCOME BEFORE INCOME TAXES	799,012	2.88	1,495,048	6.24	(46.56)	9,174,105	8.08	6,426,408	6.89	42.76
27.	INCOME TAXES ON ORDINARY INCOME	559,554	2.02	644,098	2.69		4,170,216	3.67	2,375,427	2.55	
28.	ORDINARY INCOME	239,458	0.86	850,950	3.55	(71.86)	5,003,889	4.41	4,050,981	4.34	23.52
29.	TOTAL EXTRAORDINARY AND PRIOR PERIOD ITEMS	24,875	0.09	(622,922)	(2.60)		51,148	0.05	(545,577)	(0.58)	
30.	NET INCOME (OR LOSS)	264,333	0.95	228,028	0.95	15.92	5,055,037	4.45	3,505,404	3.76	44.21
31.	OPERATING RATIO (LINE 21 / LINE 6)	98.04		95.30			92.71		93.85		

SCHEDULED LINE-HAUL GENERAL FREIGHT CARRIERS

LARGE INTERSTATE

REVENUES, EXPENSES, NET INCOME AND OPERATING RATIO
TWELVE MONTHS ENDING DECEMBER 31, 1981
SCHEDULED LINE-HAUL GENERAL FREIGHT CARRIERS - LARGE INTERSTATE
7 CARRIERS INCLUDED

NAME OF CARRIER	CC NO.	PRINCIPAL AREA	REVENUES	EXPENSES	NET OPERATING INCOME (BEFORE INCOME TAXES)	OPERATING RATIO (EXCLUSIVE OF INCOME TAXES) YEAR TO DATE THIS YEAR	LAST YEAR
CONSOLIDATED FREIGHTWAYS CORP. OF DELAWARE	6	NATIONWIDE	$ 999,468,881	$ 923,461,246	$76,007,635	92.4	91.8
GARRETT FREIGHTLINES, INC.	13190	WESTERN & ROCKY MOUNTAIN STATES	156,816,213	146,805,826	10,010,387	93.6	92.9
AVERAGE FOR THE GROUP						96.5	95.3
PACIFIC INTERMOUNTAIN EXPRESS	11382	NATIONWIDE	426,912,479	414,604,377	12,308,102	97.1	95.7
RN TRANSPORT., INC.	8040	WESTERN & CENTRAL STATES	68,339,585	67,298,080	1,041,465	98.5	99.6
SILVER WHEEL FREIGHTLINES, INC.	1430	WASHINGTON-OREGON-IDAHO	25,792,389	25,407,328	385,025	98.5	100.9
MC LEAN TRUCKING COMPANY	3881	NATIONWIDE	585,476,898	593,526,454	(8,049,556)	101.4	99.7
T.I.M.E. - DC, INC.	3990	NATIONWIDE	155,959,055	162,805,499	(6,846,444)	104.4	98.2
TOTAL FOR THE GROUP			$2,418,765,420	$2,333,908,806	$84,856,614		

REVENUES, EXPENSES AND STATISTICS
SCHEDULED LINE-HAUL GENERAL FREIGHT CARRIERS
LARGE INTERSTATE
7 CARRIERS INCLUDED

FOR THE FOURTH QUARTER AND TWELVE MONTHS
ENDED DECEMBER 31, 1980 AND 1981

		FIGURES FOR THE QUARTER					CUMULATIVE FIGURES				
		THIS YEAR		LAST YEAR			THIS YEAR		LAST YEAR		
	NON-HOUSEHOLD GOODS CARRIER OPERATING INCOME	DOLLARS	PERCENT OF REVENUE	DOLLARS	PERCENT OF REVENUE	PERCENT INCREASE (DECREASE)	DOLLARS	PERCENT OF REVENUE	DOLLARS	PERCENT OF REVENUE	PERCENT INCREASE (DECREASE)
	REVENUES:										
1.	FREIGHT REVENUE - INTERCITY - COMMON CARRIER	586,574,061	98.54	579,837,515	98.68	1.16	2,387,680,124	98.71	2,294,963,924	98.72	4.04
2.	FREIGHT REVENUE - INTERCITY - CONTRACT CARRIER	2,266,838	0.38	36,424	0.01		5,365,176	0.22	41,066	-	
3.	FREIGHT REVENUE - INTERCITY - LOCAL CARTAGE	4,028,792	0.68	4,022,689	0.68	0.15	15,513,395	0.64	15,854,080	0.68	(2.15)
4.	INTERCITY TRANSPORTATION FOR OTHER CLASS I & II CARRIERS	73,194	0.01	3,319,045	0.56	(97.79)	2,970,452	0.12	12,298,684	0.53	(75.85)
5.	OTHER OPERATING REVENUE	2,344,989	0.39	357,757	0.06		7,236,273	0.30	1,523,699	0.07	
6.	TOTAL NON-HOUSEHOLD GOODS CARRIER OPERATING REVENUE	595,287,874	100.00	587,573,430	100.00	1.31	2,418,765,420	100.00	2,324,681,453	100.00	4.05
	EXPENSES:										
7.	SALARIES - OFFICERS AND SUPERVISORY PERSONNEL	54,620,369	9.18	48,497,059	8.25		209,650,851	8.67	183,751,173	7.90	
8.	SALARIES AND WAGES	216,549,931	36.38	218,696,236	37.22		877,627,338	36.28	862,064,128	37.08	
9.	MISCELLANEOUS PAID TIME OFF	31,132,421	5.23	31,949,794	5.44		113,367,508	4.69	113,471,702	4.88	
10.	OTHER FRINGES	71,579,954	12.02	66,888,777	11.38		287,765,355	11.90	268,215,701	11.54	
11.	OPERATING SUPPLIES AND EXPENSES	81,322,473	13.66	81,213,858	13.82		334,922,707	13.85	323,248,185	13.91	
12.	GENERAL SUPPLIES AND EXPENSES	25,148,313	4.22	21,536,646	3.67		89,925,740	3.72	80,176,435	3.45	
13.	OPERATING TAXES AND LICENSES	14,944,670	2.51	15,037,153	2.56		60,542,793	2.50	62,085,134	2.67	
14.	INSURANCE	9,783,241	1.64	12,651,190	2.15		54,002,249	2.23	57,180,159	2.46	
15.	COMMUNICATIONS AND UTILITIES	9,707,319	1.63	8,255,954	1.41		36,253,230	1.50	31,891,163	1.37	
16.	DEPRECIATION AND AMORTIZATION	23,566,120	3.96	23,178,705	3.94		93,092,870	3.85	91,504,072	3.94	
17.	REVENUE EQUIPMENT RENTS & PURCHASED TRANSPORTATION	39,566,045	6.65	31,098,419	5.29		147,678,400	6.11	119,992,935	5.16	
18.	BUILDING AND OFFICE EQUIPMENT RENTS	5,926,332	1.00	3,349,684	0.57		21,946,593	0.91	15,493,227	0.67	
19.	GAIN OR LOSS ON DISPOSITION OF OPERATING ASSETS - NET	(359,561)	(0.06)	(1,550,492)	(0.26)		(2,778,932)	(0.11)	(1,889,040)	(0.08)	
20.	MISCELLANEOUS EXPENSES	2,470,321	0.41	2,305,366	0.39		9,912,104	0.41	8,311,352	0.36	
21.	TOTAL NON-HOUSEHOLD GOODS CARRIER OPERATING EXPENSES	585,957,948	98.43	563,068,389	95.83	4.07	2,333,908,806	96.49	2,215,496,326	95.30	5.34
22.	NET NON-HOUSEHOLD GOODS CARRIER OPERATING INCOME	9,329,926	1.57	24,505,041	4.17	(61.93)	84,856,614	3.51	109,185,127	4.70	(22.28)
23.	HOUSEHOLD GOODS CARRIER OPERATING INCOME	-	-	-	-		-	-	-	-	
24.	NET CARRIER OPERATING INCOME	9,329,926	1.57	24,505,041	4.17	(61.93)	84,856,614	3.51	109,185,127	4.70	(22.28)
25.	NET OTHER INCOME (DEDUCTIONS)	(1,612,745)	(0.27)	6,461,990	1.10		(8,639,216)	(0.36)	(8,060,844)	(0.35)	
26.	ORDINARY INCOME BEFORE INCOME TAXES	7,717,181	1.30	30,967,031	5.27	(75.08)	76,217,398	3.15	101,124,283	4.35	(24.63)
27.	INCOME TAXES ON ORDINARY INCOME	1,270,018	0.21	10,296,562	1.75		28,373,163	1.17	36,852,420	1.59	
28.	ORDINARY INCOME	6,447,163	1.08	20,670,469	3.52	(68.81)	47,844,235	1.98	64,271,863	2.76	(25.56)
29.	TOTAL EXTRAORDINARY AND PRIOR PERIOD ITEMS	3,597,435	0.60	(61,851,811)	(10.53)		29,063,135	1.20	(61,851,811)	(2.66)	
30.	NET INCOME (OR LOSS)	10,044,598	1.69	(41,181,342)	(7.01)		76,907,370	3.18	2,420,052	0.10	
31.	OPERATING RATIO (LINE 21 / LINE 6)	98.43		95.83			96.49		95.30		

SCHEDULED LINE-HAUL GENERAL FREIGHT CARRIERS

LOCAL, STATEWIDE AND LARGE INTERSTATE

REVENUES, EXPENSES, NET INCOME AND OPERATING RATIO
TWELVE MONTHS ENDING DECEMBER 31, 1981
SCHEDULED LINE-HAUL GENERAL FREIGHT CARRIERS - LOCAL, STATEWIDE & LARGE INTERSTATE
17 CARRIERS INCLUDED

NAME OF CARRIER	CC NO.	PRINCIPAL AREA	REVENUES	EXPENSES	NET OPERATING INCOME (BEFORE INCOME TAXES)	OPERATING RATIO (EXCLUSIVE OF INCOME TAXES) YEAR TO DATE THIS YEAR	LAST YEAR
LYNDEN TRANSPORT, INC.	634	WASHINGTON-ALASKA	$ 55,352,024	$ 49,447,828	$ 5,904,196	89.3	91.3
OAK HARBOR FREIGHT LINES, INC.	3714	SEATTLE-OLYMPIC PENINSULA	6,357,252	5,681,868	675,384	89.4	91.0
CONSOLIDATED FREIGHTWAYS CORP. OF DELAWARE	6	NATIONWIDE	999,468,881	923,461,246	76,007,635	92.4	91.8
SOUTHWEST DELIVERY CO., INC.	4142	PORTLAND-SEATTLE	7,782,215	7,251,593	530,622	93.2	93.9
GARRETT FREIGHTLINES, INC.	13190	WESTERN & ROCKY MOUNTAIN STATES	156,816,213	146,805,826	10,010,387	93.6	92.9
WALLACE-COLVILLE MOTOR FRT., INC.	530	WASHINGTON-IDAHO	4,080,782	3,822,580	258,202	93.7	96.1
BEST WAY MOTOR FREIGHT, INC.	3391	SEATTLE-SPOKANE	6,768,503	6,489,129	279,374	95.9	98.3
AVERAGE FOR THE GROUP						96.3	95.2
PACIFIC INTERMOUNTAIN EXPRESS	11382	NATIONWIDE	426,912,479	414,604,377	12,308,102	97.1	95.7
PENINSULA TRUCK LINES, INC.	1971	OLYMPIC PENINSULA	5,981,529	5,849,800	131,729	97.8	95.5
SILVER EAGLE CO.	179	WASHINGTON-OREGON	19,107,908	18,678,362	429,546	97.8	97.5
HOGLAND TRANSFER CO.	25	SEATTLE-EVERETT	1,528,678	1,501,530	27,148	98.2	99.1
AN TRANSPORT, INC.	8080	WESTERN & CENTRAL STATES	68,339,545	67,298,080	1,041,465	98.5	99.6
SILVER WHEEL FREIGHTLINES, INC.	1430	WASHINGTON-OREGON-IDAHO	25,792,349	25,407,324	385,025	98.5	100.9
ACME-INTERCITY FREIGHT LINES	4098	PUGET SOUND	5,240,159	5,196,184	43,975	99.2	99.7
COLUMBIA RIVER TRUCK CO., INC.	2853	WASHINGTON-OREGON	1,393,652	1,398,153	(4,501)	100.3	91.6
MC LEAN TRUCKING COMPANY	3881	NATIONWIDE	585,476,898	593,526,454	(8,049,556)	101.4	99.7
T.I.M.E. - DC, INC.	3990	NATIONWIDE	155,959,055	162,805,499	(6,846,444)	104.4	98.2
TOTAL FOR THE GROUP			$2,532,358,122	$2,439,225,833	$93,132,289		

REVENUES, EXPENSES AND STATISTICS
SCHEDULED LINE-HAUL GENERAL FREIGHT CARRIERS
LOCAL, STATEWIDE AND LARGE INTERSTATE
17 CARRIERS INCLUDED

FOR THE FOURTH QUARTER AND TWELVE MONTHS
ENDED DECEMBER 31, 1980 AND 1981

		FIGURES FOR THE QUARTER					CUMULATIVE FIGURES				
		THIS YEAR		LAST YEAR			THIS YEAR		LAST YEAR		
	NON-HOUSEHOLD GOODS CARRIER OPERATING INCOME	DOLLARS	PERCENT OF REVENUE	DOLLARS	PERCENT OF REVENUE	PERCENT INCREASE (DECREASE)	DOLLARS	PERCENT OF REVENUE	DOLLARS	PERCENT OF REVENUE	PERCENT INCREASE (DECREASE)
	REVENUES:										
1.	FREIGHT REVENUE - INTERCITY - COMMON CARRIER	613,643,789	98.50	603,134,908	98.63	1.74	2,498,678,078	98.67	2,385,296,873	98.65	4.75
2.	FREIGHT REVENUE - INTERCITY - CONTRACT CARRIER	2,266,838	0.36	36,424	0.01		5,365,176	0.21	41,066	-	
3.	FREIGHT REVENUE - INTERCITY - LOCAL CARTAGE	4,562,779	0.73	4,552,777	0.74	0.22	17,639,879	0.70	18,333,708	0.76	(3.78)
4.	INTERCITY TRANSPORTATION FOR OTHER CLASS I & II CARRIERS	73,194	0.01	3,319,045	0.54	(97.79)	2,970,452	0.12	12,298,684	0.51	(75.85)
5.	OTHER OPERATING REVENUE	2,453,597	0.39	473,357	0.08		7,704,537	0.30	1,977,785	0.08	
6.	TOTAL NON-HOUSEHOLD GOODS CARRIER OPERATING REVENUE	623,000,197	100.00	611,516,511	100.00	1.88	2,532,358,122	100.00	2,417,948,116	100.00	4.73
	EXPENSES:										
7.	SALARIES - OFFICERS AND SUPERVISORY PERSONNEL	56,744,520	9.11	50,291,491	8.22		218,102,324	8.61	190,395,397	7.87	
8.	SALARIES AND WAGES	224,099,627	35.97	225,969,313	36.95		908,051,985	35.86	889,909,222	36.80	
9.	MISCELLANEOUS PAID TIME OFF	32,103,436	5.15	32,884,091	5.38		116,962,140	4.62	116,376,158	4.81	
10.	OTHER FRINGES	74,257,384	11.92	69,027,653	11.29		298,806,160	11.80	277,537,131	11.48	
11.	OPERATING SUPPLIES AND EXPENSES	84,743,872	13.60	84,087,595	13.75		348,145,238	13.75	334,341,093	13.83	
12.	GENERAL SUPPLIES AND EXPENSES	26,741,493	4.29	22,780,009	3.73		95,725,185	3.78	84,599,986	3.50	
13.	OPERATING TAXES AND LICENSES	15,634,938	2.51	15,630,806	2.56		62,876,434	2.48	64,336,518	2.66	
14.	INSURANCE	10,305,300	1.65	13,289,512	2.17		55,949,222	2.21	59,326,728	2.45	
15.	COMMUNICATIONS AND UTILITIES	10,041,003	1.61	8,510,622	1.39		37,409,275	1.48	32,789,479	1.36	
16.	DEPRECIATION AND AMORTIZATION	24,559,780	3.94	23,925,093	3.91		96,695,947	3.82	94,434,421	3.91	
17.	REVENUE EQUIPMENT RENTS & PURCHASED TRANSPORTATION	45,110,534	7.24	34,929,486	5.71		168,981,773	6.67	135,117,922	5.59	
18.	BUILDING AND OFFICE EQUIPMENT RENTS	6,302,061	1.01	3,590,021	0.59		23,344,458	0.92	16,599,508	0.69	
19.	GAIN OR LOSS ON DISPOSITION OF OPERATING ASSETS - NET	(375,455)	(0.06)	(1,570,450)	(0.26)		(3,019,492)	(0.12)	(1,994,840)	(0.08)	
20.	MISCELLANEOUS EXPENSES	2,858,421	0.46	2,541,686	0.42		11,195,184	0.44	9,253,784	0.38	
21.	TOTAL NON-HOUSEHOLD GOODS CARRIER OPERATING EXPENSES	613,126,914	98.42	585,886,928	95.81	4.65	2,439,225,833	96.32	2,303,022,507	95.25	5.91
22.	NET NON-HOUSEHOLD GOODS CARRIER OPERATING INCOME	9,873,283	1.58	25,629,583	4.19	(61.48)	93,132,289	3.68	114,925,609	4.75	(18.96)
23.	HOUSEHOLD GOODS CARRIER OPERATING INCOME	23,314	-	16,520	-		31,010	-	49,102	-	
24.	NET CARRIER OPERATING INCOME	9,896,597	1.59	25,646,103	4.19	(61.41)	93,163,299	3.68	114,974,711	4.76	(18.97)
25.	NET OTHER INCOME (DEDUCTIONS)	(1,380,404)	(0.22)	6,815,976	1.11		(7,771,796)	(0.31)	(7,424,020)	(0.31)	
26.	ORDINARY INCOME BEFORE INCOME TAXES	8,516,193	1.37	32,462,079	5.31	(73.76)	85,391,503	3.37	107,550,691	4.45	(20.60)
27.	INCOME TAXES ON ORDINARY INCOME	1,829,572	0.29	10,940,660	1.79		32,543,379	1.29	39,227,847	1.62	
28.	ORDINARY INCOME	6,686,621	1.07	21,521,419	3.52	(68.93)	52,848,124	2.09	68,322,844	2.83	(22.65)
29.	TOTAL EXTRAORDINARY AND PRIOR PERIOD ITEMS	3,622,310	0.58	(62,474,733)	(10.22)		29,114,283	1.15	(62,397,388)	(2.58)	
30.	NET INCOME (OR LOSS)	10,308,931	1.65	(40,953,314)	(6.70)		81,962,407	3.24	5,925,456	0.25	
31.	OPERATING RATIO (LINE 21 / LINE 6)	98.42		95.81			96.32		95.25		

NON-SCHEDULED GENERAL FREIGHT CARRIERS

REVENUES, EXPENSES, NET INCOME AND OPERATING RATIO
TWELVE MONTHS ENDING DECEMBER 31, 1981
NON-SCHEDULED GENERAL FREIGHT CARRIERS
7 CARRIERS INCLUDED

NAME OF CARRIER	CC NO.	PRINCIPAL AREA	REVENUES	EXPENSES	NET OPERATING INCOME (BEFORE INCOME TAXES)	OPERATING RATIO (EXCLUSIVE OF INCOME TAXES) YEAR TO DATE	
						THIS YEAR	LAST YEAR
PACIFIC NORTHWEST MOTOR FREIGHT LINES	604	WESTERN WASHINGTON	$ 1,744,480	$ 1,640,190	$104,290	94.0	100.6
THE FORTUNE CORP.	519	PUGET SOUND	3,874,436	3,811,783	62,653	98.4	90.8
AVERAGE FOR THE GROUP						99.9	96.4
FARWEST FURNITURE TRANSPORT	21240	WESTERN STATES	1,310,954	1,309,972	982	99.9	100.8
PUGET SOUND TRUCK LINES, INC.	8886	WESTERN WASHINGTON	18,168,692	18,177,948	(9,256)	100.1	96.6
AAA TRANSFER, INC.	1343	WASHINGTON-OREGON	6,148,285	6,181,966	(33,681)	100.5	97.2
BOWER TRANSPORTATION SERVICES, INC.*	1324	WASHINGTON-OREGON	3,105,373	3,152,889	(47,516)	101.5	96.8
NATIONAL TRANSFER, INC.	1936	SEATTLE-STATEWIDE	3,254,709	3,308,883	(54,174)	101.7	96.2
TOTAL FOR THE GROUP			$37,606,929	$37,583,631	$ 23,298		

*General Freight Operations Only

REVENUES, EXPENSES AND STATISTICS
NON-SCHEDULED GENERAL FREIGHT CARRIERS
7 CARRIERS INCLUDED

FOR THE FOURTH QUARTER AND TWELVE MONTHS
ENDED DECEMBER 31, 1980 AND 1981

		FIGURES FOR THE QUARTER					CUMULATIVE FIGURES				
	NON-HOUSEHOLD GOODS CARRIER OPERATING INCOME	THIS YEAR DOLLARS	THIS YEAR PERCENT OF REVENUE	LAST YEAR DOLLARS	LAST YEAR PERCENT OF REVENUE	PERCENT INCREASE (DECREASE)	THIS YEAR DOLLARS	THIS YEAR PERCENT OF REVENUE	LAST YEAR DOLLARS	LAST YEAR PERCENT OF REVENUE	PERCENT INCREASE (DECREASE)
	REVENUES:										
1.	FREIGHT REVENUE - INTERCITY - COMMON CARRIER	6,356,859	72.44	7,186,394	74.11	(11.54)	28,231,852	75.07	31,210,914	75.67	(9.58)
2.	FREIGHT REVENUE - INTERCITY - CONTRACT CARRIER	-	-	-	-		-	-	-	-	
3.	FREIGHT REVENUE - INTERCITY - LOCAL CARTAGE	2,162,733	24.64	2,308,489	23.81	(6.31)	8,477,080	22.54	9,266,920	22.47	(8.52)
4.	INTERCITY TRANSPORTATION FOR OTHER CLASS I & II CARRIERS	-	-	-	-		-	-	-	-	
5.	OTHER OPERATING REVENUE	256,193	2.92	202,401	2.09	26.58	897,997	2.39	766,478	1.86	17.16
6.	TOTAL NON-HOUSEHOLD GOODS CARRIER OPERATING REVENUE	8,775,785	100.00	9,697,284	100.00	(9.50)	37,606,929	100.00	41,244,312	100.00	(8.82)
	EXPENSES:										
7.	SALARIES - OFFICERS AND SUPERVISORY PERSONNEL	756,528	8.62	779,181	8.04		3,121,665	8.30	3,013,134	7.31	
8.	SALARIES AND WAGES	2,982,031	33.98	3,396,892	35.03		12,877,314	34.24	14,163,791	34.34	
9.	MISCELLANEOUS PAID TIME OFF	254,666	2.90	319,887	3.30		1,145,636	3.05	1,129,691	2.74	
10.	OTHER FRINGES	944,445	10.76	757,947	7.82		4,093,658	10.89	4,142,019	10.04	
11.	OPERATING SUPPLIES AND EXPENSES	1,801,796	20.53	1,922,752	19.83		7,440,219	19.78	8,592,008	20.83	
12.	GENERAL SUPPLIES AND EXPENSES	245,827	2.80	288,138	2.97		1,021,832	2.72	993,897	2.41	
13.	OPERATING TAXES AND LICENSES	400,222	4.56	490,453	5.06		1,642,260	4.37	1,908,936	4.63	
14.	INSURANCE	155,634	1.77	215,053	2.22		659,720	1.75	781,850	1.90	
15.	COMMUNICATIONS AND UTILITIES	83,650	0.95	73,621	0.76		317,800	0.85	235,522	0.57	
16.	DEPRECIATION AND AMORTIZATION	350,134	3.99	317,246	3.27		1,168,139	3.11	1,060,563	2.57	
17.	REVENUE EQUIPMENT RENTS & PURCHASED TRANSPORTATION	715,730	8.16	806,015	8.31		2,991,792	7.96	2,620,481	6.35	
18.	BUILDING AND OFFICE EQUIPMENT RENTS	156,683	1.79	135,276	1.39		556,746	1.48	505,585	1.23	
19.	GAIN OR LOSS ON DISPOSITION OF OPERATING ASSETS - NET	(12,850)	(0.15)	(9,979)	(0.10)		(68,121)	(0.18)	(34,152)	(0.08)	
20.	MISCELLANEOUS EXPENSES	116,368	1.33	105,949	1.09		614,971	1.64	651,452	1.58	
21.	TOTAL NON-HOUSEHOLD GOODS CARRIER OPERATING EXPENSES	8,950,864	102.00	9,598,431	98.98	(6.75)	37,583,631	99.94	39,764,777	96.41	(5.48)
22.	NET NON-HOUSEHOLD GOODS CARRIER OPERATING INCOME	(175,079)	(1.99)	98,853	1.02		23,298	0.06	1,479,535	3.59	(98.42)
23.	HOUSEHOLD GOODS CARRIER OPERATING INCOME	75,062	0.86	(74,790)	(0.77)		(161,277)	(0.43)	(321,539)	(0.78)	
24.	NET CARRIER OPERATING INCOME	(100,017)	(1.14)	24,063	0.25		(137,979)	(0.37)	1,157,996	2.81	
25.	NET OTHER INCOME (DEDUCTIONS)	(261,908)	(2.98)	(87,482)	(0.90)		(536,919)	(1.43)	(266,767)	(0.65)	
26.	ORDINARY INCOME BEFORE INCOME TAXES	(361,925)	(4.12)	(63,419)	(0.65)		(674,898)	(1.79)	891,229	2.16	
27.	INCOME TAXES ON ORDINARY INCOME	4,826	0.05	9,019	0.09		16,315	0.04	109,715	0.27	
28.	ORDINARY INCOME	(366,751)	(4.18)	(72,438)	(0.75)		(691,213)	(1.84)	781,514	1.89	
29.	TOTAL EXTRAORDINARY AND PRIOR PERIOD ITEMS	85	-	(185,547)	(1.91)		1,141	-	(86,347)	(0.21)	
30.	NET INCOME (OR LOSS)	(366,666)	(4.18)	(257,985)	(2.66)		(690,072)	(1.83)	695,167	1.69	
31.	OPERATING RATIO (LINE 21 / LINE 6)	102.00		98.98			99.94		96.41		

GREATER PUGET SOUND AREA CARRIERS

REVENUES, EXPENSES, NET INCOME AND OPERATING RATIO
TWELVE MONTHS ENDING DECEMBER 31, 1981
GREATER PUGET SOUND AREA CARRIERS
13 CARRIERS INCLUDED

NAME OF CARRIER	CC NO.	PRINCIPAL AREA	REVENUES	EXPENSES	NET OPERATING INCOME (BEFORE INCOME TAXES)	OPERATING RATIO (EXCLUSIVE OF INCOME TAXES) YEAR TO DATE THIS YEAR	LAST YEAR
TAYLOR-EDWARDS WHSE. & TRANSFER CO.	3740	SEATTLE-KING COUNTY	$ 1,129,520	$ 980,983	$148,537	86.8	103.3
PACIFIC STORAGE, INC.	1040	TACOMA-PUGET SOUND	3,222,446	2,959,205	263,241	91.8	95.6
SYSTEM TRANSFER & STORAGE CO.	790	SEATTLE-PUGET SOUND	1,557,515	1,450,763	106,752	93.1	86.4
POZZI BROS. TRANSPORTATION, INC.	10025	TACOMA-KENT-SEATTLE	1,886,351	1,794,833	91,518	95.1	95.7
TUKWILA KENT TRUCKING / RECKER INC.	4897	PUGET SOUND	2,111,449	2,013,727	97,722	95.4	98.2
RENTON-ISSAQUAH AUTO FREIGHT, INC.	6248	SEATTLE-KING COUNTY	2,117,641	2,058,836	58,805	97.2	99.2
AVERAGE FOR THE GROUP						97.4	96.5
HOGLAND TRANSFER CO.	25	SEATTLE-EVERETT	1,528,678	1,501,530	27,148	98.2	99.1
THE FORTUNE CORP.	519	PUGET SOUND	3,874,436	3,811,783	62,653	98.4	90.8
ACME-INTERCITY FREIGHT LINES	4098	PUGET SOUND	5,240,159	5,196,184	43,975	99.2	99.7
WESTERN CARTAGE, INC.	1451	SEATTLE-PUGET SOUND	3,359,849	3,334,658	25,191	99.3	96.7
GREAT SOUTHWEST WAREHOUSES, INC.*	3748	SEATTLE-PUGET SOUND	2,785,203	2,786,776	(1,573)	100.1	97.1
NATIONAL TRANSFER, INC.	1936	SEATTLE-STATEWIDE	3,254,709	3,308,883	(54,174)	101.7	96.2
RIC'S TRANSFER CO., INC.	5482	SEATTLE-WESTERN WASHINGTON	1,125,147	1,143,996	(18,849)	101.7	100.8
TOTAL FOR THE GROUP			$33,193,103	$32,342,157	$850,946		

*General Freight Operations Only

REVENUES, EXPENSES AND STATISTICS
GREATER PUGET SOUND AREA CARRIERS
13 CARRIERS INCLUDED

FOR THE FOURTH QUARTER AND TWELVE MONTHS
ENDED DECEMBER 31, 1980 AND 1981

	NON-HOUSEHOLD GOODS CARRIER OPERATING INCOME	FIGURES FOR THE QUARTER - THIS YEAR DOLLARS	THIS YEAR PERCENT OF REVENUE	FIGURES FOR THE QUARTER - LAST YEAR DOLLARS	LAST YEAR PERCENT OF REVENUE	PERCENT INCREASE (DECREASE)	CUMULATIVE FIGURES - THIS YEAR DOLLARS	THIS YEAR PERCENT OF REVENUE	CUMULATIVE FIGURES - LAST YEAR DOLLARS	LAST YEAR PERCENT OF REVENUE	PERCENT INCREASE (DECREASE)
	REVENUES:										
1.	FREIGHT REVENUE - INTERCITY - COMMON CARRIER	2,545,665	32.26	2,655,620	31.80	(4.14)	10,954,176	33.00	10,302,538	31.08	6.33
2.	FREIGHT REVENUE - INTERCITY - CONTRACT CARRIER	19,087	0.24	26,788	0.32	(28.75)	129,229	0.39	124,858	0.38	3.50
3.	FREIGHT REVENUE - INTERCITY - LOCAL CARTAGE	5,049,050	63.98	5,411,412	64.80	(6.70)	20,995,092	63.25	21,542,684	65.00	(2.54)
4.	INTERCITY TRANSPORTATION FOR OTHER CLASS I & II CARRIERS	-	-	-	-		-	-	-	-	
5.	OTHER OPERATING REVENUE	277,662	3.52	256,924	3.08	8.07	1,114,606	3.36	1,174,172	3.54	(5.07)
6.	TOTAL NON-HOUSEHOLD GOODS CARRIER OPERATING REVENUE	7,891,464	100.00	8,350,744	100.00	(5.50)	33,193,103	100.00	33,144,252	100.00	0.15
	EXPENSES:										
7.	SALARIES - OFFICERS AND SUPERVISORY PERSONNEL	641,204	8.13	586,681	7.03		2,478,664	7.47	2,283,385	6.89	
8.	SALARIES AND WAGES	3,288,040	41.67	3,710,850	44.44		14,063,860	42.37	14,453,039	43.61	
9.	MISCELLANEOUS PAID TIME OFF	361,444	4.58	397,512	4.76		1,376,160	4.15	1,302,949	3.93	
10.	OTHER FRINGES	1,075,991	13.63	1,043,099	12.49		4,514,154	13.60	4,420,592	13.34	
11.	OPERATING SUPPLIES AND EXPENSES	1,013,307	12.84	1,083,184	12.97		4,315,055	13.00	4,152,539	12.53	
12.	GENERAL SUPPLIES AND EXPENSES	304,799	3.86	333,203	3.99		1,297,215	3.91	1,249,637	3.77	
13.	OPERATING TAXES AND LICENSES	272,708	3.46	280,743	3.36		1,116,767	3.36	1,065,562	3.21	
14.	INSURANCE	169,844	2.15	165,396	1.98		684,694	2.06	691,207	2.09	
15.	COMMUNICATIONS AND UTILITIES	88,839	1.13	72,063	0.86		335,277	1.01	265,895	0.80	
16.	DEPRECIATION AND AMORTIZATION	300,196	3.80	249,385	2.99		1,044,973	3.15	980,764	2.96	
17.	REVENUE EQUIPMENT RENTS & PURCHASED TRANSPORTATION	59,712	0.76	58,521	0.70		231,621	0.70	230,135	0.69	
18.	BUILDING AND OFFICE EQUIPMENT RENTS	146,592	1.86	140,254	1.68		572,442	1.72	591,286	1.78	
19.	GAIN OR LOSS ON DISPOSITION OF OPERATING ASSETS - NET	(32,168)	(0.41)	(23,143)	(0.28)		(92,014)	(0.28)	(103,469)	(0.31)	
20.	MISCELLANEOUS EXPENSES	107,482	1.36	91,551	1.10		403,289	1.21	387,007	1.17	
21.	TOTAL NON-HOUSEHOLD GOODS CARRIER OPERATING EXPENSES	7,797,990	98.82	8,189,299	98.07	(4.78)	32,342,157	97.44	31,970,528	96.46	1.16
22.	NET NON-HOUSEHOLD GOODS CARRIER OPERATING INCOME	93,474	1.18	161,445	1.93	(42.10)	850,946	2.56	1,173,724	3.54	(27.50)
23.	HOUSEHOLD GOODS CARRIER OPERATING INCOME	5,105	0.06	13,986	0.17		39,583	0.12	28,088	0.08	
24.	NET CARRIER OPERATING INCOME	98,579	1.25	175,431	2.10	(43.81)	890,529	2.68	1,201,812	3.63	(25.90)
25.	NET OTHER INCOME (DEDUCTIONS)	163,743	2.07	127,871	1.53		561,402	1.69	369,839	1.12	
26.	ORDINARY INCOME BEFORE INCOME TAXES	262,322	3.32	303,302	3.63	(13.51)	1,451,931	4.37	1,571,651	4.74	(7.62)
27.	INCOME TAXES ON ORDINARY INCOME	101,241	1.28	83,506	1.00		515,570	1.55	584,601	1.76	
28.	ORDINARY INCOME	161,081	2.04	219,796	2.63	(26.71)	936,361	2.82	987,050	2.98	(5.13)
29.	TOTAL EXTRAORDINARY AND PRIOR PERIOD ITEMS	-	-	(736)	(0.01)		-	-	98,464	0.30	
30.	NET INCOME (OR LOSS)	161,081	2.04	219,060	2.62	(26.47)	936,361	2.82	1,085,514	3.28	(13.74)
31.	OPERATING RATIO (LINE 21 / LINE 6)	98.82		98.07			97.44		96.46		

HOUSEHOLD GOODS CARRIERS

LOCAL AND STATEWIDE

REVENUES, EXPENSES, NET INCOME AND OPERATING RATIO
TWELVE MONTHS ENDING DECEMBER 31, 1981
HOUSEHOLD GOODS CARRIERS - LOCAL & STATEWIDE
9 CARRIERS INCLUDED

NAME OF CARRIER	CC NO.	PRINCIPAL AREA	REVENUES	EXPENSES	NET OPERATING INCOME (BEFORE INCOME TAXES)	OPERATING RATIO (EXCLUSIVE OF INCOME TAXES) YEAR TO DATE THIS YEAR	LAST YEAR
GREAT SOUTHWEST WAREHOUSES, INC.*	3744	SEATTLE-PUGET SOUND	$ 216,742	$ 162,150	$ 54,592	74.8	85.1
REKINS MOVING & STORAGE CO.	808	SEATTLE-STATEWIDE	6,620,428	5,950,995	669,433	89.9	97.3
LILE INTERNATIONAL COMPANIES	12233	STATEWIDE	5,064,901	4,801,459	263,442	94.8	108.3
CITY MOVING SYSTEMS, INC.	428	SEATTLE-STATEWIDE	1,926,448	1,865,966	60,482	96.9	95.4
AIR VAN/GREENWOOD MOVING & STORAGE	3639	SEATTLE-STATEWIDE	5,479,800	5,423,652	56,148	99.0	96.4
CHRISTIE-LAMBERT VAN & STORAGE CO. INC.	1886	WASHINGTON-OREGON-IDAHO	1,232,883	1,254,291	(21,408)	101.7	116.0
AVERAGE FOR THE GROUP						102.2	104.0
BOWER TRANSPORTATION SERVICES, INC.*	1324	WASHINGTON-OREGON	1,041,719	1,202,996	(161,277)	115.5	116.0
ACTIVE MOVING & STORAGE CO., INC.	4827	SEATTLE-WESTERN WASHINGTON	1,477,015	1,834,770	(357,755)	124.2	111.2
LINCOLN MOVING & STORAGE CO., INC.	2278	WASHINGTON-OREGON-IDAHO	3,006,055	4,149,636	(1,143,581)	138.0	112.0
TOTAL FOR THE GROUP			$26,065,991	$26,645,915	$(579,924)		

*Household Goods Operations Only

REVENUES, EXPENSES AND STATISTICS
HOUSEHOLD GOODS CARRIERS - LOCAL & STATEWIDE
9 CARRIERS INCLUDED

FOR THE FOURTH QUARTER AND TWELVE MONTHS
ENDED DECEMBER 31, 1980 AND 1981

	HOUSEHOLD GOODS CARRIER OPERATING INCOME	FIGURES FOR THE QUARTER - THIS YEAR DOLLARS	THIS YEAR PERCENT OF REVENUE	LAST YEAR DOLLARS	LAST YEAR PERCENT OF REVENUE	PERCENT INCREASE (DECREASE)	CUMULATIVE FIGURES - THIS YEAR DOLLARS	THIS YEAR PERCENT OF REVENUE	LAST YEAR DOLLARS	LAST YEAR PERCENT OF REVENUE	PERCENT INCREASE (DECREASE)
	REVENUES:										
1.	MOVING REVENUE - INTERCITY COMMON CARRIER, OWN RIGHTS	1,891,878	31.41	1,489,171	26.30	27.04	8,352,663	32.04	6,618,591	26.61	26.20
2.	MOVING REVENUE - INTERCITY CONTRACT CARRIER, OWN RIGHTS	-	-	-	-		-	-	-	-	
3.	MOVING REVENUE - LOCAL	2,408,064	39.97	2,251,939	39.77	6.93	9,786,261	37.54	9,406,137	37.81	4.04
4.	MOVING REVENUE - INTERCITY TRANSPORTATION, OTHER MOTOR CARRIER	742,825	12.33	1,007,786	17.80	(26.29)	3,637,723	13.96	4,521,936	18.18	(19.55)
5.	CONTAINERS, PACKING AND UNPACKING SERVICE	-	-	-	-		-	-	-	-	
6.	SUPPLEMENTARY TRANSPORTATION SERVICE	139,045	2.31	187,356	3.31	(25.78)	641,715	2.46	835,677	3.36	(23.21)
7.	WAREHOUSE REVENUE	-	-	-	-		-	-	-	-	
8.	COMMISSION REVENUE	458,729	7.61	478,484	8.45	(4.13)	2,073,136	7.95	2,055,406	8.26	0.86
9.	OTHER OPERATING REVENUE	383,497	6.37	247,638	4.37	54.86	1,574,493	6.04	1,439,419	5.79	9.38
10.	TOTAL HOUSEHOLD GOODS CARRIER OPERATING REVENUE	6,024,038	100.00	5,662,374	100.00	6.39	26,065,991	100.00	24,877,166	100.00	4.78
	EXPENSES:										
11.	SALARIES	748,238	12.42	1,295,410	22.88		4,667,892	17.91	5,139,491	20.66	
12.	OPERATING WAGES - TRANSPORTATION ONLY	1,685,518	27.98	1,394,656	24.63		6,738,063	25.85	5,706,494	22.94	
13.	PACKER WAGES	-	-	-	-		-	-	-	-	
14.	WAREHOUSE LABOR	-	-	-	-		-	-	-	-	
15.	REPAIR WAGES	50,372	0.84	31,551	0.56		170,175	0.65	140,049	0.56	
16.	COMMISSION AGENT FEES	32,320	0.54	44,746	0.79		146,084	0.56	241,652	0.97	
17.	OTHER WAGES	35,089	0.58	42,330	0.75		120,103	0.46	237,005	0.95	
18.	FRINGE BENEFITS	500,348	8.31	639,205	11.29		2,550,992	9.79	2,608,530	10.49	
19.	PAYROLL TAXES	249,273	4.14	208,814	3.69		1,225,254	4.70	1,005,203	4.04	
20.	TRANSPORTATION FUEL AND MOTOR OIL	205,918	3.42	178,121	3.15		851,590	3.27	692,779	2.78	
21.	TIRES AND TUBES	22,591	0.38	31,183	0.55		84,123	0.32	127,361	0.51	
22.	OTHER VEHICLES REPAIR AND SUPPLIES	9,272	0.15	15,449	0.27		38,901	0.15	75,135	0.30	
23.	VEHICLE REPAIR PARTS	30,356	0.50	16,484	0.29		85,275	0.33	60,063	0.24	
24.	REPAIR MATERIALS (OTHER THAN VEHICLE)	7,952	0.13	8,590	0.15		34,678	0.13	21,341	0.09	
25.	PRINTING AND OFFICE SUPPLIES	59,439	0.99	101,658	1.80		302,381	1.16	348,984	1.40	
26.	PACKING AND CRATING MATERIALS, ETC.	-	-	-	-		-	-	-	-	
27.	MISCELLANEOUS SUPPLIES	28,030	0.47	24,696	0.44		148,280	0.57	109,211	0.44	
28.	OUTSIDE SERVICES - VEHICLE REPAIR, ETC.	198,490	3.29	181,852	3.21		683,263	2.62	670,381	2.69	
29.	OUTSIDE SERVICES - REPAIRS (OTHER THAN VEHICLE)	11,017	0.18	20,729	0.37		44,706	0.17	60,918	0.24	
30.	OTHER OUTSIDE SERVICES	77,281	1.28	165,849	2.93		630,083	2.42	659,079	2.65	

REVENUES, EXPENSES AND STATISTICS
HOUSEHOLD GOODS CARRIERS - LOCAL & STATEWIDE
9 CARRIERS INCLUDED

FOR THE FOURTH QUARTER AND TWELVE MONTHS
ENDED DECEMBER 31, 1980 AND 1981

		FIGURES FOR THE QUARTER					CUMULATIVE FIGURES				
		THIS YEAR		LAST YEAR		PERCENT INCREASE	THIS YEAR		LAST YEAR		PERCENT INCREASE
	HOUSEHOLD GOODS CARRIER OPERATING INCOME (CONTINUED)	DOLLARS	PERCENT OF REVENUE	DOLLARS	PERCENT OF REVENUE	(DECREASE)	DOLLARS	PERCENT OF REVENUE	DOLLARS	PERCENT OF REVENUE	(DECREASE)
	EXPENSES: (CONTINUED)										
31.	UTILITIES	26,920	0.45	23,953	0.42		128,123	0.49	124,840	0.50	
32.	COMMUNCIATION SERVICES	88,788	1.47	120,354	2.13		472,743	1.81	458,322	1.84	
33.	PURCHASED LABOR AND TRANSPORTATION	714,707	11.86	811,212	14.33		3,228,809	12.39	3,696,171	14.86	
34.	TRAVEL EXPENSES - COMPANY DRIVERS, ETC.	53,748	0.89	37,256	0.66		180,633	0.69	161,282	0.65	
35.	TRAVEL & ENTERTAINMENT - SALES, OFFICE & MANAGEMENT PERSONNEL	146,432	2.43	160,508	2.83		591,754	2.27	620,795	2.50	
36.	GENERAL EXPENSES	67,754	1.12	50,123	0.89		683,624	2.62	199,158	0.80	
37.	DEPRECIATION	162,968	2.71	151,536	2.68		627,064	2.41	550,557	2.21	
38.	AMORTIZATION EXPENSES	11,146	0.19	9,261	0.16		37,136	0.14	31,521	0.13	
39.	RENTS - OTHER THAN REVENUE EQUIPMENT	215,393	3.58	233,063	4.12		881,354	3.38	829,602	3.33	
40.	TAXES AND LICENSES	111,237	1.85	115,552	2.04		515,276	1.98	476,557	1.92	
41.	INSURANCE	107,559	1.79	134,127	2.37		429,339	1.65	445,641	1.79	
42.	PROVISION FOR CLAIMS - SELF INSURED PORTION	38,391	0.57	57,991	1.02		275,398	1.06	252,456	1.01	
43.	UNCOLLECTIBLE REVENUE	52,559	0.87	62,536	1.10		143,063	0.55	139,631	0.56	
44.	GAINS AND LOSSES ON DISPOSITION OF OPERATING ASSETS	(22,971)	(0.38)	(4,781)	(0.08)		(70,244)	(0.27)	(18,155)	(0.06)	
45.	TOTAL HOUSEHOLD GOODS CARRIER OPERATING EXPENSES	5,722,135	94.99	6,364,014	112.39	(10.09)	26,645,915	102.22	25,876,054	104.02	2.98
46.	HOUSEHOLD GOODS CARRIER OPERATING INCOME	301,903	5.01	(701,640)	(12.39)		(579,924)	(2.22)	(998,888)	(4.01)	
47.	NET NON-HOUSEHOLD GOODS CARRIER OPERATING INCOME	156	-	91,356	1.61		56,831	0.22	252,137	1.01	
48.	NET CARRIER OPERATING INCOME	302,059	5.01	(610,284)	(10.78)		(523,093)	(2.01)	(746,751)	(3.00)	
49.	NET OTHER INCOME (DEDUCTIONS)	76,778	1.27	78,048	1.38		2,388,662	9.16	1,661,609	6.68	
50.	ORDINARY INCOME BEFORE INCOME TAXES	378,837	6.29	(532,236)	(9.40)		1,865,569	7.16	914,858	3.68	103.92
51.	INCOME TAXES ON ORDINARY INCOME	115,817	1.92	(2,005)	(0.03)		452,287	1.74	353,834	1.42	
52.	ORDINARY INCOME	263,020	4.37	(530,231)	(9.36)		1,413,282	5.42	561,024	2.26	151.91
53.	TOTAL EXTRAORDINARY AND PRIOR PERIOD ITEMS	-	-	(86,969)	(1.53)		-	-	(78,047)	(0.31)	
54.	NET INCOME (OR LOSS)	263,020	4.37	(617,200)	(10.90)		1,413,282	5.42	482,977	1.94	192.62
55.	OPERATING RATIO (LINE 45 / LINE 10)	94.99		112.39			102.22		104.02		

HOUSEHOLD GOODS CARRIERS

LARGE INTERSTATE

REVENUES, EXPENSES, NET INCOME AND OPERATING RATIO
TWELVE MONTHS ENDING DECEMBER 31, 1981
HOUSEHOLD GOODS CARRIERS - LARGE INTERSTATE
2 CARRIERS INCLUDED

NAME OF CARRIER	CC NO.	PRINCIPAL AREA	REVENUES	EXPENSES	NET OPERATING INCOME (BEFORE INCOME TAXES)	OPERATING RATIO (EXCLUSIVE OF INCOME TAXES) YEAR TO DATE	
						THIS YEAR	LAST YEAR
CARTWRIGHT VAN LINES, INC.	16451	NATIONWIDE	$ 11,931,789	$ 11,887,103	$ 44,686	99.6	98.7
AVERAGE FOR THE GROUP						99.9	99.6
ALLIED VAN LINES, INC.	5221	NATIONWIDE	302,638,221	302,237,059	401,162	99.9	99.7
TOTAL FOR THE GROUP			$314,569,970	$314,124,162	$445,808		

REVENUES, EXPENSES AND STATISTICS
HOUSEHOLD GOODS CARRIERS - LARGE INTERSTATE
2 CARRIERS INCLUDED

FOR THE FOURTH QUARTER AND TWELVE MONTHS
ENDED DECEMBER 31, 1980 AND 1981

		FIGURES FOR THE QUARTER					CUMULATIVE FIGURES				
		THIS YEAR		LAST YEAR		PERCENT INCREASE (DECREASE)	THIS YEAR		LAST YEAR		PERCENT INCREASE (DECREASE)
	HOUSEHOLD GOODS CARRIER OPERATING INCOME	DOLLARS	PERCENT OF REVENUE	DOLLARS	PERCENT OF REVENUE		DOLLARS	PERCENT OF REVENUE	DOLLARS	PERCENT OF REVENUE	
	REVENUES:										
1.	MOVING REVENUE - INTERCITY COMMON CARRIER, OWN RIGHTS	59,747,793	95.32	67,549,350	96.14	(11.55)	301,852,519	95.96	293,101,102	96.45	2.99
2.	MOVING REVENUE - INTERCITY CONTRACT CARRIER, OWN RIGHTS	-	-	-	-		-	-	-	-	
3.	MOVING REVENUE - LOCAL	-	-	7,080	0.01	(100.00)	4,800	-	54,513	0.02	(91.19)
4.	MOVING REVENUE - INTERCITY TRANSPORTATION, OTHER MOTOR CARRIER	39,220	0.06	27,380	0.04	43.24	166,692	0.05	91,304	0.03	82.57
5.	CONTAINERS, PACKING AND UNPACKING SERVICE	-	-	-	-		-	-	-	-	
6.	SUPPLEMENTARY TRANSPORTATION SERVICE	222,594	0.36	42,490	0.06		331,375	0.11	149,941	0.05	121.00
7.	WAREHOUSE REVENUE	-	-	-	-		-	-	-	-	
8.	COMMISSION REVENUE	39,200	0.06	53,077	0.08	(26.14)	175,924	0.06	272,255	0.09	(35.38)
9.	OTHER OPERATING REVENUE	2,630,001	4.20	2,583,072	3.68	1.82	12,038,660	3.83	10,214,215	3.36	17.86
10.	TOTAL HOUSEHOLD GOODS CARRIER OPERATING REVENUE	62,678,808	100.00	70,262,449	100.00	(10.79)	314,569,970	100.00	303,883,330	100.00	3.52
	EXPENSES:										
11.	SALARIES	3,806,770	6.07	3,581,061	5.10		14,336,888	4.56	12,996,272	4.28	
12.	OPERATING WAGES - TRANSPORTATION ONLY	-	-	-	-		-	-	-	-	
13.	PACKER WAGES	-	-	-	-		-	-	-	-	
14.	WAREHOUSE LABOR	-	-	-	-		-	-	-	-	
15.	REPAIR WAGES	8,939,862	14.26	8,848,423	12.59		42,441,380	13.49	46,121,477	15.18	
16.	COMMISSION AGENT FEES	45,534	0.07	50,820	0.07		182,129	0.06	181,355	0.06	
17.	OTHER WAGES	298,221	0.48	269,193	0.38		1,465,226	0.47	1,438,084	0.47	
18.	FRINGE BENEFITS	280,543	0.45	236,300	0.34		1,056,893	0.34	978,671	0.32	
19.	PAYROLL TAXES	-	-	-	-		-	-	-	-	
20.	TRANSPORTATION FUEL AND MOTOR OIL	78,902	0.13	89,901	0.13		295,767	0.09	256,657	0.08	
21.	TIRES AND TUBES	(4,990)	(0.01)	142,186	0.20		3,920	-	189,982	0.06	
22.	OTHER VEHICLES REPAIR AND SUPPLIES	-	-	-	-		-	-	-	-	
23.	VEHICLE REPAIR PARTS	868	-	290	-		4,338	-	917	-	
24.	REPAIR MATERIALS (OTHER THAN VEHICLE)	246,412	0.39	178,826	0.25		803,745	0.26	688,218	0.23	
25.	PRINTING AND OFFICE SUPPLIES	-	-	-	-		-	-	-	-	
26.	PACKING AND CRATING MATERIALS, ETC.	12,401	0.02	15,378	0.02		58,276	0.02	58,429	0.02	
27.	MISCELLANEOUS SUPPLIES	230,213	0.37	155,809	0.22		787,669	0.25	592,036	0.19	
28.	OUTSIDE SERVICES - VEHICLE REPAIR, ETC.	108,359	0.17	90,325	0.13		331,124	0.11	284,507	0.09	
29.	OUTSIDE SERVICES - REPAIRS (OTHER THAN VEHICLE)	879,000	1.40	399,726	0.57		3,019,015	0.96	1,918,637	0.63	
30.	OTHER OUTSIDE SERVICES										

REVENUES, EXPENSES AND STATISTICS
HOUSEHOLD GOODS CARRIERS - LARGE INTERSTATE
2 CARRIERS INCLUDED

FOR THE FOURTH QUARTER AND TWELVE MONTHS
ENDED DECEMBER 31, 1980 AND 1981

		FIGURES FOR THE QUARTER					CUMULATIVE FIGURES				
		THIS YEAR		LAST YEAR		PERCENT	THIS YEAR		LAST YEAR		PERCENT
	HOUSEHOLD GOODS CARRIER OPERATING INCOME (CONTINUED)	DOLLARS	PERCENT OF REVENUE	DOLLARS	PERCENT OF REVENUE	INCREASE (DECREASE)	DOLLARS	PERCENT OF REVENUE	DOLLARS	PERCENT OF REVENUE	INCREASE (DECREASE)
	EXPENSES: (CONTINUED)										
31.	UTILITIES	95,429	0.15	72,196	0.10		350,966	0.11	273,611	0.09	
32.	COMMUNICATION SERVICES	684,887	1.09	569,999	0.81		2,744,006	0.87	2,427,389	0.80	
33.	PURCHASED LABOR AND TRANSPORTATION	44,735,517	71.37	51,584,446	73.42		229,058,431	72.82	216,510,610	71.25	
34.	TRAVEL EXPENSES - COMPANY DRIVERS, ETC.	-	-	-	-		-	-	-	-	
35.	TRAVEL & ENTERTAINMENT - SALES, OFFICE & MANAGEMENT PERSONNEL	265,984	0.42	218,707	0.31		770,054	0.24	679,762	0.22	
36.	GENERAL EXPENSES	680,547	1.09	1,077,519	1.53		2,693,972	0.86	2,927,173	0.96	
37.	DEPRECIATION	526,580	0.84	808,764	1.15		2,171,904	0.69	2,057,489	0.68	
38.	AMORTIZATION EXPENSES	46,429	0.07	12,309	0.02		137,987	0.04	53,649	0.02	
39.	RENTS - OTHER THAN REVENUE EQUIPMENT	586,490	0.94	501,485	0.71		2,279,169	0.72	1,982,852	0.65	
40.	TAXES AND LICENSES	39,300	0.06	(6,213)	(0.01)		156,236	0.05	120,181	0.04	
41.	INSURANCE	112,003	0.18	237,856	0.34		569,500	0.18	867,963	0.29	
42.	PROVISION FOR CLAIMS - SELF INSURED PORTION	1,859,472	2.97	1,866,493	2.66		8,133,222	2.59	8,868,281	2.92	
43.	UNCOLLECTIBLE REVENUE	293,259	0.47	175,738	0.25		678,784	0.22	618,893	0.20	
44.	GAINS AND LOSSES ON DISPOSITION OF OPERATING ASSETS	(126,082)	(0.20)	(40,981)	(0.06)		(402,439)	(0.13)	(374,182)	(0.12)	
45.	TOTAL HOUSEHOLD GOODS CARRIER OPERATING EXPENSES	64,721,910	103.26	71,132,516	101.24	(9.01)	314,124,162	99.86	302,718,913	99.62	3.77
46.	HOUSEHOLD GOODS CARRIER OPERATING INCOME	(2,043,102)	(3.26)	(870,067)	(1.24)		445,808	0.14	1,164,417	0.38	(61.71)
47.	NET NON-HOUSEHOLD GOODS CARRIER OPERATING INCOME	-	-	-	-		-	-	-	-	
48.	NET CARRIER OPERATING INCOME	(2,043,102)	(3.26)	(870,067)	(1.24)		445,808	0.14	1,164,417	0.38	(61.71)
49.	NET OTHER INCOME (DEDUCTIONS)	470,830	0.75	(237,326)	(0.34)		2,941,829	0.94	947,564	0.31	
50.	ORDINARY INCOME BEFORE INCOME TAXES	(1,572,272)	(2.51)	(1,107,393)	(1.58)		3,387,637	1.08	2,111,981	0.69	60.40
51.	INCOME TAXES ON ORDINARY INCOME	(802,529)	(1.28)	(339,700)	(0.48)		729,812	0.23	604,123	0.20	
52.	ORDINARY INCOME	(769,743)	(1.23)	(767,693)	(1.09)		2,657,825	0.84	1,507,858	0.50	76.26
53.	TOTAL EXTRAORDINARY AND PRIOR PERIOD ITEMS	-	-	(159,356)	(0.23)		67,442	0.02	(159,356)	(0.05)	
54.	NET INCOME (OR LOSS)	(769,743)	(1.23)	(927,049)	(1.32)		2,725,267	0.87	1,348,502	0.44	102.10
55.	OPERATING RATIO (LINE 45 / LINE 10)	103.26		101.24			99.86		99.62		

HOUSEHOLD GOODS CARRIERS

LOCAL, STATEWIDE AND LARGE INTERSTATE

REVENUES, EXPENSES, NET INCOME AND OPERATING RATIO
TWELVE MONTHS ENDING DECEMBER 31, 1981
TOTAL HOUSEHOLD GOODS CARRIERS - LOCAL, STATEWIDE AND LARGE INTERSTATE
11 CARRIERS INCLUDED

NAME OF CARRIER	CC NO.	PRINCIPAL AREA	REVENUES	EXPENSES	NET OPERATING INCOME (BEFORE INCOME TAXES)	OPERATING RATIO (EXCLUSIVE OF INCOME TAXES) YEAR TO DATE THIS YEAR	LAST YEAR
GREAT SOUTHWEST WAREHOUSES, INC.*	3744	SEATTLE-PUGET SOUND	$ 216,742	$ 162,150	$ 54,592	74.8	85.1
PERKINS MOVING & STORAGE CO.	908	SEATTLE-STATEWIDE	6,620,428	5,950,995	669,433	89.9	97.3
LILE INTERNATIONAL COMPANIES	12233	STATEWIDE	5,064,901	4,801,459	263,442	94.8	108.3
CITY MOVING SYSTEMS, INC.	42A	SEATTLE-STATEWIDE	1,926,448	1,865,966	60,482	96.9	95.4
AIR VAN/GREENWOOD MOVING & STORAGE	3639	SEATTLE-STATEWIDE	5,479,800	5,423,652	56,148	99.0	96.4
CARTWRIGHT VAN LINES, INC.	16451	NATIONWIDE	11,931,749	11,887,103	44,646	99.6	98.7
ALLIED VAN LINES, INC.	5221	NATIONWIDE	302,638,221	302,237,059	401,162	99.9	99.7
AVERAGE FOR THE GROUP						100.0	99.9
CHRISTIE-LAMBERT VAN & STORAGE CO. INC.	1886	WASHINGTON-OREGON-IDAHO	1,232,883	1,254,291	(21,408)	101.7	116.0
ROWER TRANSPORTATION SERVICES, INC.*	1324	WASHINGTON-OREGON	1,041,719	1,202,996	(161,277)	115.5	116.0
ACTIVE MOVING & STORAGE CO., INC.	4827	SEATTLE-WESTERN WASHINGTON	1,477,015	1,834,770	(357,755)	124.2	111.2
LINCOLN MOVING & STORAGE CO., INC.	2278	WASHINGTON-OREGON-IDAHO	3,006,055	4,149,636	(1,143,581)	138.0	112.0
TOTAL FOR THE GROUP			$340,635,961	$340,770,077	$(134,116)		

*Household Goods Operations Only

REVENUES, EXPENSES AND STATISTICS
TOTAL HOUSEHOLD GOODS CARRIERS - LOCAL, STATEWIDE & LARGE INTERSTATE
11 CARRIERS INCLUDED

FOR THE FOURTH QUARTER AND TWELVE MONTHS
ENDED DECEMBER 31, 1980 AND 1981

	HOUSEHOLD GOODS CARRIER OPERATING INCOME	FIGURES FOR THE QUARTER - THIS YEAR DOLLARS	THIS YEAR PERCENT OF REVENUE	LAST YEAR DOLLARS	LAST YEAR PERCENT OF REVENUE	PERCENT INCREASE (DECREASE)	CUMULATIVE FIGURES - THIS YEAR DOLLARS	THIS YEAR PERCENT OF REVENUE	LAST YEAR DOLLARS	LAST YEAR PERCENT OF REVENUE	PERCENT INCREASE (DECREASE)
	REVENUES:										
1.	MOVING REVENUE - INTERCITY COMMON CARRIER, OWN RIGHTS	61,639,671	89.72	69,038,521	90.93	(10.72)	310,205,182	91.07	299,719,693	91.17	3.50
2.	MOVING REVENUE - INTERCITY CONTRACT CARRIER, OWN RIGHTS	-	-	-	-		-	-	-	-	
3.	MOVING REVENUE - LOCAL	2,408,068	3.51	2,259,019	2.98	6.60	9,791,061	2.87	9,460,650	2.88	3.49
4.	MOVING REVENUE - INTERCITY TRANSPORTATION, OTHER MOTOR CARRIER	782,045	1.14	1,035,166	1.36	(24.45)	3,804,415	1.12	4,613,240	1.40	(17.53)
5.	CONTAINERS, PACKING AND UNPACKING SERVICE	-	-	-	-		-	-	-	-	
6.	SUPPLEMENTARY TRANSPORTATION SERVICE	361,639	0.53	229,846	0.30	57.38	973,090	0.29	985,618	0.30	(1.27)
7.	WAREHOUSE REVENUE	-	-	-	-		-	-	-	-	
8.	COMMISSION REVENUE	497,929	0.72	531,561	0.70	(6.33)	2,249,060	0.66	2,327,661	0.71	(3.38)
9.	OTHER OPERATING REVENUE	3,013,498	4.39	2,830,710	3.73	6.46	13,613,153	4.00	11,653,634	3.54	16.81
10.	TOTAL HOUSEHOLD GOODS CARRIER OPERATING REVENUE	68,702,846	100.00	75,924,823	100.00	(9.51)	340,635,961	100.00	328,760,496	100.00	3.61
	EXPENSES:										
11.	SALARIES	4,555,008	6.63	4,876,471	6.42		19,004,780	5.58	18,135,763	5.52	
12.	OPERATING WAGES - TRANSPORTATION ONLY	1,685,518	2.45	1,394,656	1.84		6,738,063	1.98	5,706,494	1.74	
13.	PACKER WAGES	-	-	-	-		-	-	-	-	
14.	WAREHOUSE LABOR	-	-	-	-		-	-	-	-	
15.	REPAIR WAGES	50,372	0.07	31,551	0.04		170,175	0.05	140,049	0.04	
16.	COMMISSION AGENT FEES	8,972,182	13.06	8,889,169	11.71		42,587,464	12.50	46,363,129	14.10	
17.	OTHER WAGES	80,623	0.12	93,150	0.12		302,232	0.09	418,360	0.13	
18.	FRINGE BENEFITS	798,569	1.16	908,398	1.20		4,016,218	1.18	4,046,614	1.23	
19.	PAYROLL TAXES	529,816	0.77	445,114	0.59		2,282,147	0.67	1,983,874	0.60	
20.	TRANSPORTATION FUEL AND MOTOR OIL	205,918	0.30	178,121	0.23		851,590	0.25	692,779	0.21	
21.	TIRES AND TUBES	101,493	0.15	121,084	0.16		379,890	0.11	384,018	0.12	
22.	OTHER VEHICLES REPAIR AND SUPPLIES	4,282	0.01	157,595	0.21		42,821	0.01	265,117	0.08	
23.	VEHICLE REPAIR PARTS	30,356	0.04	16,484	0.02		85,275	0.03	60,063	0.02	
24.	REPAIR MATERIALS (OTHER THAN VEHICLE)	8,820	0.01	8,880	0.01		39,016	0.01	22,258	0.01	
25.	PRINTING AND OFFICE SUPPLIES	305,851	0.45	280,484	0.37		1,106,126	0.32	1,037,202	0.32	
26.	PACKING AND CRATING MATERIALS, ETC.	-	-	-	-		-	-	-	-	
27.	MISCELLANEOUS SUPPLIES	40,431	0.06	40,074	0.05		202,556	0.06	167,640	0.05	
28.	OUTSIDE SERVICES - VEHICLE REPAIR, ETC.	428,703	0.62	337,661	0.44		1,470,932	0.43	1,262,417	0.38	
29.	OUTSIDE SERVICES - REPAIRS (OTHER THAN VEHICLE)	119,376	0.17	111,054	0.15		375,830	0.11	345,425	0.11	
30.	OTHER OUTSIDE SERVICES	956,281	1.39	565,575	0.74		3,649,098	1.07	2,577,716	0.78	

REVENUES, EXPENSES AND STATISTICS
TOTAL HOUSEHOLD GOODS CARRIERS - LOCAL, STATEWIDE & LARGE INTERSTATE
11 CARRIERS INCLUDED

FOR THE FOURTH QUARTER AND TWELVE MONTHS
ENDED DECEMBER 31, 1980 AND 1981

		FIGURES FOR THE QUARTER					CUMULATIVE FIGURES				
		THIS YEAR		LAST YEAR			THIS YEAR		LAST YEAR		
	HOUSEHOLD GOODS CARRIER OPERATING INCOME (CONTINUED)	DOLLARS	PERCENT OF REVENUE	DOLLARS	PERCENT OF REVENUE	PERCENT INCREASE (DECREASE)	DOLLARS	PERCENT OF REVENUE	DOLLARS	PERCENT OF REVENUE	PERCENT INCREASE (DECREASE)
	EXPENSES: (CONTINUED)										
31.	UTILITIES	122,349	0.18	96,149	0.13		479,089	0.14	398,451	0.12	
32.	COMMUNICATION SERVICES	773,675	1.13	690,353	0.91		3,216,749	0.94	2,885,711	0.88	
33.	PURCHASED LABOR AND TRANSPORTATION	45,450,224	66.15	52,395,658	69.01		232,287,240	68.19	220,206,781	66.98	
34.	TRAVEL EXPENSES - COMPANY DRIVERS, ETC.	53,748	0.08	37,256	0.05		180,633	0.05	161,282	0.05	
35.	TRAVEL & ENTERTAINMENT - SALES, OFFICE & MANAGEMENT PERSONNEL	412,416	0.60	379,215	0.50		1,361,808	0.40	1,300,557	0.40	
36.	GENERAL EXPENSES	748,301	1.09	1,127,642	1.49		3,377,596	0.99	3,126,331	0.95	
37.	DEPRECIATION	689,548	1.00	960,300	1.26		2,798,968	0.82	2,608,046	0.79	
38.	AMORTIZATION EXPENSES	57,575	0.08	21,570	0.03		175,123	0.05	85,170	0.03	
39.	RENTS - OTHER THAN REVENUE EQUIPMENT	801,883	1.17	734,548	0.97		3,160,523	0.93	2,812,454	0.86	
40.	TAXES AND LICENSES	150,537	0.22	109,339	0.14		671,512	0.20	596,738	0.18	
41.	INSURANCE	219,562	0.32	371,983	0.49		998,839	0.29	1,313,604	0.40	
42.	PROVISION FOR CLAIMS - SELF INSURED PORTION	1,893,863	2.76	1,924,484	2.53		8,408,620	2.47	9,120,737	2.77	
43.	UNCOLLECTIBLE REVENUE	345,818	0.50	238,274	0.31		821,847	0.24	758,524	0.23	
44.	GAINS AND LOSSES ON DISPOSITION OF OPERATING ASSETS	(149,053)	(0.22)	(45,762)	(0.06)		(472,683)	(0.14)	(388,337)	(0.12)	
45.	TOTAL HOUSEHOLD GOODS CARRIER OPERATING EXPENSES	70,444,045	102.53	77,496,530	102.07	(9.10)	340,770,077	100.04	328,594,967	99.95	3.71
46.	HOUSEHOLD GOODS CARRIER OPERATING INCOME	(1,741,199)	(2.53)	(1,571,707)	(2.07)		(134,116)	(0.04)	165,529	0.05	
47.	NET NON-HOUSEHOLD GOODS CARRIER OPERATING INCOME	156	-	91,356	0.12		56,831	0.02	252,137	0.08	
48.	NET CARRIER OPERATING INCOME	(1,741,043)	(2.53)	(1,480,351)	(1.95)		(77,285)	(0.02)	417,666	0.13	
49.	NET OTHER INCOME (DEDUCTIONS)	547,608	0.80	(159,278)	(0.21)		5,330,491	1.56	2,609,173	0.79	
50.	ORDINARY INCOME BEFORE INCOME TAXES	(1,193,435)	(1.74)	(1,639,629)	(2.16)		5,253,206	1.54	3,026,839	0.92	73.55
51.	INCOME TAXES ON ORDINARY INCOME	(686,712)	(1.00)	(341,705)	(0.45)		1,182,099	0.35	957,957	0.29	
52.	ORDINARY INCOME	(506,723)	(0.74)	(1,297,924)	(1.71)		4,071,107	1.20	2,068,882	0.63	96.78
53.	TOTAL EXTRAORDINARY AND PRIOR PERIOD ITEMS	-	-	(246,325)	(0.32)		67,442	0.02	(237,403)	(0.07)	
54.	NET INCOME (OR LOSS)	(506,723)	(0.74)	(1,544,249)	(2.03)		4,138,549	1.21	1,831,479	0.56	125.97
55.	OPERATING RATIO (LINE 45 / LINE 10)	102.53		102.07			100.04		99.95		

BULK COMMODITY CARRIERS

REVENUES, EXPENSES, NET INCOME AND OPERATING RATIO
TWELVE MONTHS ENDING DECEMBER 31, 1981
BULK COMMODITY CARRIERS
10 CARRIERS INCLUDED

NAME OF CARRIER	CC NO.	PRINCIPAL AREA	REVENUES	EXPENSES	NET OPERATING INCOME (BEFORE INCOME TAXES)	OPERATING RATIO (EXCLUSIVE OF INCOME TAXES) YEAR TO DATE THIS YEAR	LAST YEAR
MITCHELL TRANSPORT, INC.	18865	EASTERN WASHINGTON	$ 29,361,036	$ 25,296,965	$ 4,064,071	86.2	88.1
MATLACK, INC.	22158	NATIONWIDE	200,135,275	182,339,011	17,796,264	91.1	88.1
AVERAGE FOR THE GROUP						91.5	90.0
WIDING TRANSPORTATION, INC.	567	WASHINGTON-OREGON-CALIFORNIA	17,069,238	16,207,008	862,230	94.9	98.5
INLAND TRANSPORTATION CO., INC.	1135	PACIFIC NORTHWEST & B.C.	6,546,216	6,230,385	315,831	95.2	95.3
BI-COUNTY TRUCKING, INC.	17023	EASTERN WASHINGTON	1,702,226	1,627,547	74,679	95.6	93.1
ARROW TRANSPORTATION CO.	316	PACIFIC NORTHWEST & MONTANA	11,080,920	10,657,772	423,148	96.2	93.3
ASBURY TRANSPORTATION CO.	6935	WASHINGTON-OREGON-CALIFORNIA	5,254,392	5,060,554	193,838	96.3	101.8
LEE & EASTES TANK LINES, INC.	209	WESTERN WASHINGTON	4,701,310	4,630,652	70,658	98.5	99.1
FEDDERLY-MARION FREIGHT LINES, INC.	3932	STATEWIDE	2,133,458	2,154,437	(20,979)	101.0	99.2
J.J.W. TRUCKING, LTD.	5165	PACIFIC NORTHWEST & MONTANA	1,287,802	1,315,553	(27,751)	102.2	106.2
TOTAL FOR THE GROUP			$279,271,873	$255,519,880	$23,751,993		

REVENUES, EXPENSES AND STATISTICS
BULK COMMODITY CARRIERS
10 CARRIERS INCLUDED

FOR THE FOURTH QUARTER AND TWELVE MONTHS
ENDED DECEMBER 31, 1980 AND 1981

		FIGURES FOR THE QUARTER					CUMULATIVE FIGURES				
		THIS YEAR		LAST YEAR			THIS YEAR		LAST YEAR		
	NON-HOUSEHOLD GOODS CARRIER OPERATING INCOME	DOLLARS	PERCENT OF REVENUE	DOLLARS	PERCENT OF REVENUE	PERCENT INCREASE (DECREASE)	DOLLARS	PERCENT OF REVENUE	DOLLARS	PERCENT OF REVENUE	PERCENT INCREASE (DECREASE)
	REVENUES:										
1.	FREIGHT REVENUE - INTERCITY - COMMON CARRIER	55,397,205	91.00	63,992,074	91.76	(13.43)	254,741,526	91.22	257,641,425	91.77	(1.12)
2.	FREIGHT REVENUE - INTERCITY - CONTRACT CARRIER	1,696,695	2.79	1,695,030	2.43	0.10	7,026,681	2.52	5,922,025	2.11	18.65
3.	FREIGHT REVENUE - INTERCITY - LOCAL CARTAGE	2,630,770	4.32	2,491,672	3.57	5.58	11,601,138	4.15	11,596,507	4.13	0.04
4.	INTERCITY TRANSPORTATION FOR OTHER CLASS I & II CARRIERS	267,224	0.44	276,384	0.40	(3.31)	989,656	0.35	1,479,002	0.53	(33.09)
5.	OTHER OPERATING REVENUE	882,709	1.45	1,285,512	1.84	(31.33)	4,912,872	1.76	4,109,433	1.46	19.55
6.	TOTAL NON-HOUSEHOLD GOODS CARRIER OPERATING REVENUE	60,874,603	100.00	69,740,672	100.00	(12.71)	279,271,873	100.00	280,748,392	100.00	(0.52)
	EXPENSES:										
7.	SALARIES - OFFICERS AND SUPERVISORY PERSONNEL	3,501,544	5.75	3,140,472	4.50		13,256,089	4.75	11,821,367	4.21	
8.	SALARIES AND WAGES	16,350,092	26.86	18,856,949	27.04		73,583,166	26.35	75,485,623	26.89	
9.	MISCELLANEOUS PAID TIME OFF	758,676	1.25	2,248,362	3.22		6,629,202	2.37	7,730,471	2.75	
10.	OTHER FRINGES	5,966,397	9.80	5,975,509	8.57		25,756,256	9.22	24,398,044	8.69	
11.	OPERATING SUPPLIES AND EXPENSES	12,058,228	19.81	13,248,998	19.00		55,547,522	19.89	54,901,450	19.56	
12.	GENERAL SUPPLIES AND EXPENSES	1,544,734	2.54	1,564,376	2.24		6,279,083	2.25	5,968,970	2.13	
13.	OPERATING TAXES AND LICENSES	2,461,984	4.04	2,819,193	4.04		9,961,722	3.57	10,716,226	3.82	
14.	INSURANCE	1,038,342	1.71	1,144,239	1.64		5,151,649	1.84	5,173,910	1.84	
15.	COMMUNICATIONS AND UTILITIES	1,044,344	1.72	1,096,778	1.57		4,251,697	1.52	3,997,549	1.42	
16.	DEPRECIATION AND AMORTIZATION	5,319,616	8.74	5,535,942	7.94		21,461,277	7.68	21,002,584	7.48	
17.	REVENUE EQUIPMENT RENTS & PURCHASED TRANSPORTATION	7,474,627	12.28	7,844,964	11.25		33,097,870	11.85	32,544,874	11.59	
18.	BUILDING AND OFFICE EQUIPMENT RENTS	378,579	0.62	340,925	0.49		1,443,205	0.52	1,277,173	0.45	
19.	GAIN OR LOSS ON DISPOSITION OF OPERATING ASSETS - NET	(1,227,177)	(2.01)	(131,524)	(0.19)		(1,895,058)	(0.68)	(3,594,964)	(1.28)	
20.	MISCELLANEOUS EXPENSES	191,916	0.32	345,149	0.49		996,200	0.36	1,119,529	0.40	
21.	TOTAL NON-HOUSEHOLD GOODS CARRIER OPERATING EXPENSES	56,861,902	93.41	64,030,632	91.81	(11.19)	255,519,880	91.50	252,542,806	89.95	1.18
22.	NET NON-HOUSEHOLD GOODS CARRIER OPERATING INCOME	4,012,701	6.59	5,710,340	8.19	(29.73)	23,751,993	8.50	28,205,586	10.05	(15.79)
23.	HOUSEHOLD GOODS CARRIER OPERATING INCOME	-	-	-	-		-	-	-	-	
24.	NET CARRIER OPERATING INCOME	4,012,701	6.59	5,710,340	8.19	(29.73)	23,751,993	8.50	28,205,586	10.05	(15.79)
25.	NET OTHER INCOME (DEDUCTIONS)	(1,334,146)	(2.19)	(1,860,314)	(2.67)		(5,397,213)	(1.93)	(6,111,015)	(2.18)	
26.	ORDINARY INCOME BEFORE INCOME TAXES	2,678,555	4.40	3,850,026	5.52	(30.43)	18,354,780	6.57	22,094,571	7.87	(16.93)
27.	INCOME TAXES ON ORDINARY INCOME	1,210,766	1.99	1,897,934	2.72		7,242,933	2.59	8,945,167	3.19	
28.	ORDINARY INCOME	1,467,789	2.41	1,952,092	2.80	(24.81)	11,111,847	3.98	13,149,404	4.68	(15.49)
29.	TOTAL EXTRAORDINARY AND PRIOR PERIOD ITEMS	-	-	(341,856)	(0.49)		(7,661)	-	(8,056,775)	(2.87)	
30.	NET INCOME (OR LOSS)	1,467,789	2.41	1,610,236	2.31	(8.85)	11,104,186	3.98	5,092,629	1.81	118.04
31.	OPERATING RATIO (LINE 21 / LINE 6)	93.41		91.81			91.50		89.95		

AGRICULTURAL & ALLIED PRODUCTS CARRIERS

REVENUES, EXPENSES, NET INCOME AND OPERATING RATIO
TWELVE MONTHS ENDING DECEMBER 31, 1981
AGRICULTURAL AND ALLIED PRODUCTS CARRIERS
7 CARRIERS INCLUDED

NAME OF CARRIER	CC NO.	PRINCIPAL AREA	REVENUES	EXPENSES	NET OPERATING INCOME (BEFORE INCOME TAXES)	OPERATING RATIO (EXCLUSIVE OF INCOME TAXES) YEAR TO DATE THIS YEAR	LAST YEAR
LEONARDO TRUCK LINES, INC.	1109	WESTERN STATES	$ 4,300,650	$ 3,617,076	$ 683,574	84.1	94.8
SKAGIT VALLEY TRUCKING CO., INC.	1997	STATEWIDE	2,734,277	2,527,880	206,397	92.5	98.7
AVERAGE FOR THE GROUP						94.2	97.6
BRADER HAULING SERVICE, INC.	1026	PACIFIC COAST	4,113,276	3,898,499	214,777	94.8	95.2
EASLEY HAULING SERVICE, INC.	986	WASHINGTON-OREGON	4,843,172	4,617,856	225,316	95.3	95.0
RAMIER TRUCKING, INC.	6887	WESTERN STATES	3,686,553	3,594,654	91,899	97.5	99.1
NELLO PISTOREST & SON, INC.	9129	WESTERN STATES	2,912,505	2,851,857	60,648	97.9	101.0
LUISI TRUCK LINES, INC.	4514	WESTERN STATES - B. C.	1,007,597	1,119,742	(112,145)	111.1	119.4
TOTAL FOR THE GROUP			$23,598,030	$22,227,564	$1,370,466		

REVENUES, EXPENSES AND STATISTICS
AGRICULTURAL & ALLIED PRODUCTS CARRIERS
7 CARRIERS INCLUDED

FOR THE FOURTH QUARTER AND TWELVE MONTHS
ENDED DECEMBER 31, 1980 AND 1981

	NON-HOUSEHOLD GOODS CARRIER OPERATING INCOME	FIGURES FOR THE QUARTER - THIS YEAR DOLLARS	THIS YEAR PERCENT OF REVENUE	LAST YEAR DOLLARS	LAST YEAR PERCENT OF REVENUE	PERCENT INCREASE (DECREASE)	CUMULATIVE FIGURES - THIS YEAR DOLLARS	THIS YEAR PERCENT OF REVENUE	LAST YEAR DOLLARS	LAST YEAR PERCENT OF REVENUE	PERCENT INCREASE (DECREASE)
	REVENUES:										
1.	FREIGHT REVENUE - INTERCITY - COMMON CARRIER	6,202,573	95.70	5,545,588	93.42	11.85	22,419,415	95.01	18,931,171	93.89	18.43
2.	FREIGHT REVENUE - INTERCITY - CONTRACT CARRIER	-	-	142,300	2.40	(100.00)	138,710	0.59	495,443	2.46	(72.00)
3.	FREIGHT REVENUE - INTERCITY - LOCAL CARTAGE	17,913	0.28	33,293	0.56	(46.19)	42,620	0.18	68,029	0.32	(33.44)
4.	INTERCITY TRANSPORTATION FOR OTHER CLASS I & II CARRIERS	254,846	3.93	210,064	3.54	21.32	973,880	4.13	636,461	3.16	53.01
5.	OTHER OPERATING REVENUE	5,740	0.09	4,632	0.08	23.92	23,405	0.10	35,875	0.18	(34.76)
6.	TOTAL NON-HOUSEHOLD GOODS CARRIER OPERATING REVENUE	6,481,072	100.00	5,935,877	100.00	9.18	23,598,030	100.00	20,162,979	100.00	17.04
	EXPENSES:										
7.	SALARIES - OFFICERS AND SUPERVISORY PERSONNEL	252,040	3.89	172,132	2.90		593,028	2.51	429,937	2.13	
8.	SALARIES AND WAGES	1,327,093	20.48	1,567,511	26.41		5,446,776	23.08	5,272,587	26.15	
9.	MISCELLANEOUS PAID TIME OFF	41,676	0.64	42,183	0.71		174,436	0.74	143,168	0.71	
10.	OTHER FRINGES	418,626	6.46	476,288	8.02		1,581,487	6.70	1,522,811	7.55	
11.	OPERATING SUPPLIES AND EXPENSES	2,573,558	39.71	2,166,137	36.49		8,474,848	35.91	7,298,951	36.20	
12.	GENERAL SUPPLIES AND EXPENSES	131,233	2.02	143,427	2.42		453,143	1.92	425,989	2.11	
13.	OPERATING TAXES AND LICENSES	385,707	5.95	363,629	6.13		1,291,375	5.47	1,236,301	6.13	
14.	INSURANCE	201,543	3.11	198,501	3.34		581,095	2.46	659,578	3.27	
15.	COMMUNICATIONS AND UTILITIES	71,412	1.10	58,696	0.99		237,128	1.00	213,760	1.06	
16.	DEPRECIATION AND AMORTIZATION	398,651	6.15	236,688	3.99		1,123,203	4.76	944,881	4.69	
17.	REVENUE EQUIPMENT RENTS & PURCHASED TRANSPORTATION	651,127	10.05	498,328	8.40		2,148,711	9.11	1,470,861	7.29	
18.	BUILDING AND OFFICE EQUIPMENT RENTS	20,254	0.31	40,857	0.69		62,514	0.26	80,672	0.40	
19.	GAIN OR LOSS ON DISPOSITION OF OPERATING ASSETS - NET	(16,678)	(0.26)	(62,001)	(1.04)		(71,563)	(0.30)	(111,546)	(0.55)	
20.	MISCELLANEOUS EXPENSES	32,942	0.51	28,417	0.48		131,383	0.56	100,044	0.50	
21.	TOTAL NON-HOUSEHOLD GOODS CARRIER OPERATING EXPENSES	6,489,184	100.13	5,930,793	99.91	9.42	22,227,564	94.19	19,687,994	97.64	12.90
22.	NET NON-HOUSEHOLD GOODS CARRIER OPERATING INCOME	(8,112)	(0.12)	5,084	0.09		1,370,466	5.81	474,985	2.36	188.53
23.	HOUSEHOLD GOODS CARRIER OPERATING INCOME	-	-	-	-		-	-	-	-	
24.	NET CARRIER OPERATING INCOME	(8,112)	(0.12)	5,084	0.09		1,370,466	5.81	474,985	2.36	188.53
25.	NET OTHER INCOME (DEDUCTIONS)	(21,809)	(0.34)	3,373	0.06		(163,581)	(0.69)	(208,646)	(1.03)	
26.	ORDINARY INCOME BEFORE INCOME TAXES	(29,921)	(0.46)	8,457	0.14		1,206,885	5.11	266,339	1.32	
27.	INCOME TAXES ON ORDINARY INCOME	(32,786)	(0.50)	(79,880)	(1.34)		9,651	0.04	445	-	
28.	ORDINARY INCOME	2,865	0.04	88,337	1.49	(96.76)	1,197,234	5.07	265,894	1.32	
29.	TOTAL EXTRAORDINARY AND PRIOR PERIOD ITEMS	-	-	(73,520)	(1.24)		-	-	(76,184)	(0.38)	
30.	NET INCOME (OR LOSS)	2,865	0.04	14,817	0.25	(80.66)	1,197,234	5.07	189,710	0.94	
31.	OPERATING RATIO (LINE 21 / LINE 6)	100.13		99.91			94.19		97.64		

HEAVY MACHINERY, BUILDING MATERIALS

AND FOREST PRODUCTS CARRIERS

REVENUES, EXPENSES, NET INCOME AND OPERATING RATIO
TWELVE MONTHS ENDING DECEMBER 31, 1981
HEAVY MACHINERY, BUILDING MATERIALS AND FOREST PRODUCTS CARRIERS
10 CARRIERS INCLUDED

NAME OF CARRIER	CC NO.	PRINCIPAL AREA	REVENUES	EXPENSES	NET OPERATING INCOME (BEFORE INCOME TAXES)	OPERATING RATIO (EXCLUSIVE OF INCOME TAXES) YEAR TO DATE THIS YEAR	LAST YEAR
INTERSTATE HEAVY HAULING, INC.	2391	WESTERN STATES	$ 3,027,003	$ 2,538,565	$488,438	83.9	98.4
MERCER TRUCKING CO., INC.	2317	PACIFIC NORTHWEST	1,814,366	1,666,943	147,423	91.9	93.7
ZIRBEL TRANSPORT, INC.	15993	PACIFIC NORTHWEST	2,034,994	1,944,447	90,547	95.6	95.6
INTERIOR TRANSPORT, INC.	15727	SPOKANE-STATEWIDE	11,259,896	10,984,424	275,472	97.6	96.0
METRO HAULING, INC.	5475	WASHINGTON-OREGON	5,616,231	5,535,737	80,494	98.6	93.4
AVERAGE FOR THE GROUP						98.7	96.9
MITCHELL BROS. TRUCK LINES	7226	WESTERN STATES	16,188,468	16,114,588	73,880	99.5	98.9
WOOD BY-PRODUCTS, INC.	455	WASHINGTON-OREGON-IDAHO	5,263,985	5,300,790	(36,805)	100.7	101.5
RUCKER BROS. TRUCKING, INC.	1459	WESTERN WASHINGTON	4,973,356	5,028,758	(55,402)	101.1	104.6
A-LINE TRANSPORT CO., INC.	1597	SPOKANE-STATEWIDE	1,721,841	1,765,515	(43,674)	102.5	102.6
WILHELM TRUCKING CO.	2480	WASHINGTON-OREGON-CALIFORNIA	5,171,326	5,461,462	(290,136)	105.6	100.5
TOTAL FOR THE GROUP			$57,071,466	$56,341,229	$730,237		

REVENUES, EXPENSES AND STATISTICS
HEAVY MACHINERY, BUILDING MATERIALS & FOREST PRODUCTS
10 CARRIERS INCLUDED

FOR THE FOURTH QUARTER AND TWELVE MONTHS
ENDED DECEMBER 31, 1980 AND 1981

	NON-HOUSEHOLD GOODS CARRIER OPERATING INCOME	FIGURES FOR THE QUARTER - THIS YEAR DOLLARS	THIS YEAR PERCENT OF REVENUE	LAST YEAR DOLLARS	LAST YEAR PERCENT OF REVENUE	PERCENT INCREASE (DECREASE)	CUMULATIVE FIGURES - THIS YEAR DOLLARS	THIS YEAR PERCENT OF REVENUE	LAST YEAR DOLLARS	LAST YEAR PERCENT OF REVENUE	PERCENT INCREASE (DECREASE)
	REVENUES:										
1.	FREIGHT REVENUE - INTERCITY - COMMON CARRIER	9,298,476	68.16	10,045,341	74.41	(7.43)	41,676,582	73.03	39,974,179	74.76	4.26
2.	FREIGHT REVENUE - INTERCITY - CONTRACT CARRIER	1,699,392	12.46	1,509,002	11.18	12.62	5,862,969	10.27	5,844,243	10.93	0.32
3.	FREIGHT REVENUE - INTERCITY - LOCAL CARTAGE	740,093	5.42	721,131	5.34	2.63	2,744,868	4.81	2,950,854	5.52	(6.98)
4.	INTERCITY TRANSPORTATION FOR OTHER CLASS I & II CARRIERS	1,180,309	8.65	547,475	4.06	115.59	3,824,599	6.70	2,125,132	3.97	79.97
5.	OTHER OPERATING REVENUE	724,565	5.31	677,819	5.02	6.90	2,962,448	5.19	2,574,372	4.81	15.07
6.	TOTAL NON-HOUSEHOLD GOODS CARRIER OPERATING REVENUE	13,642,835	100.00	13,500,768	100.00	1.05	57,071,466	100.00	53,468,780	100.00	6.74
	EXPENSES:										
7.	SALARIES - OFFICERS AND SUPERVISORY PERSONNEL	687,998	5.04	685,527	5.08		2,585,994	4.53	2,432,559	4.55	
8.	SALARIES AND WAGES	2,397,002	17.57	2,431,473	18.01		9,493,590	16.63	9,110,144	17.04	
9.	MISCELLANEOUS PAID TIME OFF	193,126	1.42	183,078	1.36		590,818	1.04	548,992	1.03	
10.	OTHER FRINGES	624,679	4.58	930,307	6.89		2,892,692	5.07	3,056,548	5.72	
11.	OPERATING SUPPLIES AND EXPENSES	1,962,908	14.39	1,918,254	14.21		8,157,234	14.29	7,169,548	13.41	
12.	GENERAL SUPPLIES AND EXPENSES	490,856	3.60	376,396	2.79		1,818,669	3.19	1,406,308	2.63	
13.	OPERATING TAXES AND LICENSES	499,897	3.66	436,698	3.23		1,923,160	3.37	1,696,570	3.17	
14.	INSURANCE	234,803	1.72	326,690	2.42		1,077,197	1.89	1,104,751	2.07	
15.	COMMUNICATIONS AND UTILITIES	254,617	1.87	173,186	1.28		845,764	1.48	682,300	1.28	
16.	DEPRECIATION AND AMORTIZATION	358,245	2.63	338,347	2.51		1,456,627	2.55	1,436,535	2.69	
17.	REVENUE EQUIPMENT RENTS & PURCHASED TRANSPORTATION	5,845,452	42.85	5,624,099	41.66		25,021,782	43.84	22,608,548	42.28	
18.	BUILDING AND OFFICE EQUIPMENT RENTS	143,301	1.05	151,323	1.12		577,175	1.01	587,229	1.10	
19.	GAIN OR LOSS ON DISPOSITION OF OPERATING ASSETS - NET	(140,328)	(1.03)	(61,179)	(0.45)		(245,949)	(0.43)	(278,623)	(0.52)	
20.	MISCELLANEOUS EXPENSES	60,675	0.44	99,466	0.74		146,476	0.26	261,384	0.49	
21.	TOTAL NON-HOUSEHOLD GOODS CARRIER OPERATING EXPENSES	13,613,231	99.78	13,613,665	100.84	-	56,341,229	98.72	51,822,793	96.92	8.72
22.	NET NON-HOUSEHOLD GOODS CARRIER OPERATING INCOME	29,604	0.22	(112,897)	(0.84)		730,237	1.28	1,645,987	3.08	(55.63)
23.	HOUSEHOLD GOODS CARRIER OPERATING INCOME	-	-	-	-		-	-	-	-	
24.	NET CARRIER OPERATING INCOME	29,604	0.22	(112,897)	(0.84)		730,237	1.28	1,645,987	3.08	(55.63)
25.	NET OTHER INCOME (DEDUCTIONS)	(288,044)	(2.11)	(242,728)	(1.80)		(613,737)	(1.07)	(419,184)	(0.78)	
26.	ORDINARY INCOME BEFORE INCOME TAXES	(258,440)	(1.89)	(355,625)	(2.63)		116,500	0.20	1,226,803	2.29	(90.50)
27.	INCOME TAXES ON ORDINARY INCOME	63,473	0.47	(24,059)	(0.18)		288,259	0.51	268,070	0.50	
28.	ORDINARY INCOME	(321,913)	(2.36)	(331,566)	(2.45)		(171,759)	(0.30)	958,733	1.79	
29.	TOTAL EXTRAORDINARY AND PRIOR PERIOD ITEMS	(21,719)	(0.16)	(1,071,689)	(7.94)		(22,258)	(0.04)	(1,076,190)	(2.01)	
30.	NET INCOME (OR LOSS)	(343,632)	(2.52)	(1,403,255)	(10.39)		(194,017)	(0.34)	(117,457)	(0.22)	
31.	OPERATING RATIO (LINE 21 / LINE 6)	99.78		100.84			98.72		96.92		

MISCELLANEOUS COMMODITY CARRIERS

REVENUES, EXPENSES AND STATISTICS
MISCELLANEOUS COMMODITY CARRIERS
TWELVE MONTHS ENDED DECEMBER 31, 1980 AND 1981
15 CARRIERS INCLUDED

		CC-2144 PROVISIONER FROZEN EXPRESS		CC-7022 TRANSPORT STG. & DISTRIB.		CC-9663 PUROLATOR COURIER CORP.*		CC-10178 CONVOY COMPANY	
	NON-HOUSEHOLD GOODS CARRIER OPERATING INCOME	THIS YEAR	LAST YEAR	THIS YEAR	LAST YEAR	THIS YEAR	LAST YEAR	THIS YEAR	LAST YEAR
	REVENUES:								
1.	FREIGHT REVENUE - INTERCITY - COMMON CARRIER	3,421,862	2,935,696	3,442,970	3,638,598	-	-	22,928,862	21,962,543
2.	FREIGHT REVENUE - INTERCITY - CONTRACT CARRIER	-	-	82,706	-	-	-	942,067	-
3.	FREIGHT REVENUE - INTERCITY - LOCAL CARTAGE	-	-	232,128	139,211	4,321,446	3,875,875	4,089,046	4,069,618
4.	INTERCITY TRANSPORTATION FOR OTHER CLASS I & II CARRIERS	-	-	-	-	-	-	541,505	280,355
5.	OTHER OPERATING REVENUE	36,000	36,000	95,477	84,372	-	-	1,015,029	1,063,346
6.	TOTAL NON-HOUSEHOLD GOODS CARRIER OPERATING REVENUE	3,457,862	2,971,696	3,853,281	3,862,181	4,321,446	3,875,875	29,516,509	27,375,862
	EXPENSES:								
7.	SALARIES - OFFICERS AND SUPERVISORY PERSONNEL	13,000	3,000	316,895	261,888	130,838	112,661	1,646,131	1,634,183
8.	SALARIES AND WAGES	971,548	797,355	1,218,592	1,161,924	1,885,337	1,734,924	10,122,651	9,244,028
9.	MISCELLANEOUS PAID TIME OFF	-	-	147,504	128,302	171,541	161,461	1,316,593	944,114
10.	OTHER FRINGES	274,357	217,587	419,629	400,003	603,673	533,205	2,961,534	2,977,415
11.	OPERATING SUPPLIES AND EXPENSES	1,053,292	994,529	628,921	618,168	423,876	377,694	5,516,522	4,915,175
12.	GENERAL SUPPLIES AND EXPENSES	18,527	29,225	166,527	153,316	177,362	170,760	1,133,089	911,384
13.	OPERATING TAXES AND LICENSES	205,999	168,335	158,068	164,728	63,700	56,258	1,198,694	1,100,786
14.	INSURANCE	1,171	756	248,315	336,988	75,787	88,620	1,295,310	1,318,920
15.	COMMUNICATIONS AND UTILITIES	19,537	15,868	31,069	24,703	45,905	37,424	369,198	289,109
16.	DEPRECIATION AND AMORTIZATION	132,938	80,674	229,277	251,068	129,827	101,381	1,276,612	1,423,807
17.	REVENUE EQUIPMENT RENTS & PURCHASED TRANSPORTATION	619,253	525,260	11,873	5,736	140,080	75,896	2,369,980	2,024,836
18.	BUILDING AND OFFICE EQUIPMENT RENTS	39,650	48,417	60,759	66,508	77,642	37,702	449,135	507,458
19.	GAIN OF LOSS ON DISPOSITION OF OPERATING ASSETS - NET	-	(11,925)	(4,000)	(2,200)	(13,879)	(4,713)	(108,215)	(55,823)
20.	MISCELLANEOUS EXPENSES	35,880	45,170	33,948	31,767	261,768	173,319	424,294	300,932
21.	TOTAL NON-HOUSEHOLD GOODS CARRIER OPERATING EXPENSES	3,385,152	2,914,251	3,667,377	3,602,899	4,173,457	3,656,592	29,971,528	27,536,324
22.	NET NON-HOUSEHOLD GOODS CARRIER OPERATING INCOME	72,710	57,445	185,904	259,282	147,989	219,283	(455,019)	(160,462)
23.	HOUSEHOLD GOODS CARRIER OPERATING INCOME	-	-	-	-	-	-	-	-
24.	NET CARRIER OPERATING INCOME	72,710	57,445	185,904	259,282	147,989	219,283	(455,019)	(160,462)
25.	NET OTHER INCOME (DEDUCTIONS)	(7,606)	6,248	(115,325)	(154,819)	-	-	(296,565)	(176,920)
26.	ORDINARY INCOME BEFORE INCOME TAXES	65,104	63,693	70,579	104,463	147,989	219,283	(751,584)	(337,382)
27.	INCOME TAXES ON ORDINARY INCOME	-	-	-	37,277	65,115	100,870	(307,064)	(63,323)
28.	ORDINARY INCOME	65,104	63,693	70,579	67,186	82,874	118,413	(444,520)	(274,059)
29.	TOTAL EXTRAORDINARY AND PRIOR PERIOD ITEMS	-	-	457	(33,183)	-	-	-	(222,023)
30.	NET INCOME (OR LOSS)	65,104	63,693	71,036	34,003	82,874	118,413	(444,520)	(496,082)
31.	OPERATING RATIO (LINE 21 / LINE 6)	97.9	98.1	95.2	93.3	96.6	94.3	101.5	100.6
32.	PRINCIPAL AREA	WESTERN STATES		WESTERN WASHINGTON		SEATTLE-STATEWIDE-OREGON		WESTERN STATES	
33.	PRINCIPAL COMMODITY	REFRIGERATED PRODUCTS		MOTOR VEHICLES		PARCEL DELIVERY		MOTOR VEHICLES	

*State of Washington Operations Only

REVENUES, EXPENSES AND STATISTICS
MISCELLANEOUS COMMODITY CARRIERS
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15 CARRIERS INCLUDED

		CC-13305 T-W TRANSPORT, INC.		CC-15923 DI PIETRO TRUCKING CO.		CC-16270 INCO EXPRESS, INC.		CC-16295 UNITED PARCEL SERVICE, INC	
	NON-HOUSEHOLD GOODS CARRIER OPERATING INCOME	THIS YEAR	LAST YEAR	THIS YEAR	LAST YEAR	THIS YEAR	LAST YEAR	THIS YEAR	LAST YEAR
	REVENUES:								
1.	FREIGHT REVENUE - INTERCITY - COMMON CARRIER	277,325	135,180	2,445,949	1,858,568	14,807,616	13,949,265	3,289,659,166	2,789,798,094
2.	FREIGHT REVENUE - INTERCITY - CONTRACT CARRIER	2,779,957	2,444,219	-	-	-	-	-	-
3.	FREIGHT REVENUE - INTERCITY - LOCAL CARTAGE	-	-	-	-	-	296	-	-
4.	INTERCITY TRANSPORTATION FOR OTHER CLASS I & II CARRIERS	135,573	61,287	56,102	166,840	-	-	-	-
5.	OTHER OPERATING REVENUE	165,207	279,097	-	-	8,704	1,735	121,002	35,708
6.	TOTAL NON-HOUSEHOLD GOODS CARRIER OPERATING REVENUE	3,358,062	2,919,783	2,502,051	2,025,408	14,856,320	13,951,296	3,289,780,168	2,789,833,802
	EXPENSES:								
7.	SALARIES - OFFICERS AND SUPERVISORY PERSONNEL	50,420	35,000	69,709	58,300	306,731	292,050	330,877,020	298,148,764
8.	SALARIES AND WAGES	495,368	470,017	457,350	350,449	983,512	920,969	1,293,889,956	1,136,552,603
9.	MISCELLANEOUS PAID TIME OFF	-	-	3,550	2,833	54,583	58,571	191,087,607	130,701,095
10.	OTHER FRINGES	105,441	101,723	82,255	61,350	381,533	323,585	365,933,040	323,989,521
11.	OPERATING SUPPLIES AND EXPENSES	988,859	990,183	869,220	638,211	2,883,995	2,663,986	262,086,488	230,828,952
12.	GENERAL SUPPLIES AND EXPENSES	28,316	210,473	45,260	36,870	156,097	173,778	67,136,692	57,703,948
13.	OPERATING TAXES AND LICENSES	86,310	106,414	76,641	57,039	397,417	450,851	35,079,964	31,042,897
14.	INSURANCE	129,031	95,110	102,310	113,559	610,009	586,517	49,045,058	42,434,233
15.	COMMUNICATIONS AND UTILITIES	25,837	25,842	27,279	19,342	137,348	115,931	39,021,188	38,709,096
16.	DEPRECIATION AND AMORTIZATION	91,928	81,734	98,664	84,414	398,899	408,216	49,436,833	45,383,646
17.	REVENUE EQUIPMENT RENTS & PURCHASED TRANSPORTATION	1,208,677	770,882	561,971	490,233	6,998,973	6,628,208	166,769,324	152,924,450
18.	BUILDING AND OFFICE EQUIPMENT RENTS	121,728	88,368	38,500	6,429	58,435	59,892	46,815,291	39,831,982
19.	GAIN OF LOSS ON DISPOSITION OF OPERATING ASSETS - NET	(28,314)	(12,243)	71	(10,415)	335	(29,065)	418,342	416,679
20.	MISCELLANEOUS EXPENSES	5,435	21,445	9,482	12,542	20,581	84,551	12,819,789	12,330,867
21.	TOTAL NON-HOUSEHOLD GOODS CARRIER OPERATING EXPENSES	3,309,036	2,984,948	2,438,262	1,920,756	13,348,448	12,738,040	2,914,416,588	2,532,998,733
22.	NET NON-HOUSEHOLD GOODS CARRIER OPERATING INCOME	49,026	(65,165)	63,789	104,652	1,507,872	1,213,256	375,363,580	256,835,069
23.	HOUSEHOLD GOODS CARRIER OPERATING INCOME	-	-	-	-	-	-	-	-
24.	NET CARRIER OPERATING INCOME	49,026	(65,165)	63,789	104,652	1,507,872	1,213,256	375,363,580	256,835,069
25.	NET OTHER INCOME (DEDUCTIONS)	(82,549)	(70,223)	(31,180)	(25,707)	521,429	247,119	(8,378,750)	(17,149,112)
26.	ORDINARY INCOME BEFORE INCOME TAXES	(33,523)	(135,388)	32,609	78,945	2,029,301	1,460,375	366,984,830	239,685,957
27.	INCOME TAXES ON ORDINARY INCOME	(364)	379	-	-	913,212	653,262	169,397,393	107,344,080
28.	ORDINARY INCOME	(33,159)	(135,767)	32,609	78,945	1,116,089	807,113	197,587,437	132,341,877
29.	TOTAL EXTRAORDINARY AND PRIOR PERIOD ITEMS	-	-	2,569	(29,323)	-	-	-	-
30.	NET INCOME (OR LOSS)	(33,159)	(135,767)	35,178	49,622	1,116,089	807,113	197,587,437	132,341,877
31.	OPERATING RATIO (LINE 21 / LINE 6)	98.5	102.2	97.5	98.8	89.9	91.3	88.6	90.8
32.	PRINCIPAL AREA	WASHINGTON-CALIFORNIA		WESTERN STATES		WASHINGTON-OREGON-CALIFORN		NATIONWIDE	
33.	PRINCIPAL COMMODITY	BEER-WINE		REFRIGERATED PRODUCTS		REFRIGERATED PRODUCTS		PARCEL DELIVERY	

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15 CARRIERS INCLUDED

	NON-HOUSEHOLD GOODS CARRIER OPERATING INCOME	CC-19614 SELLAND AUTO TRANSPORT THIS YEAR	CC-19614 SELLAND AUTO TRANSPORT LAST YEAR	CC-20413 LIVESTOCK TRANSPORTATION THIS YEAR	CC-20413 LIVESTOCK TRANSPORTATION LAST YEAR	CC-20807 DUDLEY BOAT & TRAILER THIS YEAR	CC-20807 DUDLEY BOAT & TRAILER LAST YEAR	CN-66 INTERSTATE DISTRIBUTOR THIS YEAR	CN-66 INTERSTATE DISTRIBUTOR LAST YEAR
	REVENUES:								
1.	FREIGHT REVENUE - INTERCITY - COMMON CARRIER	2,110,119	2,241,641	1,414,505	1,471,398	873,362	1,077,066	1,138,521	873,977
2.	FREIGHT REVENUE - INTERCITY - CONTRACT CARRIER	-	-	-	-	-	-	20,471,721	15,879,749
3.	FREIGHT REVENUE - INTERCITY - LOCAL CARTAGE	-	-	-	-	-	-	-	-
4.	INTERCITY TRANSPORTATION FOR OTHER CLASS I & II CARRIERS	-	-	-	-	-	-	840,671	171,652
5.	OTHER OPERATING REVENUE	2,391	-	-	-	-	-	240,217	204,967
6.	TOTAL NON-HOUSEHOLD GOODS CARRIER OPERATING REVENUE	2,112,510	2,241,641	1,414,505	1,471,398	873,362	1,077,066	22,691,130	17,130,345
	EXPENSES:								
7.	SALARIES - OFFICERS AND SUPERVISORY PERSONNEL	139,400	88,200	77,637	70,812	55,156	69,583	639,628	381,806
8.	SALARIES AND WAGES	513,443	510,245	299,360	236,047	336,668	292,081	3,783,985	3,013,507
9.	MISCELLANEOUS PAID TIME OFF	-	-	10,092	11,465	5,776	4,296	133,978	117,167
10.	OTHER FRINGES	124,811	106,512	66,947	66,932	20,082	16,030	1,274,032	1,006,856
11.	OPERATING SUPPLIES AND EXPENSES	408,099	508,106	522,503	354,809	347,799	401,658	7,717,828	5,775,670
12.	GENERAL SUPPLIES AND EXPENSES	112,288	89,209	16,749	22,075	33,942	30,366	596,865	337,170
13.	OPERATING TAXES AND LICENSES	40,846	58,143	70,907	35,938	72,247	85,572	1,167,741	974,286
14.	INSURANCE	104,164	129,545	74,053	72,880	87,467	89,757	560,439	626,550
15.	COMMUNICATIONS AND UTILITIES	23,080	18,026	18,432	18,582	36,899	35,736	258,769	155,643
16.	DEPRECIATION AND AMORTIZATION	115,639	102,894	48,822	47,316	119,040	119,552	590,790	519,583
17.	REVENUE EQUIPMENT RENTS & PURCHASED TRANSPORTATION	453,304	465,576	225,857	555,206	4,174	2,622	4,162,304	3,417,616
18.	BUILDING AND OFFICE EQUIPMENT RENTS	24,000	22,000	15,180	15,190	73,636	70,570	77,006	53,391
19.	GAIN OF LOSS ON DISPOSITION OF OPERATING ASSETS - NET	-	1,939	-	-	(40,427)	(8,289)	(21,674)	(102,008)
20.	MISCELLANEOUS EXPENSES	22,576	17,762	2,523	312	19,317	68,129	62,925	56,169
21.	TOTAL NON-HOUSEHOLD GOODS CARRIER OPERATING EXPENSES	2,081,650	2,118,157	1,449,062	1,507,124	1,131,776	1,237,063	21,004,616	16,333,406
22.	NET NON-HOUSEHOLD GOODS CARRIER OPERATING INCOME	30,860	123,484	(34,557)	(35,726)	(258,414)	(159,997)	1,686,514	796,939
23.	HOUSEHOLD GOODS CARRIER OPERATING INCOME	-	-	-	-	-	-	-	-
24.	NET CARRIER OPERATING INCOME	30,860	123,484	(34,557)	(35,726)	(258,414)	(159,997)	1,686,514	796,939
25.	NET OTHER INCOME (DEDUCTIONS)	6,676	(6,402)	35,973	28,704	170,905	135,718	(377,698)	(193,465)
26.	ORDINARY INCOME BEFORE INCOME TAXES	37,536	117,082	1,416	(11,022)	(87,509)	(24,279)	1,308,816	603,474
27.	INCOME TAXES ON ORDINARY INCOME	-	-	1,100	-	-	870	-	-
28.	ORDINARY INCOME	37,536	117,082	316	(11,022)	(87,509)	(25,149)	1,308,816	603,474
29.	TOTAL EXTRAORDINARY AND PRIOR PERIOD ITEMS	(10,694)	-	-	-	-	-	-	-
30.	NET INCOME (OR LOSS)	26,842	117,082	316	(11,022)	(87,509)	(25,149)	1,308,816	603,474
31.	OPERATING RATIO (LINE 21 / LINE 6)	98.5	94.5	102.4	102.4	129.6	114.9	92.6	95.3
32.	PRINCIPAL AREA	PACIFIC NORTHWEST		WESTERN STATES		WASHINGTON-OREGON-CALIF		TACOMA-WESTERN WASH.	
33.	PRINCIPAL COMMODITY	MOTOR VEHICLES		LIVESTOCK		BOATS & TRAILERS		PAPER PRODUCTS	

REVENUES, EXPENSES AND STATISTICS
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	NON-HOUSEHOLD GOODS CARRIER OPERATING INCOME	CN-92 SANTRY TRUCKING CO., INC. THIS YEAR	CN-92 SANTRY TRUCKING CO., INC. LAST YEAR	CN-337 COAST TRANSPORT, INC. THIS YEAR	CN-337 COAST TRANSPORT, INC. LAST YEAR	CN-1277 NOEL TRANSPORT, INC. THIS YEAR	CN-1277 NOEL TRANSPORT, INC. LAST YEAR
	REVENUES:						
1.	FREIGHT REVENUE - INTERCITY - COMMON CARRIER	2,778,285	2,529,809	5,032,073	4,846,373	-	-
2.	FREIGHT REVENUE - INTERCITY - CONTRACT CARRIER	8,050,570	7,390,492	675	2,447	1,537,405	1,871,027
3.	FREIGHT REVENUE - INTERCITY - LOCAL CARTAGE	-	-	-	-	-	-
4.	INTERCITY TRANSPORTATION FOR OTHER CLASS I & II CARRIERS	-	-	28,679	10,404	-	-
5.	OTHER OPERATING REVENUE	-	-	6,160	5,067	-	-
6.	TOTAL NON-HOUSEHOLD GOODS CARRIER OPERATING REVENUE	10,828,855	9,920,301	5,067,587	4,864,291	1,537,405	1,871,027
	EXPENSES:						
7.	SALARIES - OFFICERS AND SUPERVISORY PERSONNEL	453,290	403,488	200,737	212,219	3,333	40,000
8.	SALARIES AND WAGES	3,973,675	3,656,284	1,663,447	1,529,634	369,420	458,727
9.	MISCELLANEOUS PAID TIME OFF	489,824	324,769	63,697	83,536	34,423	39,417
10.	OTHER FRINGES	981,745	925,329	535,855	698,940	92,253	118,818
11.	OPERATING SUPPLIES AND EXPENSES	2,737,400	2,415,771	2,116,308	1,674,407	604,496	758,603
12.	GENERAL SUPPLIES AND EXPENSES	390,512	363,924	80,590	69,295	22,491	63,772
13.	OPERATING TAXES AND LICENSES	542,819	519,378	260,403	253,076	112,141	131,565
14.	INSURANCE	141,981	162,015	183,835	216,399	14,588	17,579
15.	COMMUNICATIONS AND UTILITIES	72,450	64,351	59,146	51,444	-	-
16.	DEPRECIATION AND AMORTIZATION	596,960	545,258	114,000	136,289	92,478	95,033
17.	REVENUE EQUIPMENT RENTS & PURCHASED TRANSPORTATION	47,945	83,427	-	183	174	72
18.	BUILDING AND OFFICE EQUIPMENT RENTS	-	-	33,340	33,747	-	-
19.	GAIN OF LOSS ON DISPOSITION OF OPERATING ASSETS - NET	(112,421)	(18,898)	(2,632)	(31,312)	-	500
20.	MISCELLANEOUS EXPENSES	25,298	16,172	11,142	14,731	75,402	70,661
21.	TOTAL NON-HOUSEHOLD GOODS CARRIER OPERATING EXPENSES	10,341,478	9,461,268	5,319,868	4,942,588	1,421,199	1,794,747
22.	NET NON-HOUSEHOLD GOODS CARRIER OPERATING INCOME	487,377	459,033	(252,281)	(78,297)	116,206	76,280
23.	HOUSEHOLD GOODS CARRIER OPERATING INCOME	-	-	-	-	-	-
24.	NET CARRIER OPERATING INCOME	487,377	459,033	(252,281)	(78,297)	116,206	76,280
25.	NET OTHER INCOME (DEDUCTIONS)	45,741	22,692	(68,113)	(84,293)	1,882	(5,717)
26.	ORDINARY INCOME BEFORE INCOME TAXES	533,118	481,725	(320,394)	(162,590)	118,088	70,563
27.	INCOME TAXES ON ORDINARY INCOME	172,600	180,054	-	-	3	10,419
28.	ORDINARY INCOME	360,518	301,671	(320,394)	(162,590)	118,085	60,144
29.	TOTAL EXTRAORDINARY AND PRIOR PERIOD ITEMS	-	-	-	-	-	-
30.	NET INCOME (OR LOSS)	360,518	301,671	(320,394)	(162,590)	118,085	60,144
31.	OPERATING RATIO (LINE 21 / LINE 6)	95.5	95.4	105.0	101.6	92.4	95.9
32.	PRINCIPAL AREA	WESTERN STATES		WESTERN STATES		WESTERN STATES	
33.	PRINCIPAL COMMODITY	BEER		PAPER PRODUCTS		SOFT DRINKS	